



1Q Ending March 31, 2016

Results Briefing



July 30, 2015
Okasan Securities Group Inc.

The objective of the document is to provide information on the results of the 1st quarter fiscal year ending March 31, 2016 and not to offer investments in securities issued by Okasan Securities Group Inc. The document has been prepared based on data as of the end of June 2015. Okasan Securities Group Inc. does not accept responsibility for any omissions or errors in data, statements, etc. in this document. The opinions and forecasts included in the document are based on our judgments at the time of writing. We make no guarantees regarding the accuracy or completeness of the information, which is subject to change without notice.



1. Business Results Overviews (Consolidated)



Financial Summary

	Operating revenues	Net operating revenues	Operating income	Ordinary income
	million yen	million yen	million yen	million yen
FY16.3 1Q	24,521 (13.6%)	24,143 (13.4%)	6,994 (35.2%)	7,783 (45.1%)
FY15.3 1Q	21,586 (-33.8%)	21,296 (-33.9%)	5,174 (-65.2%)	5,363 (-64.3%)

	Profit attributable to owners of parent	Net income per share	R O E (annualized)	Comprehensive income
	million yen	yen		million yen
FY16.3 1Q	4,640 (64.2%)	23.44	12.8%	8,358 (134.8%)
FY15.3 1Q	2,825 (-66.2%)	14.27	8.8%	3,559 (-66.0%)

	Total assets	Net assets	Equity ratio
	million yen	million yen	
FY16.3 1Q	672,852	174,839	21.7%
FY15.3	649,489	171,411	22.2%



Financial highlights of 1st quarter fiscal year ending March 2016

<Overview>

- Operating revenues increased by 13.6% year on year (YoY) to 24,521 million yen. Brokerage commissions on equities increased. Since the balance of investment trusts reached the highest levels ever, other commissions (mainly custodian fees) rose as well.
- Ordinary income increased by 45.1% YoY to 7,783 million yen.
- Profit attributable to owners of parent increased by 64.2% YoY to 4,640 million yen.

<Fees and Commissions>

- Brokerage commissions increased by 61.6% YoY. In response to brisk business in domestic equity markets, Equity brokerage commissions rose.
- Underwriting fees fell 74.5% YoY, due to lower overall activity than in the same quarter last year, which saw a number of large-scale public offerings.
- Distribution commissions fell 20.2% YoY. In contrast, other commissions increased by 36.9% YoY due to an increase in custodian fees on the balance of investment trusts.

<Net Trading Income>

- Trading income from equities rose 6.0% YoY. Strong foreign equity transactions (mainly US equities) contributed to this increase.
- Trading income from bonds increased by 10.0% YoY, due mainly to increased sales of high-interest foreign-currency bonds.

<SG&A expenses>

- Selling, general, and administrative expenses rose 6.4% YoY, due mainly to an increase in trading-related expenses.



Operating Revenues

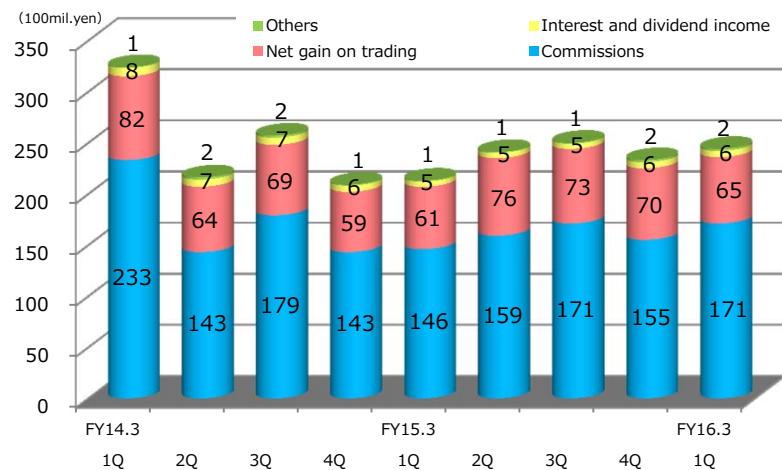
(In millions of yen)

	FY15.3 1QTOTAL	FY16.3 1QTOTAL	vs.FY15.3 1QTOTAL
Commissions	14,697	17,122	16.5%
Brokerage	3,915	6,325	61.6%
Underwriting	200	51	-74.5%
Distribution	6,556	5,235	-20.2%
Others	4,025	5,511	36.9%
Net gain on trading	6,140	6,546	6.6%
Equities	3,196	3,388	6.0%
Bonds	2,954	3,250	10.0%
Others	-10	-92	-
Interest and dividend income	560	622	11.1%
Others	188	229	22.1%
Operating revenues	21,586	24,521	13.6%

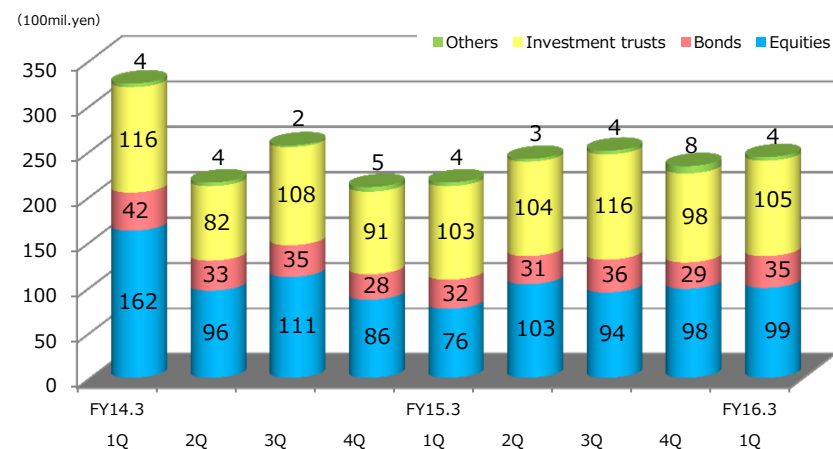
(In millions of yen)

	FY15.3				FY16.3		vs.FY15.3
	1Q	2Q	3Q	4Q	1Q	4Q	
Commissions	14,697	15,951	17,140	15,551	17,122	17,122	10.1%
Brokerage	3,915	5,062	5,130	5,380	6,325	6,325	17.6%
Underwriting	200	100	52	100	51	51	-49.0%
Distribution	6,556	6,514	7,325	4,994	5,235	5,235	4.8%
Others	4,025	4,273	4,631	5,075	5,511	5,511	8.6%
Net gain on trading	6,140	7,647	7,329	7,063	6,546	6,546	-7.3%
Equities	3,196	4,898	4,087	4,144	3,388	3,388	-18.2%
Bonds	2,954	2,823	3,353	2,705	3,250	3,250	20.1%
Others	-10	-75	-111	212	-92	-92	-
Interest and dividend income	560	591	582	605	622	622	2.8%
Others	188	183	190	208	229	229	10.1%
Operating revenues	21,586	24,373	25,242	23,429	24,521	24,521	4.7%

