



# *1Q Ending March 31, 2010*

# *Results Briefing*



July 28, 2009  
Okasan Securities Group Inc.

The objective of the document is to provide information on the results of the 1st quarter year ending March 31, 2010 and not to offer investments in securities issued by Okasan Securities Group Inc.  
The document has been prepared based on data as of the end of June 2009. Okasan Securities Group Inc. does not accept responsibility for any omissions or errors in data, statements, etc. in this document.  
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## *1. Business Results Overviews (Consolidated)*



## Financial Summary

	Operating revenues	Net operating revenues	Operating income	Ordinary income
	million yen    %	million yen    %	million yen    %	million yen    %
FY10. 3 1Q	18,811 (+24.6)	18,308 (+26.0)	3,788 (+1,377.5)	3,844 (+298.4)
FY09. 3 1Q	15,096 (-27.7)	14,534 (-28.0)	255 (-95.7)	965 (-84.5)

	Net Income	Total assets	Net assets	Equity ratio
	million yen    %	million yen	million yen	%
FY10. 3 1Q	1,770 (+141.0)	518,695	114,399	18.4
FY09. 3 1Q	734 (-75.6)	482,926	120,668	21.1

	Net income per share	Net assets per share	ROE (annualized)
	yen	yen	%
FY10. 3 1Q	8    66	468    13	7.5
FY09. 3 1Q	3    59	496    88	2.9



## Financial highlights of 1<sup>st</sup> Quarter year ending March 2010

### <Overview >

- Operating revenues rose 24.6% from the same period last year to ¥18,811 million. The increase was primarily attributed to a net gain on trading and the expanded sales of investment trusts. Also contributing were brokerage commissions and other fees and commissions.
- Selling, general and administrative (SG&A) expenses grew slightly, but ordinary income soared 3.9 times year on year to ¥3,844 million thanks to the increase in revenues. Net profit in 1Q was ¥1,770 million, 2.4 times higher than the same period last year.

### <Commissions >

- Fees and commissions received rose 12.4% year on year due to the business expansion in Okasan Online Securities.
- Underwriting fees and selling concessions grew 67.6 % over the previous year thanks to a large financing during the quarter.
- Distribution fees grew 35.2%. Other fees received dropped 23.7% over the previous year due to the decline in trust fees.

### <Net gain on trading >

- Net gain from trading equities and others rose 2.5 times over the same period last year as a result of growth in proprietary trading and the expansion in OTC trading for stocks listed in Chinese markets, against a backdrop of strong Asian markets.
- Net gain from trading bonds and others jumped 71.6% year on year thanks to growth in trading volume for foreign bonds, including structured bonds.

### <SG&A expenses >

- SG&A expenses edged up 1.8% year on year mainly due to increased personnel and administrative expenses. The rise in personnel expenses was primarily a result of growth in performance-linked compensation, in line with the favorable trend in dealing.

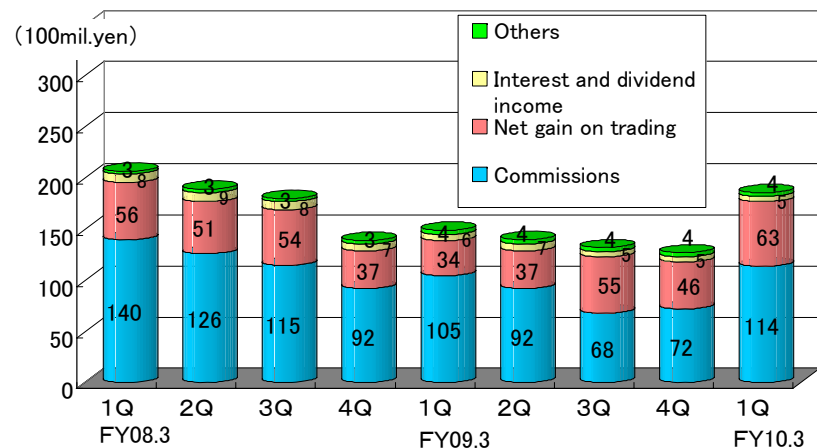


## Operating Revenues

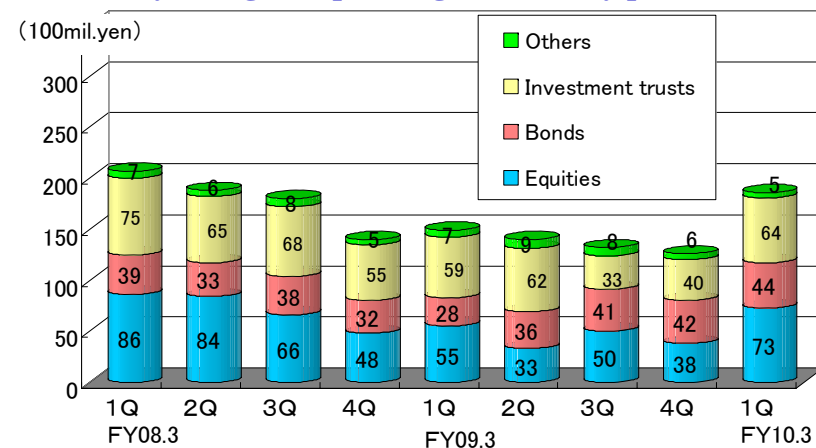
(In millions of yen)	FY09.3 1Q	FY10.3 1Q	vs.FY09.3 1Q
<b>Operating revenues</b>	15,096	18,811	24.6%
<b>Commissions</b>	10,566	11,485	8.7%
Brokerage	4,190	4,709	12.4%
Underwriting	33	55	67.6%
Distribution	3,195	4,319	35.2%
Others	3,146	2,400	-23.7%
<b>Net gain on trading</b>	3,443	6,321	83.6%
Equities	1,003	2,508	150.1%
Bonds	2,438	4,184	71.6%
Others	1	-370	-
<b>Interest and dividend income</b>	661	578	-12.5%
Others	424	425	0.2%

FY09.3				FY10.3	vs.FY09.3
1Q	2Q	3Q	4Q	1Q	4Q
15,096	14,205	13,369	12,882	18,811	46.0%
10,566	9,289	6,824	7,259	11,485	58.2%
4,190	2,610	3,113	2,798	4,709	68.3%
33	30	56	74	55	-25.7%
3,195	3,502	1,294	2,235	4,319	93.2%
3,146	3,146	2,359	2,150	2,400	11.6%
3,443	3,721	5,534	4,663	6,321	35.6%
1,003	386	1,668	775	2,508	223.6%
2,438	3,186	3,741	4,026	4,184	3.9%
1	148	124	-138	-370	-
661	790	589	545	578	6.1%
424	403	420	414	425	2.7%