Quarterly change in operating revenues



Quarterly change in operating revenues by product





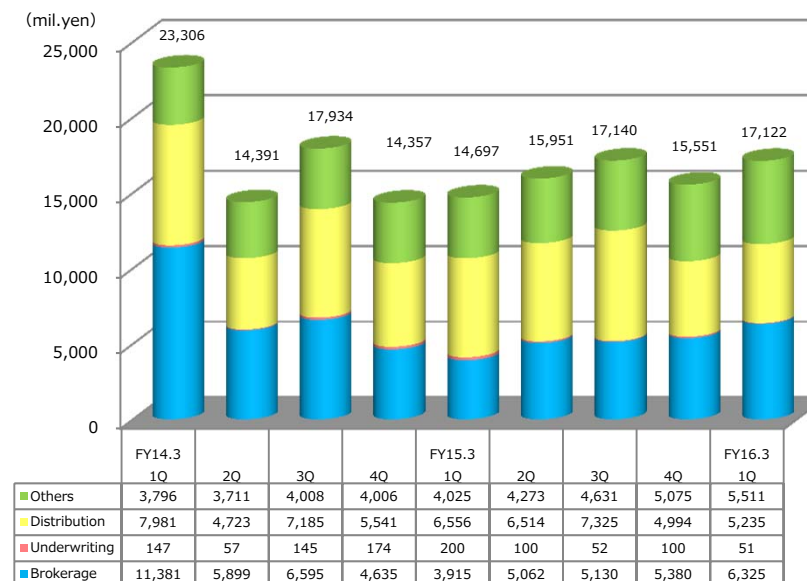
Fees and Commissions Received

■ Fees and commissions received

(In millions of yen)

Items	FY15.3 1QTOTAL	FY16.3 1QTOTAL	vs.FY15.3 1QTOTAL
Brokerage	3,915	6,325	61.6%
Equities	3,846	6,112	58.9%
Bonds	1	1	74.6%
Others	67	210	210.1%
Underwriting	200	51	-74.5%
Equities	168	31	-81.4%
Bonds	32	19	-38.5%
Distribution	6,556	5,235	-20.2%
Beneficiary Certificates	6,520	5,216	-20.0%
Others	4,025	5,511	36.9%
Beneficiary Certificates	3,751	5,159	37.5%
Total	14,697	17,122	16.5%

■ Fees and commissions received (quarterly)

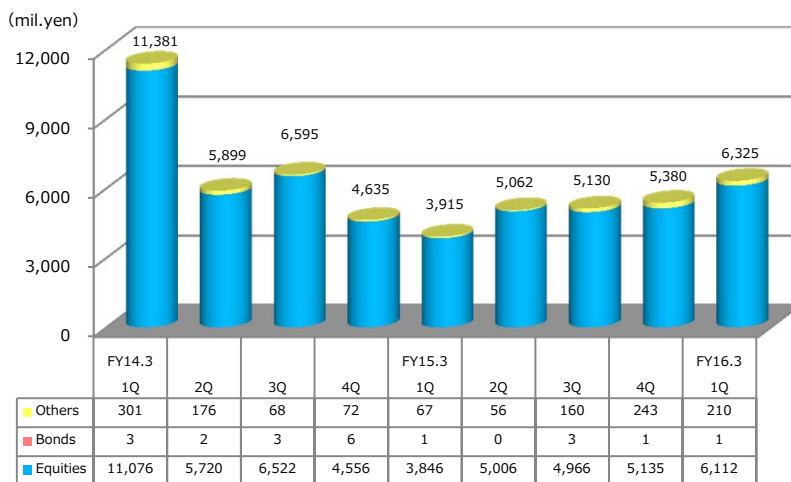


- Brokerage commissions increased by 61.6% YoY. In response to brisk business in domestic equity markets, Equity brokerage commissions rose.
- Underwriting fees fell 74.5% YoY, due to lower overall activity than in the same quarter last year, which saw a number of large-scale equity finance deals.
- Distribution commissions fell 20.2% YoY due to lower sales of investment trusts.
- Other commissions grew by 36.9% YoY, driven by higher custodian fees resulting from the record high balance of investment trusts.

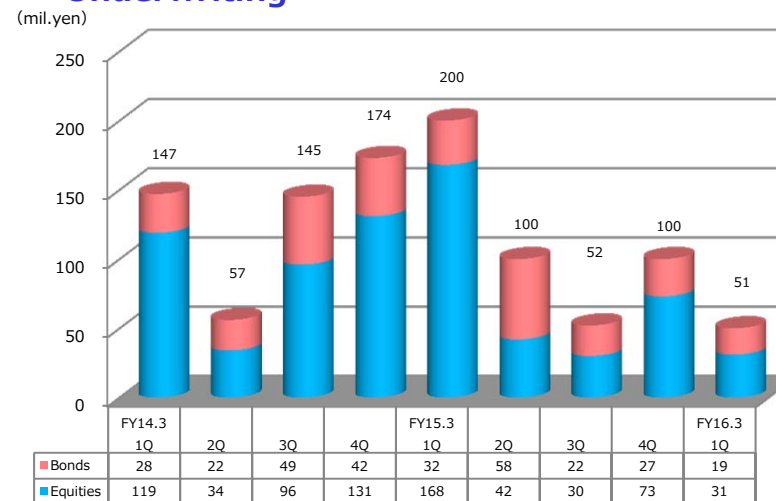


Fees and Commissions Received by Category

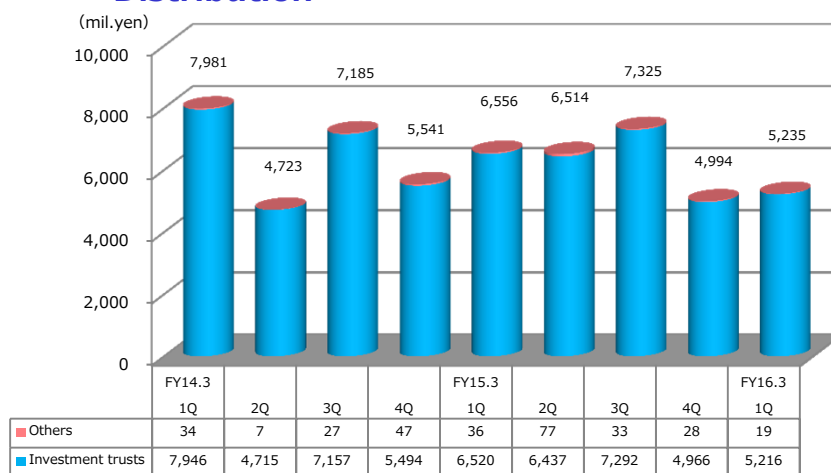
■ Brokerage



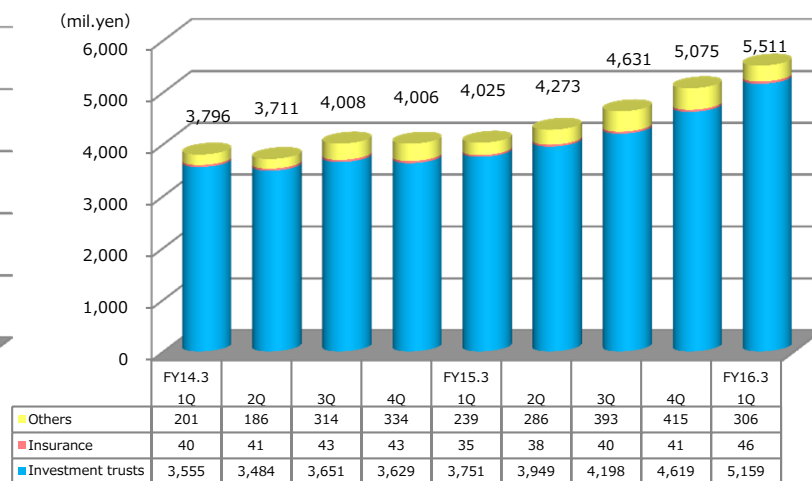
■ Underwriting



■ Distribution



■ Others





Net Trading Income

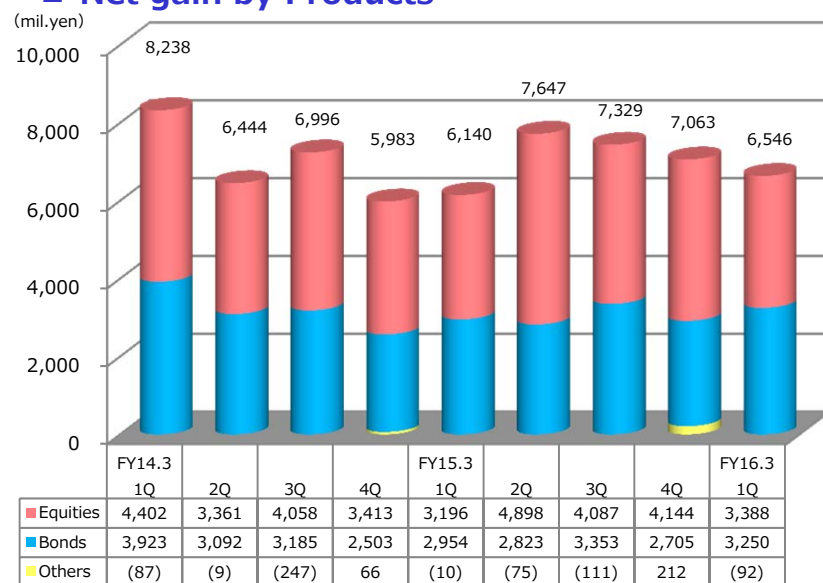
(In millions of yen)

	FY15.3 1QTOTAL	FY16.3 1QTOTAL	vs.FY15.3 1QTOTAL
Equities	3,196	3,388	6.0%
Domestic equities	246	305	24.0%
Foreign equities	2,950	3,082	4.5%
Bonds and others	2,954	3,250	10.0%
Domestic bonds	310	276	-11.0%
Foreign bonds	2,643	2,973	12.5%
Others	-10	-92	-
Net gain on trading	6,140	6,546	6.6%

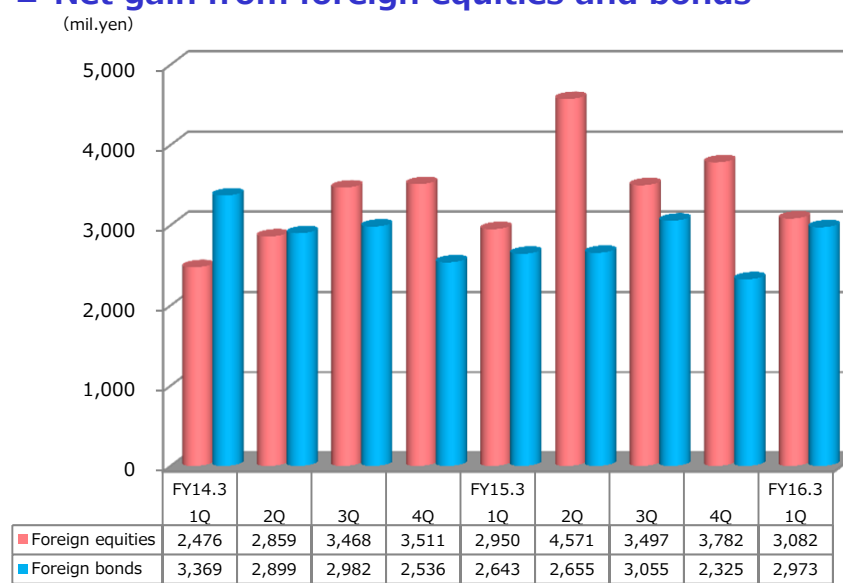
(In millions of yen)

	FY15.3				FY16.3		vs.FY15.3
	1Q	2Q	3Q	4Q	1Q	4Q	
	3,196	4,898	4,087	4,144	3,388		-18.2%
	246	327	590	362	305		-15.7%
	2,950	4,571	3,497	3,782	3,082		-18.5%
	2,954	2,823	3,353	2,705	3,250		20.1%
	310	168	298	380	276		-27.4%
	2,643	2,655	3,055	2,325	2,973		27.9%
	-10	-75	-111	212	-92		-
	6,140	7,647	7,329	7,063	6,546		-7.3%

Net gain by Products



Net gain from foreign equities and bonds





SG&A : Selling, General and Administrative Expenses

(In millions of yen)

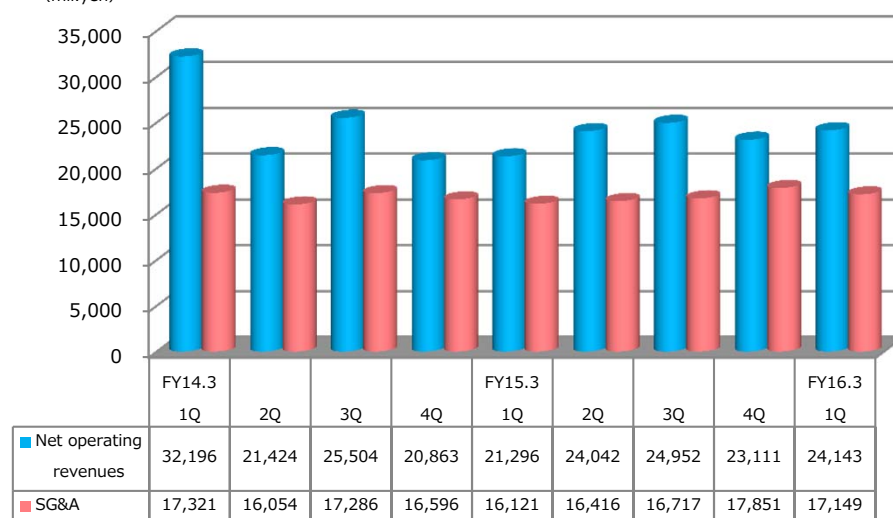
	FY15.3 1QTOTAL	FY16.3 1QTOTAL	vs.FY15.3 1QTOTAL
Trading related expenses	3,055	3,754	22.9%
Personnel expenses	8,420	8,493	0.9%
Real estate expenses	1,470	1,562	6.2%
Office expenses	1,229	1,323	7.6%
Depreciation expenses	991	905	-8.7%
Taxes and dues	183	253	38.5%
Others	770	858	11.4%
SG&A	16,121	17,149	6.4%

(In millions of yen)

	FY15.3				FY16.3	vs.FY15.3
	1Q	2Q	3Q	4Q	1Q	4Q
Trading related expenses	3,055	3,024	3,427	4,010	3,754	-6.4%
Personnel expenses	8,420	8,460	8,586	8,972	8,493	-5.3%
Real estate expenses	1,470	1,754	1,490	1,443	1,562	8.2%
Office expenses	1,229	1,236	1,224	1,391	1,323	-4.9%
Depreciation expenses	991	1,005	1,025	1,020	905	-11.3%
Taxes and dues	183	195	196	178	253	42.1%
Others	770	739	766	834	858	2.9%
SG&A	16,121	16,416	16,717	17,851	17,149	-3.9%

Change in net operating revenues and SG&A

(mil.yen)



- Trading-related expenses were up 22.9% YoY, due mainly to an increase in variable expenses related to the asset management business.
- Real estate expenses increased by 6.2% YoY due to increases in rent and other expenses.
- Office expenses rose 7.6% YoY due to increased subcontracting costs.
- Depreciation expenses fell 8.7% YoY due to the completion of depreciation on certain systems.