■ Quarterly change in operating revenues



■ Quarterly change in operating revenues by product





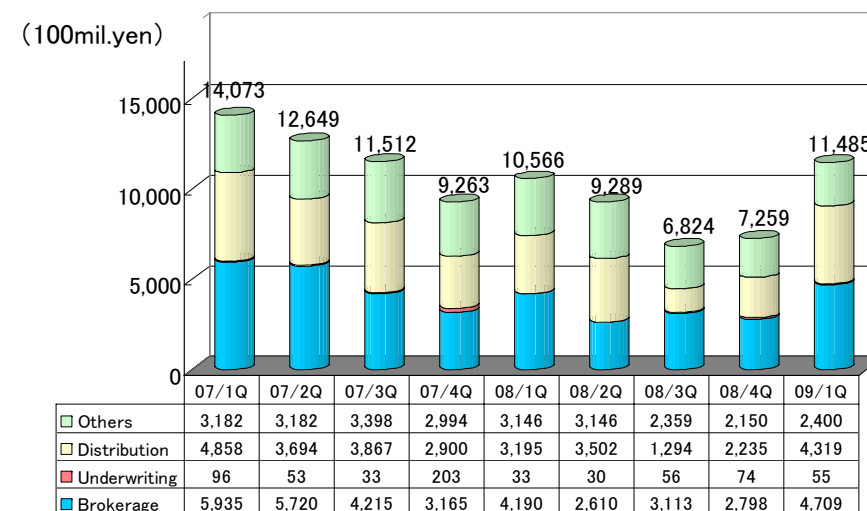
## Fees and Commissions Received

### ■ fees and commissions received

(In millions of yen)

Items	FY09.3 1Q	FY10.3 1Q	VS.09.3 1Q
Brokerage	4,190	4,709	12.4%
Equities	4,155	4,397	5.8%
Bonds	4	16	303.3%
Others	31	295	851.6%
Underwriting	33	55	67.6%
Equities	20	41	105.6%
Bonds	13	14	9.0%
Distribution	3,195	4,319	35.2%
Investment trusts	3,173	4,310	35.8%
Others	3,146	2,400	-23.7%
Investment trusts	2,779	2,167	-22.0%
Total	10,566	11,485	8.7%

### ■ Fees and commissions received (quarterly)

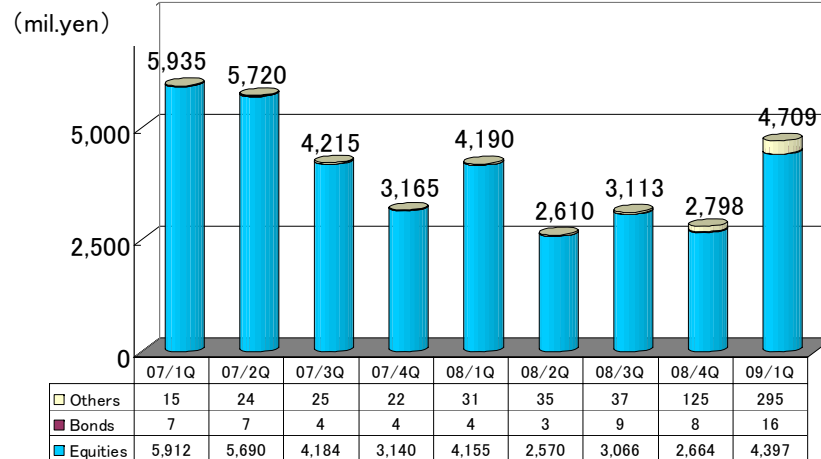


- Brokerage commissions rose 12.4% year on year. Brokerage commissions on equities grew 5.8% thanks to the business expansion in Okasan Online Securities. Brokerage on other products increased 9.4 times due to expansion in FX trading.
- In the categories of underwriting fees and selling concessions, fees on equities were twice what they were in the same period last year thanks to the large financing in the quarter.
- The best selling investment trusts were “Atlas” and “Open-end Asia Pacific growth and income fund” managed by Okasan Asset Management Co., Ltd. Distribution fees for investment trusts jumped 35.2% year on year, to the highest level since 1Q 2007.
- Other fees and commissions declined by 23.7% year on year due to the decline in trust fees.