Balance Sheet Summary (1)

	(In millions of yen)			(In millions of yen)						
	FY15.3	FY16.3	vs.FY15.3	FY15.3				FY16.3	vs.FY15.3	
	4Q	1Q	4Q	1Q	2Q	3Q	4Q	1Q	4Q	
Current assets	573,679	586,417	12,738	579,777	612,223	594,151	573,679	586,417	12,738	
Cash and deposits	55,583	54,498	-1,085	45,742	56,935	52,941	55,583	54,498	-1,085	
Cash segregated as deposits	63,610	65,566	1,956	61,509	61,245	64,349	63,610	65,566	1,956	
Trading products	216,338	232,211	15,873	187,903	244,013	225,062	216,338	232,211	15,873	
Receivables on margin transactions	58,273	56,053	-2,220	56,666	53,373	55,272	58,273	56,053	-2,220	
Receivables on collateralized securities transactions	169,979	168,743	-1,236	150,048	180,824	187,916	169,979	168,743	-1,236	
Other current assets	9,895	9,343	-552	77,906	15,830	8,608	9,895	9,343	-552	
Fixed assets	75,810	86,434	10,624	70,388	71,854	71,393	75,810	86,434	10,624	
Tangible fixed assets	18,960	18,897	-63	18,906	19,115	19,199	18,960	18,897	-63	
Intangible fixed assets	7,585	7,895	310	8,180	8,203	8,113	7,585	7,895	310	
Investments and other assets	49,264	59,642	10,378	43,300	44,535	44,080	49,264	59,642	10,378	
Total assets	649,489	672,852	23,363	650,166	684,078	665,544	649,489	672,852	23,363	

- Various factors, including an increase in trading products, swelled current assets by 12.7 billion yen from the end of the previous fiscal year.
- Fixed assets grew 10.6 billion yen from the end of the previous fiscal year due to growth in investment securities and other factors.
- Total assets rose 23.3 billion yen over the same period.
- An increase in collateralized securities borrowings resulted in an increase in current liabilities of 18.9 billion yen from the end of the previous fiscal year.
- Fixed liabilities rose 900 million yen over the same period. Total liabilities grew by 19.9 billion yen.
- Several factors, including increased valuation difference on available-for-sale securities, helped push net assets up 3.4 billion yen above the figure recorded at the end of the previous fiscal year.



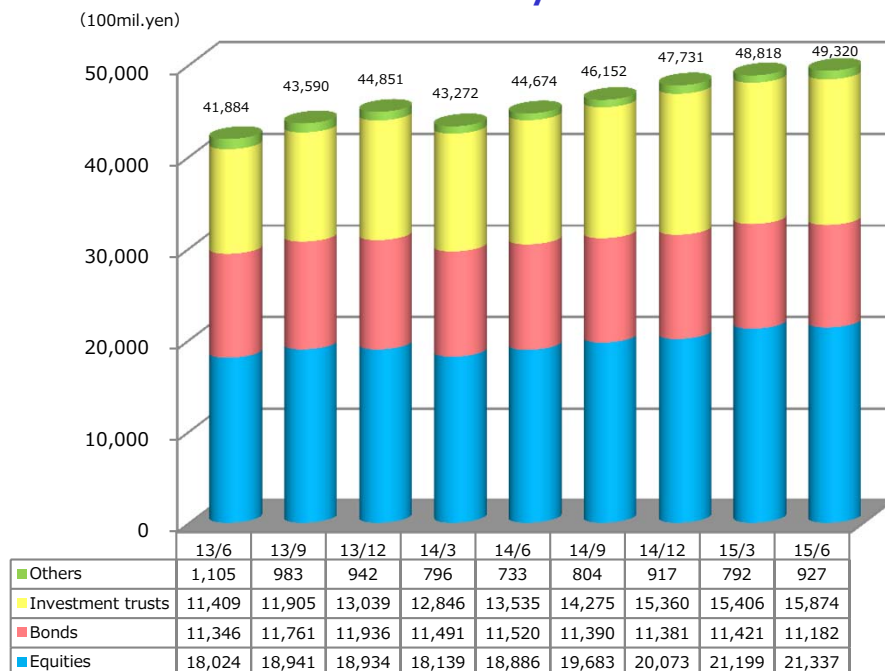
Balance Sheet Summary (2)

	(In millions of yen)			(In millions of yen)					
	FY15.3 4Q	FY16.3 1Q	vs.FY15.3 4Q	FY15.3				FY16.3	vs.FY15.3
				1Q	2Q	3Q	4Q	1Q	4Q
Current liabilities	445,495	464,455	18,960	469,961	499,139	472,877	445,495	464,455	18,960
Trading liabilities	145,105	108,373	-36,732	143,321	173,876	160,091	145,105	108,373	-36,732
Payables on margin transactions	18,742	11,148	-7,594	17,071	18,497	13,006	18,742	11,148	-7,594
Payables on collateralized securities transactions	69,695	120,780	51,085	83,235	52,114	61,217	69,695	120,780	51,085
Deposits received	39,490	53,189	13,699	39,460	51,682	55,349	39,490	53,189	13,699
Guarantee deposits received	36,678	41,330	4,652	33,861	34,160	36,675	36,678	41,330	4,652
Short-term borrowings	104,795	85,197	-19,598	146,397	158,515	125,881	104,795	85,197	-19,598
Other current liabilities	30,985	44,436	13,451	6,613	10,292	20,655	30,985	44,436	13,451
Fixed liabilities	29,965	30,927	962	26,331	25,041	25,619	29,965	30,927	962
Long-term borrowings	9,210	9,210	-	8,355	6,670	6,660	9,210	9,210	-
Net defined benefit liability	5,320	5,303	-17	5,136	5,134	5,121	5,320	5,303	-17
Other fixed liabilities	15,435	16,413	978	12,840	13,236	13,837	15,435	16,413	978
Financial instruments transaction	2,617	2,629	12	2,398	2,479	2,563	2,617	2,629	12
Total liabilities	478,078	498,012	19,934	498,691	526,660	501,060	478,078	498,012	19,934
Common stock	18,589	18,589	-	18,589	18,589	18,589	18,589	18,589	-
Capital surplus	12,913	12,813	-100	12,913	12,913	12,913	12,913	12,813	-100
Retained earnings	100,472	100,240	-232	89,191	93,649	98,496	100,472	100,240	-232
Treasury stock	-3,729	-3,734	-5	-3,704	-3,711	-3,723	-3,729	-3,734	-5
Accumulated other comprehensive income	15,952	18,410	2,458	10,048	11,002	12,409	15,952	18,410	2,458
Minority interests	27,212	28,520	1,308	24,435	24,974	25,798	27,212	28,520	1,308
Total net assets	171,411	174,839	3,428	151,474	157,418	164,484	171,411	174,839	3,428
Total liabilities&net assets	649,489	672,852	23,363	650,166	684,078	665,544	649,489	672,852	23,363

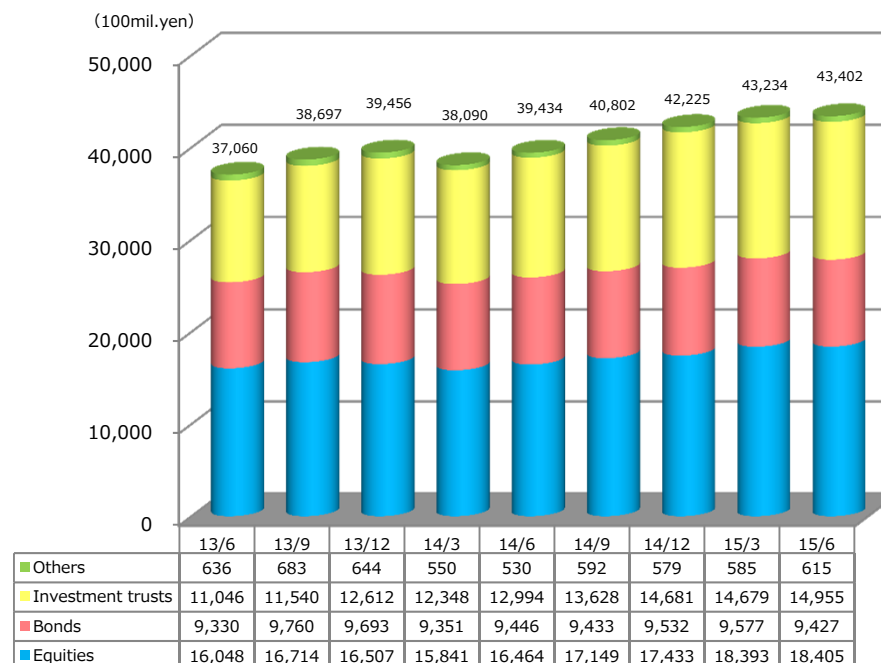


Assets under custody (Consolidated)

■ Assets under Custody



■ Retail Assets under Custody



- On a consolidated basis, customers' assets under custody increased to 4,932.0 billion yen, up 50.2 billion yen from the end of the previous fiscal year. Yen depreciation and rising stock prices boosted the market value of assets under custody. Efforts to increase the balance of investment trusts also contributed.
- Retail customers' assets under custody increased to 4,340.2 billion yen, up 16.8 billion yen from the end of the previous fiscal year.



2. Reference Data



Performance by quarter (non-consolidated: Okasan Securities)

(In millions of yen)

Items	FY15.3	FY16.3	vs. FY15.3
	1QTOTAL	1QTOTAL	1QTOTAL
Operating revenues	17,031	18,258	7.2%
Commissions	10,735	11,546	7.6%
Brokerage	2,942	5,001	70.0%
Underwriting	199	50	-74.7%
Distribution	6,034	4,663	-22.7%
Others	1,558	1,831	17.5%
Net gain on trading	5,883	6,244	6.1%
Equities	3,053	3,247	6.4%
Bonds	2,839	3,089	8.8%
Others	-10	-92	-
Interest and dividend income	411	466	13.3%
Financial expenses	271	356	31.1%
Net operating revenues	16,759	17,902	6.8%
SG&A	12,229	12,649	3.4%
Trading related expenses	2,040	2,139	4.8%
Personnel expenses	6,364	6,408	0.7%
Real estate expenses	1,438	1,533	6.6%
Administrative expenses	1,945	2,010	3.3%
Depreciation expenses	112	121	7.6%
Taxes and dues	97	139	42.3%
Others	230	297	29.2%
Operating income	4,529	5,252	16.0%
Non-operating income	100	71	-29.3%
Non-operating expenses	7	4	-43.1%
Ordinary income	4,623	5,319	15.1%
Extraordinary gain	-	-	-
Extraordinary loss	43	22	-48.6%
Net profit, before taxes	4,580	5,297	15.7%
Income taxes	556	1,052	89.1%
Adjustment amount for income taxes	1,154	770	-33.3%
Net profit	2,869	3,474	21.1%

(In millions of yen)

Items	FY15.3				FY16.3	vs. FY15.3
	1Q	2Q	3Q	4Q	1Q	4Q
Operating revenues	17,031	19,593	19,958	17,763	18,258	2.8%
Commissions	10,735	11,786	12,542	10,524	11,546	9.7%
Brokerage	2,942	3,835	3,823	4,204	5,001	19.0%
Underwriting	199	99	51	97	50	-48.5%
Distribution	6,034	6,176	6,906	4,447	4,663	4.9%
Others	1,558	1,673	1,760	1,775	1,831	3.2%
Net gain on trading	5,883	7,374	6,983	6,798	6,244	-8.1%
Equities	3,053	4,765	3,911	4,031	3,247	-19.4%
Bonds	2,839	2,684	3,183	2,554	3,089	20.9%
Others	-10	-75	-111	212	-92	-
Interest and dividend income	411	432	432	439	466	6.2%
Financial expenses	271	308	274	293	356	21.5%
Net operating revenues	16,759	19,285	19,683	17,469	17,902	2.5%
SG&A	12,229	12,680	12,745	12,977	12,649	-2.5%
Trading related expenses	2,040	2,059	2,214	2,154	2,139	-0.7%
Personnel expenses	6,364	6,491	6,585	6,749	6,408	-5.1%
Real estate expenses	1,438	1,675	1,486	1,472	1,533	4.1%
Administrative expenses	1,945	1,995	2,012	2,087	2,010	-3.7%
Depreciation expenses	112	121	127	137	121	-11.7%
Taxes and dues	97	122	110	106	139	31.1%
Others	230	214	209	269	297	10.4%
Operating income	4,529	6,604	6,937	4,491	5,252	16.9%
Non-operating income	100	95	90	66	71	7.6%
Non-operating expenses	7	34	5	5	4	-20.0%
Ordinary income	4,623	6,664	7,023	4,552	5,319	16.8%
Extraordinary gain	-	-	-	-	-	-
Extraordinary loss	43	49	49	39	22	-43.6%
Net profit, before taxes	4,580	6,615	6,974	4,513	5,297	17.4%
Income taxes	556	3,189	1,806	2,068	1,052	-49.1%
Adjustment amount for income taxes	1,154	-738	727	-627	770	-
Net profit	2,869	4,164	4,439	3,072	3,474	13.1%



Volume of equity trading (non-consolidated: Okasan Securities)

<Volume of equity trading / Number of shares>

(In millions of shares)

Items	FY15.3					FY16.3		vs.FY15.3	vs.FY15.3
	1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
(Dealing)	409	487	375	389	1,662	557	557	36.2%	43.2%
(Brokerage)	2,847	3,665	4,062	3,515	14,091	3,697	3,697	29.9%	5.2%
Total	3,256	4,153	4,438	3,905	15,754	4,254	4,254	30.7%	8.9%
Brokerage ratio	87.4%	88.3%	91.5%	90.0%	89.4%	86.9%	86.9%	-0.5p	-3.1p

<Volume of equity trading / Total value>

(In millions of yen)

Items	FY15.3					FY16.3		vs.FY15.3	vs.FY15.3
	1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
(Dealing)	416,308	513,918	427,844	470,433	1,828,503	553,726	553,726	33.0%	17.7%
(Brokerage)	1,955,209	2,200,429	2,219,592	2,045,028	8,420,260	2,229,739	2,229,739	14.0%	9.0%
Total	2,371,517	2,714,347	2,647,437	2,515,461	10,248,764	2,783,466	2,783,466	17.4%	10.7%
Brokerage ratio	82.4%	81.1%	83.8%	81.3%	82.2%	80.1%	80.1%	-2.3p	-1.2p

<Total share within TSE>

Items	FY15.3					FY16.3		vs.FY15.3	vs.FY15.3
	1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
Number of shares	0.99%	1.21%	1.09%	1.04%	1.08%	1.10%	1.10%	0.11p	0.06p
Total value	0.75%	0.81%	0.63%	0.61%	0.69%	0.65%	0.65%	-0.1p	0.04p

<Brokerage Commissions Ratio>

(In millions of yen)

Items	FY15.3					FY16.3		vs.FY15.3	vs.FY15.3
	1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
Commissions	2,854	3,755	3,621	3,935	14,166	4,774	4,774	67.3%	21.3%
Commissions Ratio	0.15%	0.17%	0.16%	0.19%	0.17%	0.21%	0.21%	0.06p	0.02p

Brokerage commissions from futures and options are excluded.