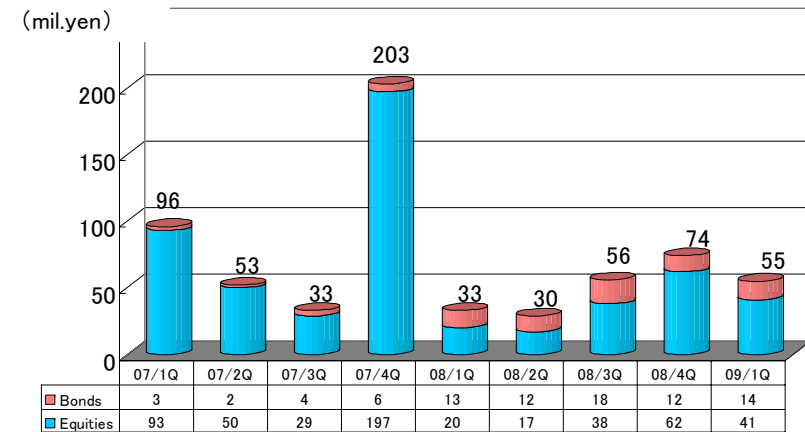


# Fees and Commissions Received by Category

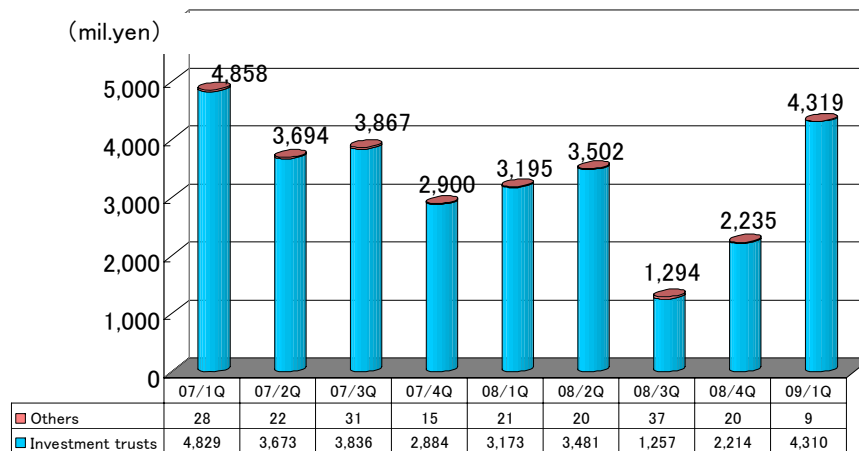
## ■ Brokerage



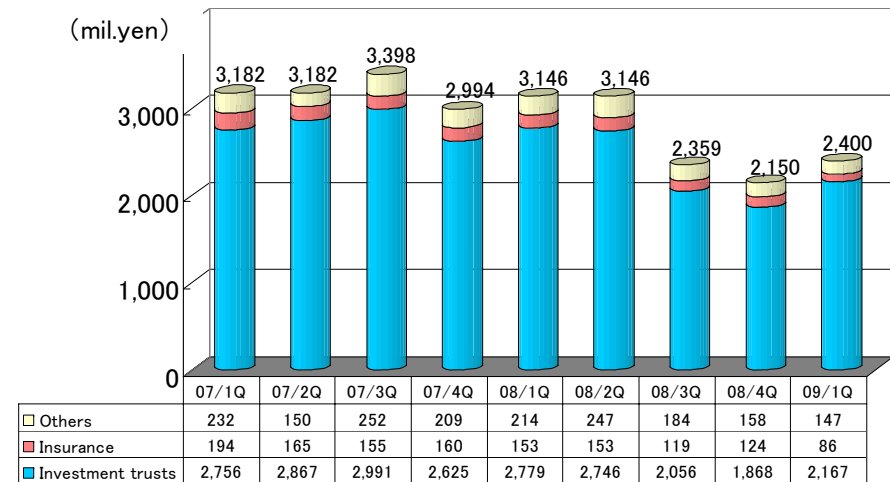
## ■ Underwriting



## ■ Distribution



## ■ Others



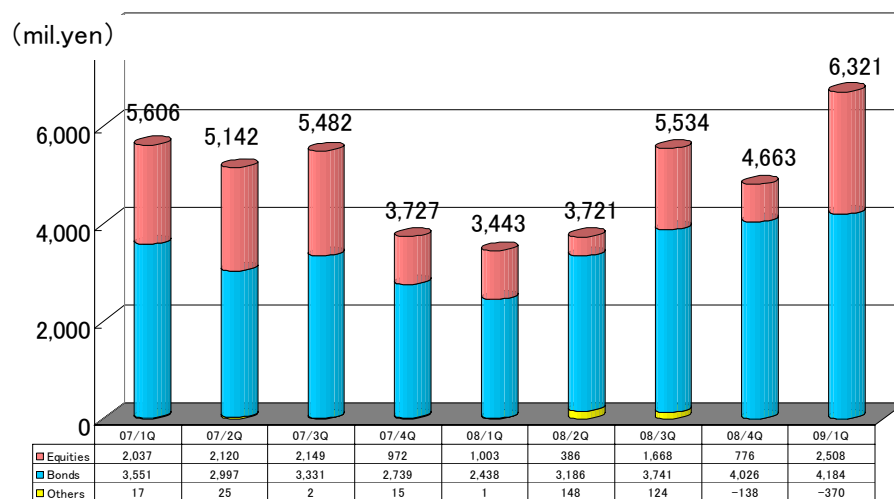


## Net gain(loss) on Trading

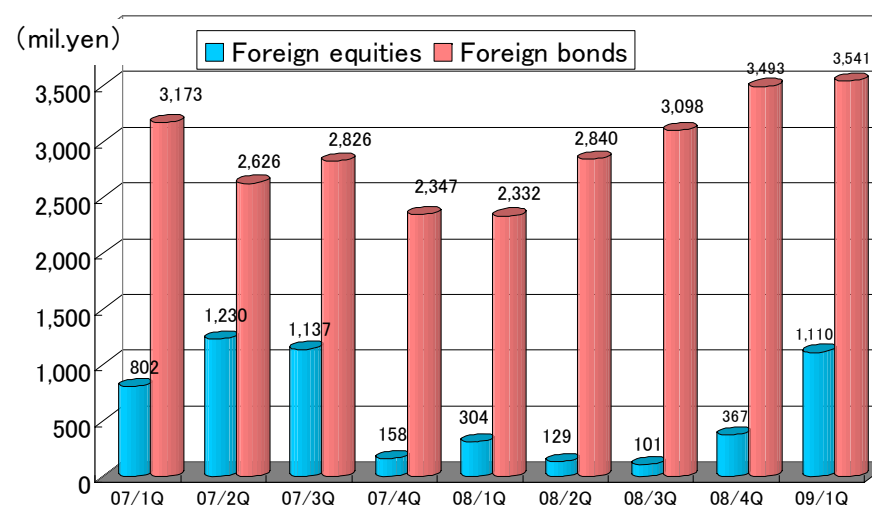
(In millions of yen)	FY09.3 1Q	FY10.3 1Q	vs.FY09.3 1Q
<b>Net gain on trading</b>	<b>3,443</b>	<b>6,321</b>	<b>83.6%</b>
<b>Equities</b>	<b>1,003</b>	<b>2,508</b>	<b>150.1%</b>
Domestic equities	698	1,397	100.1%
Foreign equities	304	1,110	264.9%
<b>Bonds and others</b>	<b>2,438</b>	<b>4,184</b>	<b>71.6%</b>
Domestic bonds	106	642	505.7%
Foreign bonds	2,332	3,541	51.9%
<b>Others</b>	<b>1</b>	<b>-370</b>	<b>-</b>

FY09.3				FY10.3	vs.FY09.3
1Q	2Q	3Q	4Q	1Q	4Q
3,443	3,721	5,534	4,663	6,321	35.6%
1,003	386	1,668	775	2,508	223.6%
698	256	1,567	407	1,397	243.2%
304	129	101	367	1,110	201.7%
2,438	3,186	3,741	4,026	4,184	3.9%
106	345	642	542	642	18.5%
2,332	2,840	3,098	3,483	3,541	1.7%
1	148	124	-138	-370	-

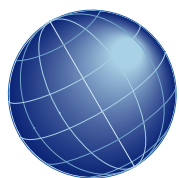
### Net gain by Products



### Net gain from foreign stocks and bonds



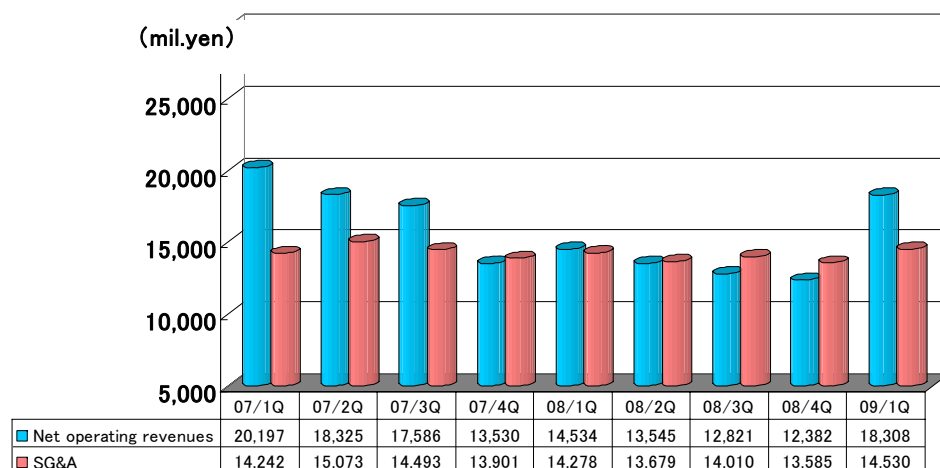




## SG&A : Selling, General and Administrative Expenses

(In millions of yen)	FY09.3			FY09.3				FY10.3		vs.FY09.3 4Q
	1Q	1Q	1Q	1Q	2Q	3Q	4Q	1Q		
<b>SG&amp;A</b>	14,278	14,530	1.8%	14,278	13,679	14,010	13,585	14,530	7.0%	
Trading related expenses	2,607	2,554	-2.0%	2,607	2,700	2,597	2,419	2,554	5.6%	
Personnel expenses	7,236	7,440	2.8%	7,236	6,705	7,101	6,669	7,440	11.6%	
Real estate expenses	1,728	1,658	-4.0%	1,728	1,670	1,683	1,751	1,658	-5.3%	
Administrative expenses	1,368	1,515	10.7%	1,368	1,364	1,452	1,486	1,515	2.0%	
Depreciation expenses	465	631	35.7%	465	491	513	645	631	-2.2%	
Taxes and dues	184	169	-8.0%	184	166	111	131	169	29.0%	
Others	687	561	-18.3%	687	579	550	481	561	16.6%	

### Change in net operating revenues and SG&A



- Personnel expenses rose 2.8% year on year mainly due to the increase in performance-linked compensation in the trading division.
- The rise in administrative expenses was caused mainly by growth in outsourcing expenses, in line with the business expansion of Okasan Online Securities.
- Depreciation expenses increased, mainly in the core computer system and transaction tools for Okasan Online Securities.