Volume of Underwriting, Offering, and Selling

(non-consolidated: Okasan Securities)

<Underwriting>

(In millions of shares, millions of yen)

Items		FY15.3					FY16.3		vs.FY15.3	
		1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
Equities	(Number of shares)	1	0	0	0	3	0	0	-100.0%	-
Equities	(Total value)	4,613	1,192	714	1,312	7,833	594	594	-87.1%	-54.7%
Bonds	(Total at face value)	180,762	191,817	180,955	194,039	747,573	227,055	227,055	25.6%	17.0%
Domestic and foreign CP	(Total at face value)	-	-	-	-	-	-	-	-	-

<Selling>

(In millions of shares, millions of yen)

Items		FY15.3					FY16.3		vs.FY15.3	
		1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
Equities	(Number of shares)	1	0	0	0	3	0	0	-100.0%	-
Equities	(Total value)	4,868	1,287	618	1,212	7,987	603	603	-87.6%	-50.2%
Bonds	(Total at face value)	45,283	39,753	42,173	43,116	170,325	44,095	44,095	-2.6%	2.3%

<Offering>

(In millions of shares, millions of yen)

Items		FY15.3					FY16.3		vs.FY15.3	
		1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
Equities	(Number of shares)	0	-	0	-	0	0	0	-	-
Equities	(Total value)	5	-	0	-	6	1	1	-80.0%	-
Bonds	(Total at face value)	191,531	202,564	190,902	204,559	789,558	237,517	237,517	24.0%	16.1%
Beneficiary securities	(Total at face value)	584,656	590,039	645,162	549,443	2,369,302	536,182	536,182	-8.3%	-2.4%
Domestic and foreign CP	(Total at face value)	-	-	-	-	-	-	-	-	-

<Underwriting & Selling Fees Ratio>

(In millions of yen)

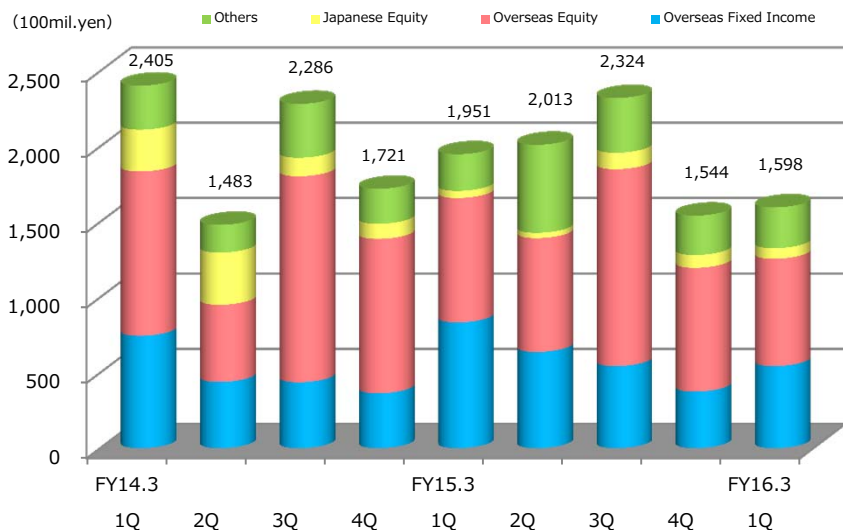
Items		FY15.3					FY16.3		vs.FY15.3	
		1 Q	2 Q	3 Q	4 Q	TOTAL	1 Q	TOTAL	1QTOTAL	4 Q
Equities		167	41	28	70	308	30	30	-82.0%	-57.1%
	(Averaged Fees Ratio)	1.76%	1.69%	2.10%	2.77%	1.95%	2.51%	2.51%	0.75p	-0.26p
Bonds		31	58	22	27	139	19	19	-38.7%	-29.6%
	(Averaged Fees Ratio)	0.014%	0.025%	0.010%	0.011%	0.015%	0.007%	0.007%	-0.007p	-0.004p



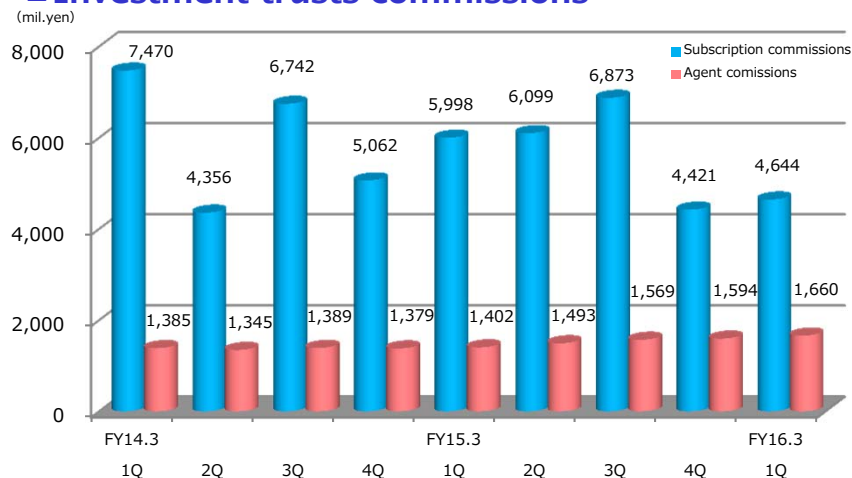
Investment trusts / Foreign bonds

(non-consolidated: Okasan Securities)

Investment trusts sales amount

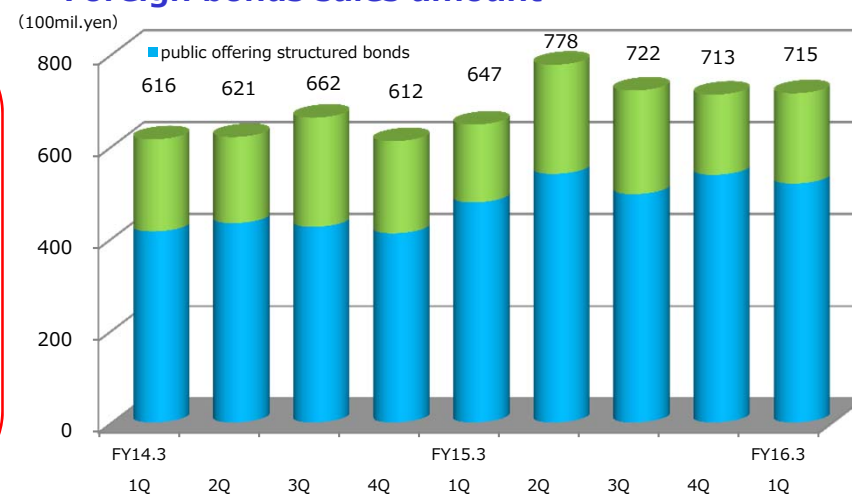


Investment trusts commissions



- Investment trust sales (1Q cumulative) fell 18.1% YoY to 159.8 billion yen.
- Sales commissions (1Q cumulative) fell 22.6% YoY to 4,644 million yen. The biggest-selling funds continued to be foreign equity and foreign bond funds that make monthly distributions.
- Foreign bond sales (1Q cumulative) rose 10.5% YoY to 71.5 billion yen. This growth was driven mainly by strong sales of foreign currency bonds to retail investors and sales of structured bonds to corporate investors.

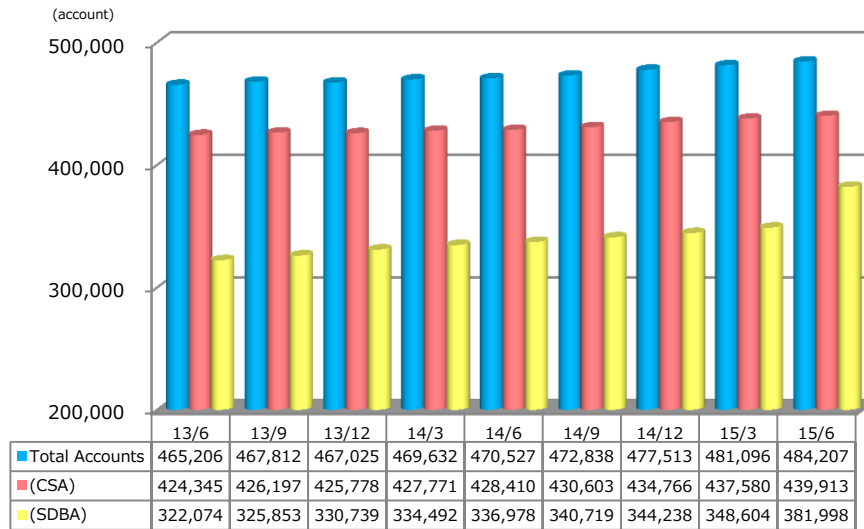
Foreign bonds sales amount





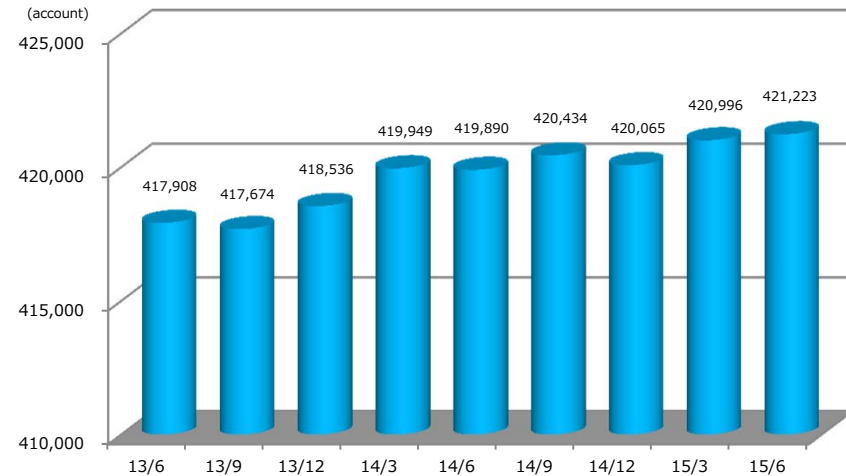
Number of accounts (non-consolidated: Okasan Securities)

Number of customer accounts

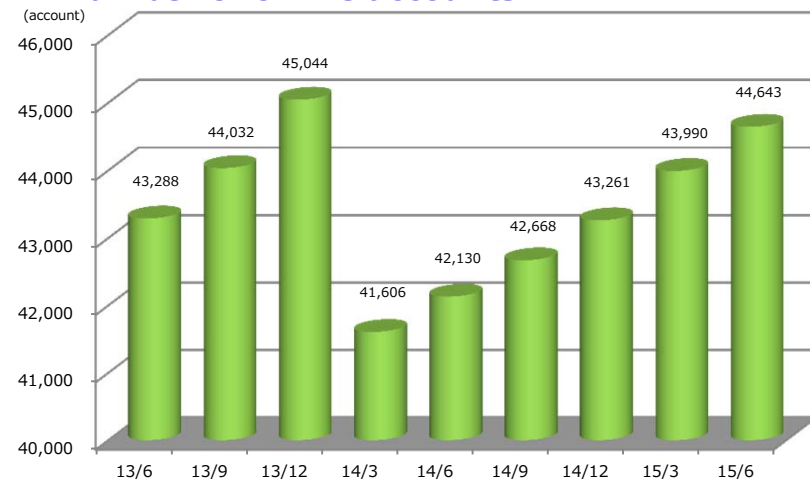


- The total number of customer accounts increased by 0.6% from the end of the previous fiscal year to 484,207.
- The number of accounts with remaining balances increased to 421,223, up slightly over the same period.
- The number of newly opened accounts was 5,342.
- Online accounts (44,643 accounts) accounted for 9.2% of the total number of customer accounts.

Number of balance remaining accounts



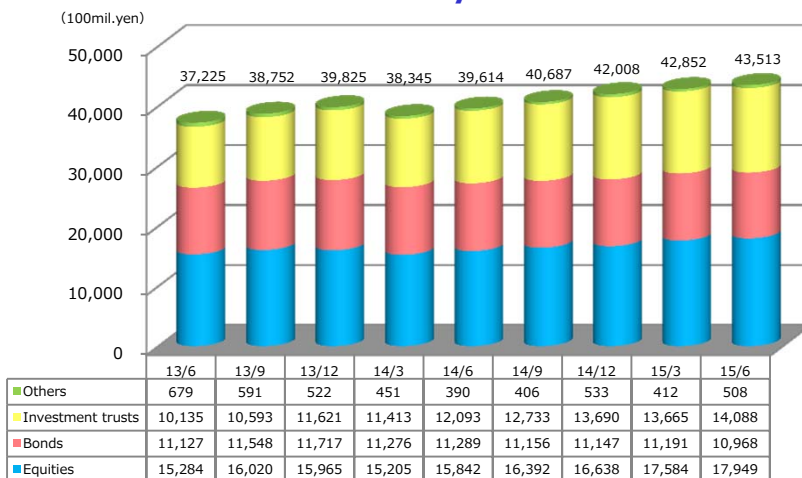
Number of online accounts





Assets under custody / Net inflow of assets (non-consolidated: Okasan Securities)