## Balance Sheet Summary (1)

(In millions of yen)	FY09.3	FY10.3	vs.FY09.3	FY09.3				FY10.3	vs.FY09.3
	1Q	1Q		1Q	2Q	3Q	4Q	1Q	
<b>Current assets</b>	421,764	465,575	43,811	421,764	434,712	390,471	374,706	465,575	90,869
Cash and due from banks	37,570	37,249	-321	37,570	36,756	36,038	40,651	37,249	-3,402
Fund deposits	18,938	40,948	22,010	18,938	26,833	23,332	29,249	40,948	11,699
Trading products	138,889	163,121	24,232	138,889	125,271	137,133	115,167	163,121	47,954
Margin transaction assets	53,260	49,283	-3,977	53,260	54,205	32,598	31,367	49,283	17,916
Loans receivable secured by securities	153,216	159,087	5,871	153,216	179,271	148,029	131,795	159,087	27,292
Other current assets	19,888	15,885	-4,003	19,888	12,374	13,338	26,474	15,885	-10,589
<b>Fixed assets</b>	61,161	53,119	-8,042	61,161	58,031	53,223	50,287	53,119	2,832
Tangible fixed assets	15,649	15,854	205	15,649	15,848	15,809	15,927	15,854	-73
Intangible fixed assets	8,150	9,678	1,528	8,150	8,798	9,219	9,550	9,678	128
Investment and other assets	37,362	27,587	-9,775	37,362	33,384	28,194	24,808	27,587	2,779
<b>Total assets</b>	482,926	518,695	35,769	482,926	492,743	443,695	424,993	518,695	93,702

- Current assets grew ¥43.8 billion over the previous year due mainly to the increases in customers' separated deposits and trading products. Margin transaction assets and loans receivable secured by securities also rose from the previous fiscal year end.
- Fixed assets declined by ¥8 billion over the previous year, resulting mainly from a decrease in investment securities.



## Balance Sheet Summary(2)

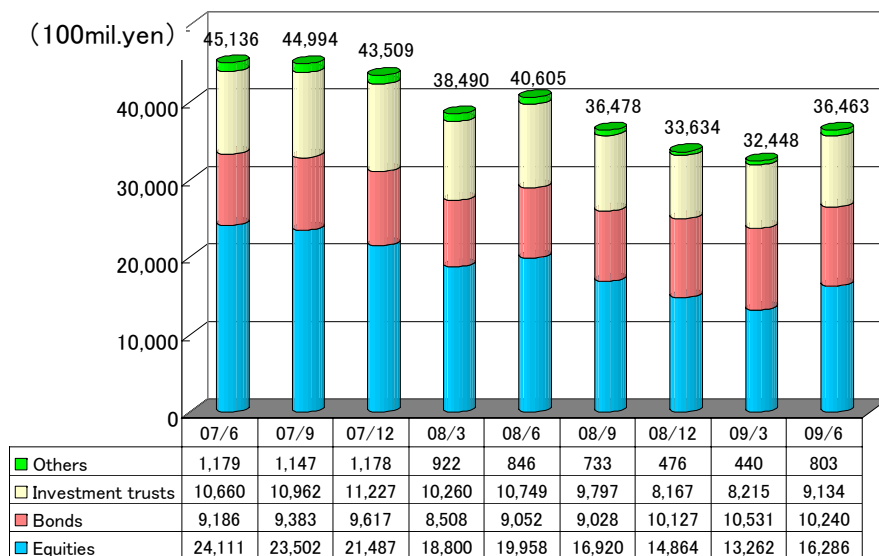
(In millions of yen)	FY09.3	FY10.3	vs.FY09.3	FY09.3				FY10.3	vs.FY09.3
	1Q	1Q	1Q	1Q	2Q	3Q	4Q	1Q	4Q
<b>Current liabilities</b>	333,173	381,009	47,836	333,173	347,682	304,849	290,376	381,009	90,633
Trading products	134,582	127,850	-6,732	134,582	116,882	122,548	105,040	127,850	22,810
Margin transaction liabilities	18,386	25,638	7,252	18,386	25,893	14,944	18,705	25,638	6,933
securities	43,891	77,565	33,674	43,891	55,226	56,056	37,638	77,565	39,927
Deposits received	20,607	18,459	-2,148	20,607	14,819	15,193	15,446	18,459	3,013
Received margins	10,226	28,873	18,647	10,226	17,418	15,604	21,383	28,873	7,490
Short-term loans payable	100,079	97,703	-2,376	100,079	110,928	76,046	87,065	97,703	10,638
Other current liabilities	5,399	4,918	-481	5,399	6,513	4,456	5,096	4,918	-178
<b>Fixed liabilities</b>	28,386	22,801	-5,585	28,386	26,216	24,362	22,574	22,801	227
Long-term loans payable	13,836	11,139	-2,697	13,836	13,102	12,789	11,378	11,139	-239
Reserves for retirement benefits	5,061	4,931	-130	5,061	4,978	4,909	4,891	4,931	40
Other fixed liabilities	9,489	6,730	-2,758	9,489	8,135	6,664	6,304	6,730	426
<b>Statutory reserve</b>	697	486	-211	697	482	497	517	486	-31
<b>Total liabilities</b>	362,258	404,296	42,038	362,258	374,381	329,710	313,468	404,296	90,828
Common stock	18,589	18,589	0	18,589	18,589	18,589	18,589	18,589	0
Capital surplus	12,917	12,918	1	12,917	12,917	12,917	12,918	12,918	0
Earned surplus	66,198	64,348	-1,850	66,198	66,146	64,414	63,583	64,348	765
Treasury stock	-1,746	-1,864	-118	-1,746	-1,806	-1,824	-1,858	-1,864	-6
adjustments	5,749	1,691	-4,058	5,749	3,443	1,053	-82	1,691	1,773
Minority interest	18,960	18,714	-246	18,960	19,071	18,834	18,375	18,714	339
<b>Total net assets</b>	120,668	114,399	-6,269	120,668	118,361	113,984	111,525	114,399	2,874
<b>Total liabilities&amp;net assets</b>	482,926	518,695	35,769	482,926	492,743	443,695	424,993	518,695	93,702

- Because of factors including a decline in loans payable secured by securities, current liabilities grew ¥47.8 billion over the previous year. Fixed liabilities declined by ¥5.5 billion over the previous year mainly due to a decrease in long-term loans payable.
- Valuation and translation adjustments fell by ¥4 billion over the previous year mainly owing to a decrease in valuation gain of investment securities.

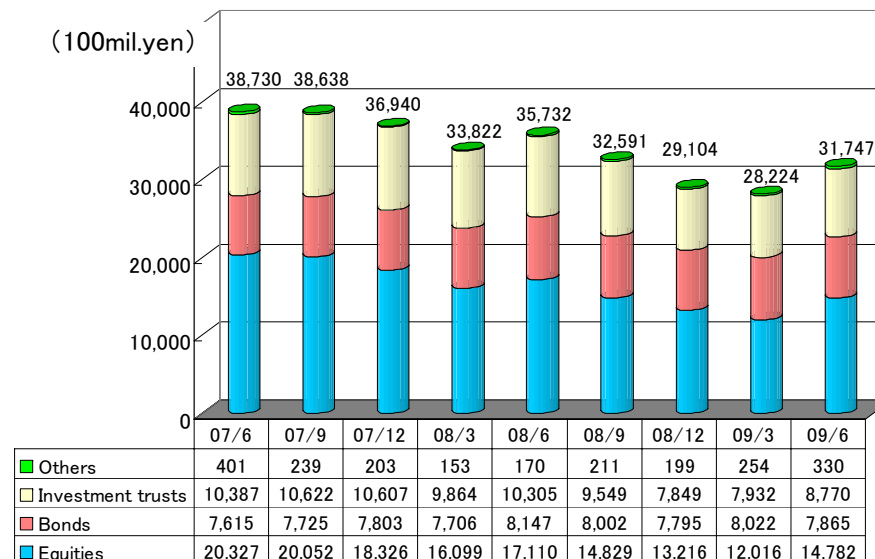


## Assets under custody (Consolidated)

### Assets under Custody



### Retail Assets under Custody



- Consolidated assets under custody at end-1Q declined ¥414.2 billion year on year to ¥3,646.3 billion. As assessed by market value, the amount of equities and investment trusts on deposit decreased as a result of the deteriorating stock market.
- Compared with the previous fiscal year end, consolidated assets under custody grew ¥401.5 billion on factors including a market recovery and subsequent improved circumstances for the sale of investment trusts.



## *2. Reference Data*

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## Performance by quarter (non-consolidated: Okasan Securities)

項 目	(In millions of yen)			(In millions of yen)					
	FY09.3	FY10.3	vs.FY09.3	FY09.3				FY10.3	vs.FY09.3
	1 Q	1 Q	1 Q	1 Q	2 Q	3 Q	4 Q	1 Q	1 Q
<b>Operating revenues</b>	12,172	14,747	21.2%	12,172	11,390	10,759	10,212	14,747	44.4%
Commissions	8,400	9,038	7.6%	8,400	7,245	5,155	5,578	9,038	62.0%
Brokerage	3,447	3,491	1.3%	3,447	2,130	2,498	2,098	3,491	66.4%
Underwriting	33	55	68.1%	33	30	55	74	55	-25.7%
Distribution	3,054	4,136	35.4%	3,054	3,252	1,213	2,128	4,136	94.4%
Others	1,865	1,354	-27.4%	1,865	1,831	1,388	1,276	1,354	6.1%
Net gain on Trading	3,162	5,314	68.0%	3,162	3,480	5,125	4,260	5,314	24.7%
Equities	771	1,855	140.6%	771	212	1,297	575	1,855	222.6%
Bonds	2,393	3,832	60.1%	2,393	3,121	3,706	3,825	3,832	0.2%
Others	-2	-373	-	-2	145	122	-140	-373	-
Interest and dividend income	608	394	-35.2%	608	665	477	373	394	5.6%
Financial expenses	517	330	-36.2%	517	562	444	342	330	-3.5%
Net operating revenues	11,654	14,416	23.7%	11,654	10,828	10,315	9,869	14,416	46.1%
<b>SG&amp;A</b>	11,859	11,577	-2.4%	11,859	11,151	11,581	10,971	11,577	5.5%
Trading related expenses	2,392	2,225	-7.0%	2,392	2,349	2,312	2,115	2,225	5.2%
Personnel expenses	5,508	5,415	-1.7%	5,508	5,034	5,272	4,875	5,415	11.1%
Real estate expenses	1,477	1,452	-1.7%	1,477	1,476	1,489	1,523	1,452	-4.7%
Administrative expenses	1,889	2,084	10.3%	1,889	1,904	2,132	2,087	2,084	-0.1%
Depreciation expenses	80	83	4.3%	80	83	87	95	83	-12.6%
Taxes and dues	72	85	18.3%	72	72	65	68	85	25.0%
Others	439	231	-47.3%	439	229	219	205	231	12.7%
Operating income	-204	2,839	-	-204	-322	-1,265	-1,101	2,839	-
Non-operating income	147	94	-35.6%	147	77	46	97	94	-3.1%
Non-operating expenses	17	2	-85.4%	17	28	8	14	2	-85.7%
Ordinary income	-75	2,931	-	-75	-274	-1,226	-1,018	2,931	-
Extraordinary gain	852	69	-91.9%	852	105	18	84	69	-17.9%
Extraordinary loss	4	3	-29.5%	4	-	3	24	3	-87.5%
Net profit, before taxes	772	2,997	287.9%	772	-168	-1,212	-957	2,997	-
Income taxes	-91	-262	-	-91	-120	128	87	-262	-
Adjustment amount for income taxes	475	1,465	208.0%	475	86	-396	-214	1,465	-
Net profit	388	1,794	361.4%	388	-134	-944	-830	1,794	-



## Volume of equity trading (non-consolidated: Okasan Securities)

<Volume of equity trading / Number of shares> (In millions of shares)

Items	FY09. 3					FY10. 3		
	1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Total	2,146	1,877	2,126	2,173	8,322	3,574	166.5%	164.5%
( dealing )	1,061	808	829	1,137	3,835	1,944	183.2%	171.0%
( Brokerage )	1,085	1,069	1,296	1,037	4,487	1,630	150.2%	157.2%
Brokerage ratio	50.6%	57.0%	61.0%	47.7%	53.9%	45.6%	-5.0p	-2.1p

<Volume of equity trading / Total value> (In millions of yen)

Items	FY09. 3					FY10. 3		
	1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Total	2,082,881	1,614,862	1,320,047	1,121,382	6,139,172	1,751,489	84.1%	156.2%
( dealing )	1,196,858	898,633	632,264	554,458	3,282,213	912,294	76.2%	164.5%
( Brokerage )	886,022	716,230	687,783	566,924	2,856,959	839,195	94.7%	148.0%
Brokerage ratio	42.5%	44.4%	52.1%	50.6%	46.5%	47.9%	5.4p	-2.7p

<Shares of total for Tokyo Stock Exchange >

Items	FY09. 3					FY10. 3		
	1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Number of shares	0.70%	0.55%	0.60%	0.69%	0.63%	0.85%	+0.15p	+0.16p
Total value	0.61%	0.53%	0.53%	0.61%	0.57%	0.76%	+0.15p	+0.16p

<Brokerage Commissions Ratio (except futures contracts)> (In millions of yen)

Items	FY09. 3					FY10. 3		
	1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Commissions	3,412	2,099	2,439	2,039	9,989	3,436	100.7%	168.5%
Commissions Ratio	0.39%	0.29%	0.35%	0.36%	0.35%	0.41%	0.02p	+0.05p



# Volume of Underwriting, Offering, and Selling

## (non-consolidated: Okasan Securities)

<Underwriting> (In millions of shares, millions of yen)