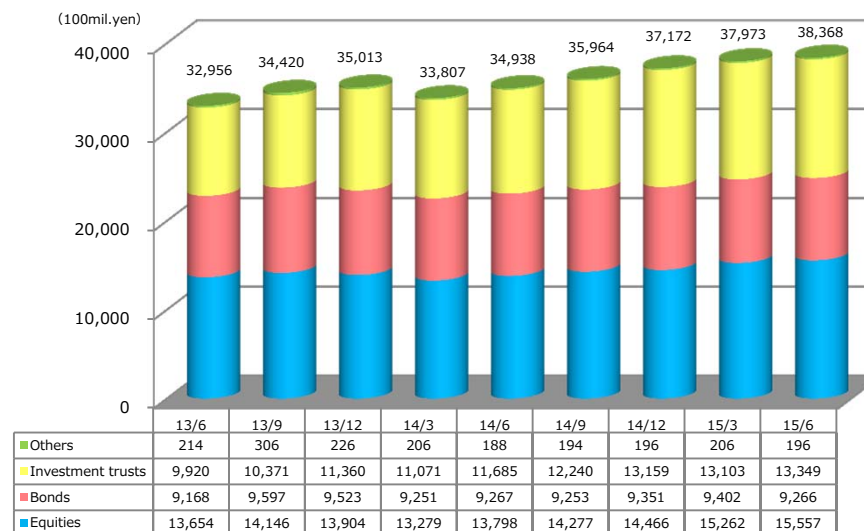
■ Assets under Custody



■ Net inflow of assets (Individuals)



■ Retail Assets under Custody



- Customers' assets under custody at Okasan Securities increased by 66.1 billion yen from the end of the previous fiscal year to 4,351.3 billion yen.
- Net inflow/outflow of assets (sum of inflow/outflow of cash and securities; individuals only) cumulative over 1Q was an outflow of 10 billion yen.



Capital Adequacy Requirement Ratio

(non-consolidated: Okasan Securities)

(In millions of yen)

Items		FY15.3				FY16.3		vs.FY15.3
		1Q	2Q	3Q	4Q	1Q	4Q	
Basic items		(A)	71,637	75,801	80,241	78,313	81,788	3,475
Complementary items	Appraisal gains (losses) etc.		3	6	13	10	31	21
	Security transaction responsibility reserve		1,323	1,372	1,422	1,461	1,483	22
	General provision for loan losses		13	12	14	13	0	-13
	Short-term subordinated debt		6,725	4,750	4,750	8,775	8,775	0
Total		(B)	8,064	6,142	6,199	10,260	10,290	30
Assets to be deducted		(C)	9,469	9,707	9,636	9,392	9,548	156
Unfixed equity capital (A) + (B) - (C)		(D)	70,232	72,235	76,803	79,182	82,530	3,348
Risk equivalents	Market risk equivalents		2,717	2,837	2,945	3,014	3,629	615
	Customer risk equivalents		1,267	1,282	1,301	1,331	1,356	25
	Basic risk equivalents		12,864	12,722	12,737	12,595	12,745	150
	Total	(E)	16,850	16,842	16,985	16,941	17,731	790
Capital adequacy ratio (D) / (E) × 100 (%)			416.7%	428.8%	452.1%	467.3%	465.4%	-1.9p

(Note) Short-term subordinated debt consists of subordinated borrowing.

- The capital adequacy ratio at the end of June 2015 fell to 465.4%, 1.9 percentage points lower than at the end of the previous fiscal year.
- Despite growth in basic items, growth in market risk equivalents resulted in a small decline in the capital adequacy ratio.

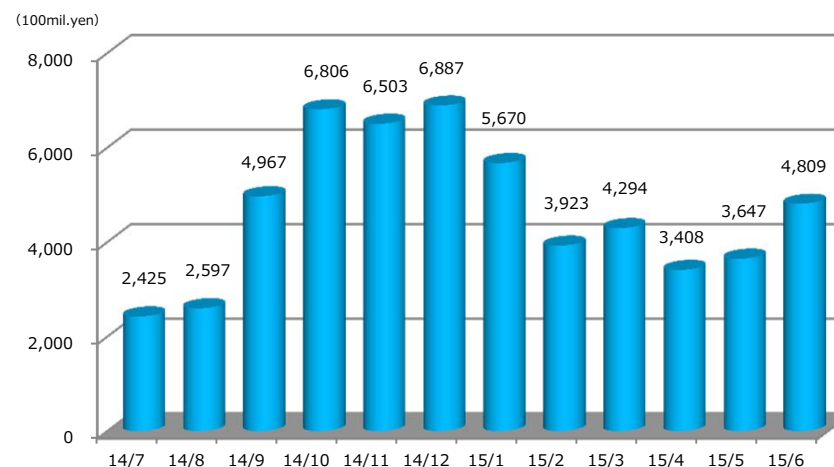


(Reference Data) Okasan Online Securities Data

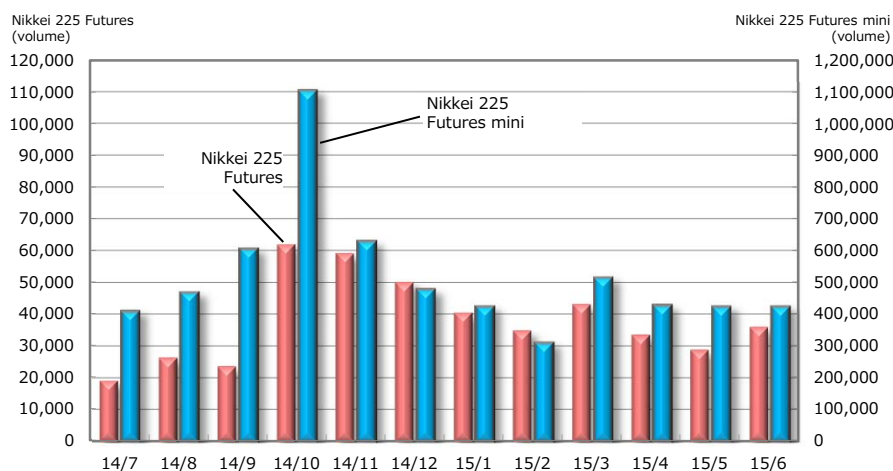
■ Domestic sales amount of equities by month



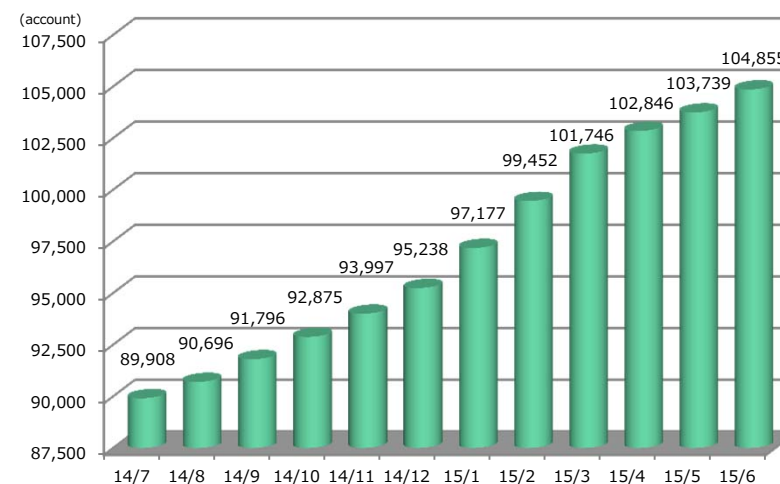
■ "Click 365" contract amount



■ Nikkei 225 Futures & Nikkei 225 Futures mini



■ Number of customer accounts





MEMO



Contact : Okasan Securities Group Inc.
Group Public & Investors Relations Dept.
Address : 〒103-0022
2-2-1 Nihonbashi Muromachi, Chuo-ku, Tokyo

TEL : 03-3275-8248 (Direct to PR Dept.)
URL : <http://www.okasan.jp/>