Items		FY09. 3					FY10. 3		
		1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Equities	(Number of shares)	0	3	3	0	6	0	4592.7%	—
Equities	(Total value)	551	2,159	1,120	1,739	5,569	1,141	207.0%	65.6%
Bonds	(Total at face value)	165,325	131,287	96,475	112,166	505,253	137,693	83.3%	122.8%
CP,foreign instruments,etc	(Total at face value)	—	—	—	—	—	—	—	—

<Selling> (In millions of shares, millions of yen)

Items		FY09. 3					FY10. 3		
		1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Equities	(Number of shares)	0	3	0	1	4	0	5631.7%	—
Equities	(Total value)	475	2,099	30	1,615	4,219	1,193	251.1%	73.9%
Bonds	(Total at face value)	28,599	25,130	34,990	33,430	122,149	32,296	112.9%	96.6%

<Offering> (In millions of shares, millions of yen)

Items		FY09. 3					FY10. 3		
		1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Equities	(Number of shares)	—	0	2	0	2	—	—	—
Equities	(Total value)	—	0	1,200	1	1,201	—	—	—
Bonds	(Total at face value)	167,900	134,295	104,866	115,141	522,202	138,005	82.2%	119.9%
Beneficiary securities	(Total at face value)	287,207	284,542	224,350	280,985	1,077,084	441,072	153.6%	157.0%
CP,foreign instruments,etc	(Total at face value)	—	—	—	—	—	—	—	—

<Underwriting & Selling Fees Ratio> (In millions of yen)

Items		FY09. 3					FY10. 3		
		1 Q	2 Q	3 Q	4 Q	計	1 Q	vs. FY09. 3 1Q	vs. FY09. 3 4Q
Equities		20	18	38	62	138	41	205.6%	66.1%
	(Averaged Fees Ratio)	1.95%	0.42%	3.30%	1.85%	1.41%	1.76%	-0.19p	-0.09p
Bonds		12	13	17	12	54	14	109.2%	116.7%
	(Averaged Fees Ratio)	0.006%	0.008%	0.013%	0.008%	0.009%	0.008%	+0.02p	±0p

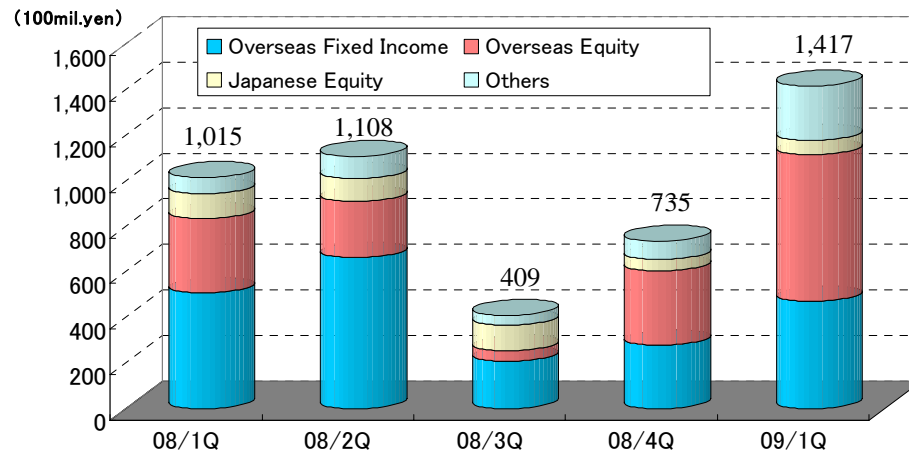




# Investment trusts ▪ Foreign bonds

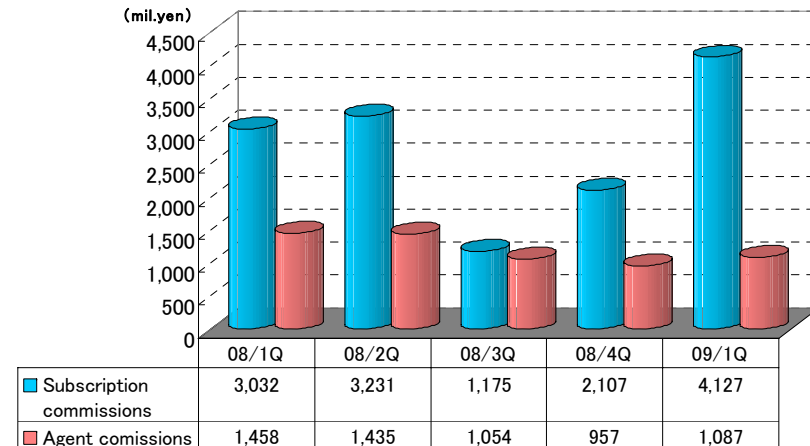
(non-consolidated: Okasan Securities)

## Investment trusts sales amount

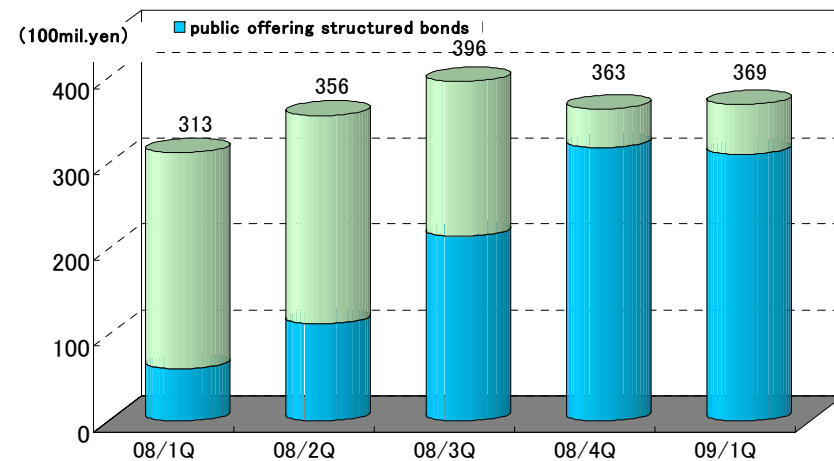


※Except MRF, MMF, private placement funds

## Investment trusts commissions



## Foreign bonds sales amount (Retail)

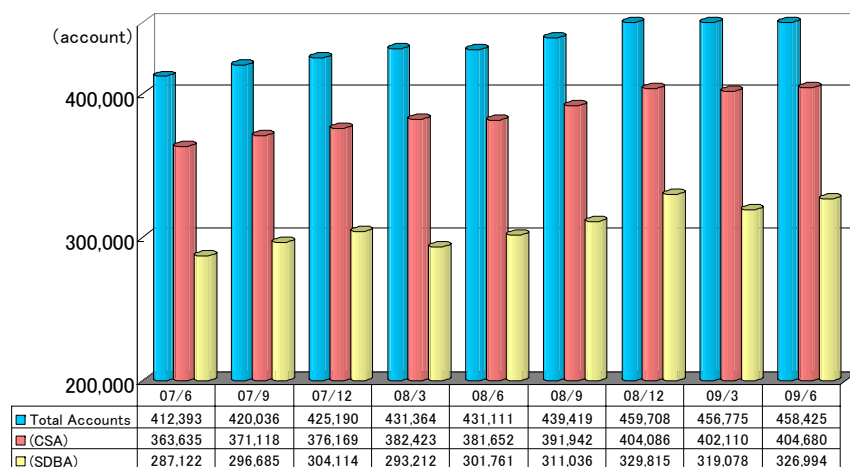


- Investment trusts showed growth in sales of foreign stock-based trusts, focusing on those in Asia such as China. Sales rose 39.6% to ¥141.7 billion, with sales commissions also increasing 36.1% to ¥4,127 million from the same period last year.
- In sales of foreign bonds, solid sales of public offering structured bonds, including EB (exchangeable bonds), extended from 4Q of the previous fiscal year to the current quarter.

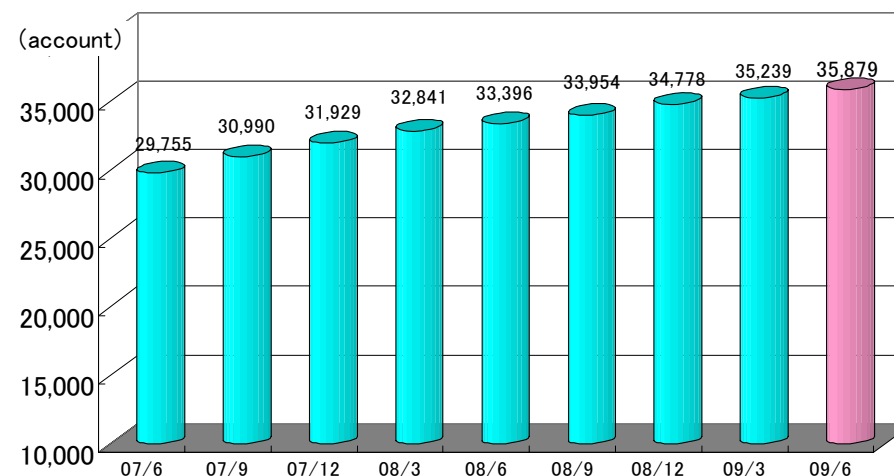


## Number of accounts (non-consolidated: Okasan Securities)

### ■ Number of customer accounts



### ■ Number of online accounts

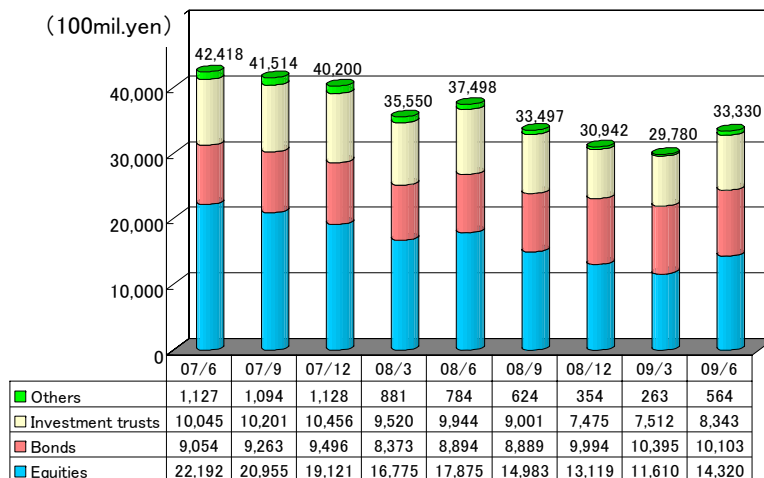


- The number of customer accounts rose 6.3% to 458,425 over the previous year. The shift from conventional accounts to special accounts was completed at the end of May, resulting in a 2.5% rise in the number of special accounts from the previous fiscal year end.
- In 1Q, the number of non-consolidated newly opened accounts was 5,069.
- The number of parent-only online accounts increased steadily by 7.4% to 35,879 over the previous year. This represented 7.8% of total customer accounts.

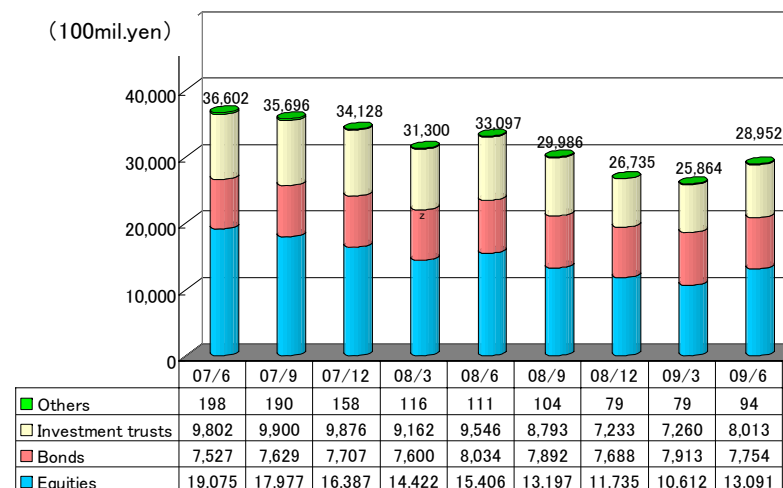


# Assets under custody , Net inflow of client assets (non-consolidated: Okasan Securities)

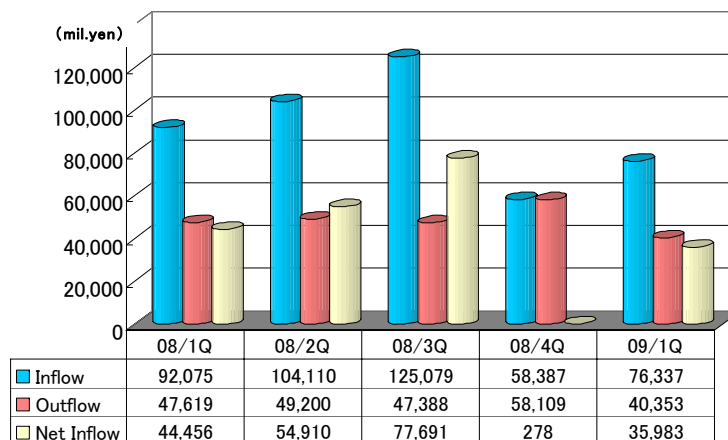
## Assets under Custody



## Retail Assets under Custody



## Net inflow of client assets (Retail)



- Assets under custody declined 11.1% year on year to ¥3,333 billion. Yet, if compared to the previous fiscal year end, when they dropped due to the persisting financial crisis since last fall, they rose 11.9%.
- In the parent-only retail division, 1Q net inflows of assets stood at ¥35.9 billion.



# Capital Adequacy requirement Ratio

## (non-consolidated: Okasan Securities)

(In millions of yen)

項 目		FY09.3				FY10.3	vs.FY09.3
		1Q	2Q	3Q	4Q	1Q	4Q
Basic items	(A)	54,754	54,619	53,675	51,844	53,639	-1,115
Complementary items	Appraisal gains (losses) etc.	13	22	28	31	35	22
	Security transaction responsibility reserve	414	415	415	416	347	-67
	General provision for loan losses	45	36	18	19	35	-10
	Short-term subordinated debt	10,500	9,300	9,175	9,050	8,925	-1,575
	Total (B)	10,973	9,774	9,638	9,517	9,343	-1,630
Assets to be deducted	(C)	9,797	9,771	9,880	9,156	9,263	-534
Unfixed equity capital (A) + (B) - (C) (D)		55,930	54,622	53,433	52,206	53,719	-2,211
Risk equivalents	Market risk equivalents	1,052	1,038	1,266	718	1,671	619
	Customer risk equivalents	1,169	1,114	641	614	911	-258
	Basic risk equivalents	12,482	12,266	12,138	11,798	11,620	-862
	Total (E)	14,704	14,419	14,047	13,131	14,203	-501
Capital adequacy requirement ratio (D) / (E) × 100 (%)		380.3%	378.8%	380.3%	397.5%	378.2%	-2.1p

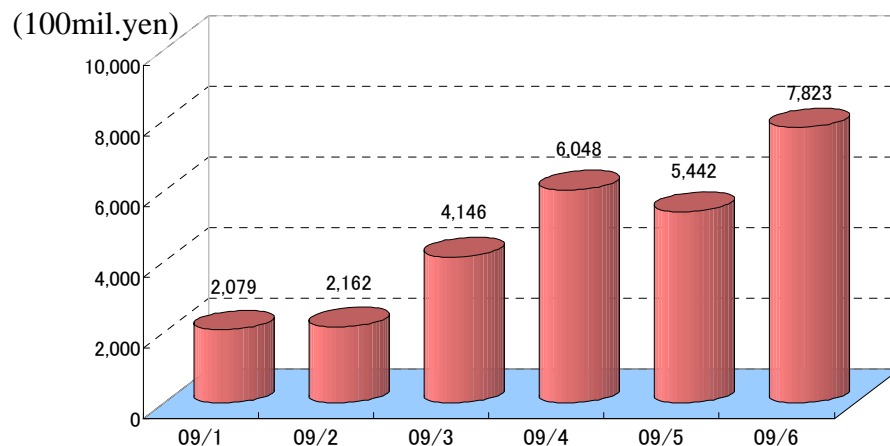
(Note) Short-term subordinated debt consists of subordinated borrowing.

- As of end-June 2009, the parent-only capital adequacy requirement ratio fell 2.1 points to 378.2% over the previous year.
- Core capital fell by ¥1.1 billion over the previous year mainly due to net losses posted from the 2Q last year onwards. Complementary items also declined ¥1.6 billion, resulting mainly from a decrease in short-term subordinated debt. Consequently, unfixed equity capital decreased ¥2.2 billion over the previous year.
- While market risk equivalents rose about ¥600 million due to growth in trading products, basic risk equivalents fell about ¥800 million due to a decrease in operating expenses. As a consequence, risk equivalents as a whole declined by about ¥500 million over the previous year.

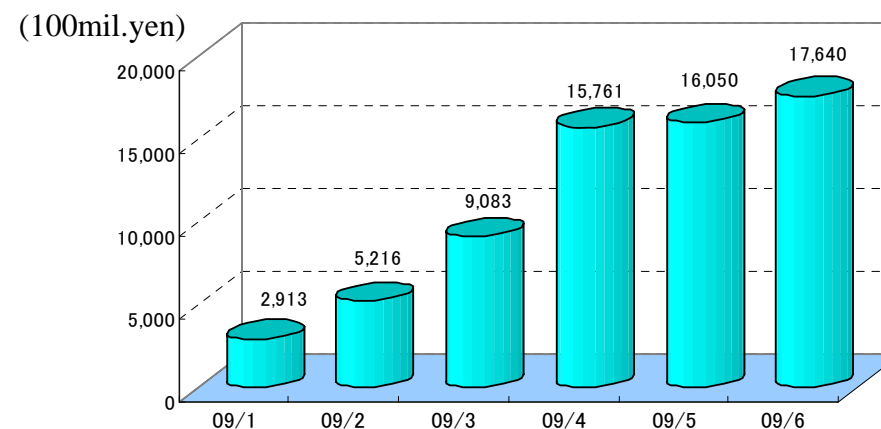


## (Reference Date) Okasan Online Securities Date

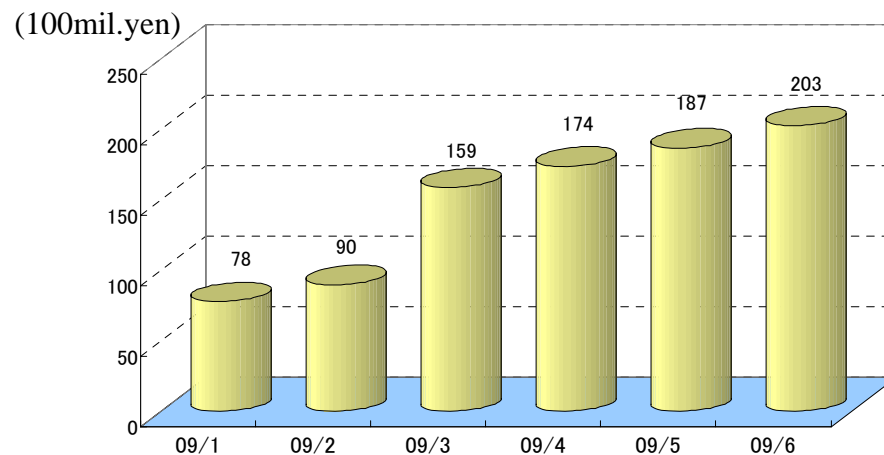
■ Domestic sales amount of equities by month



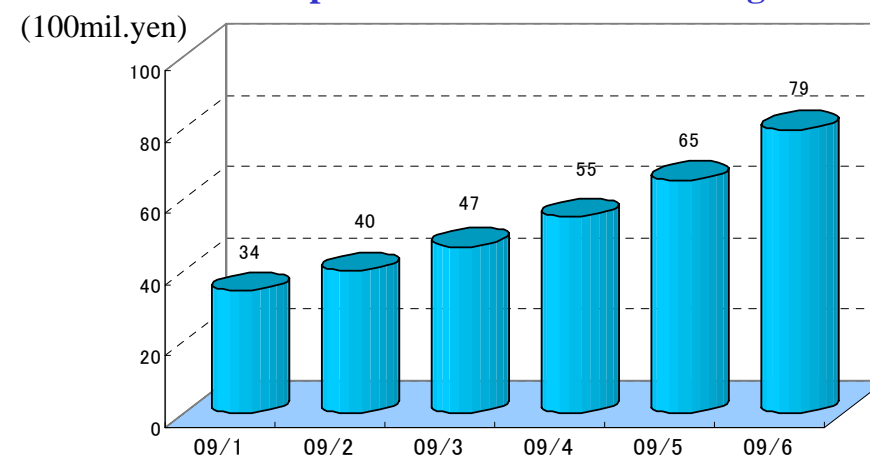
■ “Click 365” contract amount



■ Customers' separated deposits



■ “Click365” deposited amount for FX margin trading





# MEMO

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*Contact : Okasan Securities Group Inc.  
Investor & Public Relations Dept.  
Address : 〒103-8268  
1-17-6 Nihonbashi, Chuo-ku, Tokyo*

*TEL : 03-3275-8248 (Direct to PR Dept.)  
URL : <http://www.okasan.jp/>*