

January 29, 2026

3rd Quarter of the Fiscal Year Ending March 31, 2026 Results Briefing

The objective of the document is to provide information on the results of the 3rd quarter of the fiscal year ending March 31, 2026 (FY26) and not to offer investments in securities issued by Okasan Securities Group Inc. The document has been prepared based on data as of the end of December 2025. Okasan Securities Group Inc. does not accept responsibility for any omissions or errors in data, statements, etc. in this document. The opinions and forecasts included in the document are based on our judgments at the time of writing. We make no guarantees regarding the accuracy or completeness of the information, which is subject to change without notice.

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※Okasan Capital Partners Co., Ltd. (current SBI Okasan Alternative Investment Co., Ltd.), OCP1 Investment Limited Partnership, OCP2 Investment Limited Partnership deconsolidated as of the end of the 2Q/FY26. Changes for B/S and P/L are as follows;
B/S : Deconsolidated from 2Q/FY26 P/L : Deconsolidated from 3Q/FY26

01. Business Results Overviews (Consolidated)

Financial Highlights of the 3rd Quarter of the FY Ending March 2026

(Cumulative: Nine months ended December 31, 2025)

<YoY (vs. 1Q-3Q/FY25 (Cumulative: Nine months ended December 31, 2024))>

- Operating revenue **increased 11.4%** and net operating revenue **increased 9.5%**. Operating revenue reached an 11-year high, the highest level since 1Q-3Q/FY15 (cumulative). Brokerage commission increased, reflecting strong equity market conditions; other commission received, including investment trust fees, also rose. Financial revenue grew, driven by rising domestic interest rates and other factors.
- Selling, general, and administrative expenses (SG&A) **increased 6.3%** due to higher personnel expenses, trading related expenses and others.
- Ordinary profit **increased 28.4%** and profit attributable to owners of parent **increased 23.8%**, amounting to **11,779 million yen**.

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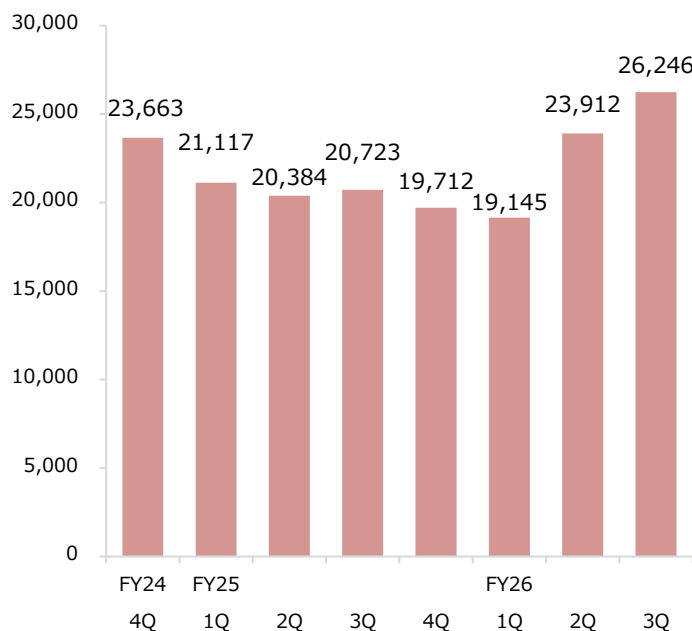
Performance by Quarter (Consolidated)

<QoQ (vs. 2Q/FY26)>

- Operating revenue **increased 9.8%** and net operating revenue **increased 10.0%**.
Reflecting strong equity market conditions, revenue related to domestic and foreign equities, as well as investment trusts, increased. Underwriting commission on both equities and bonds also increased.
- SG&A **increased 6.3%**, due to higher personnel expenses, trading related expenses and others.
- Ordinary profit **increased 9.5%** and profit attributable to owners of parent **increased 24.4%**.

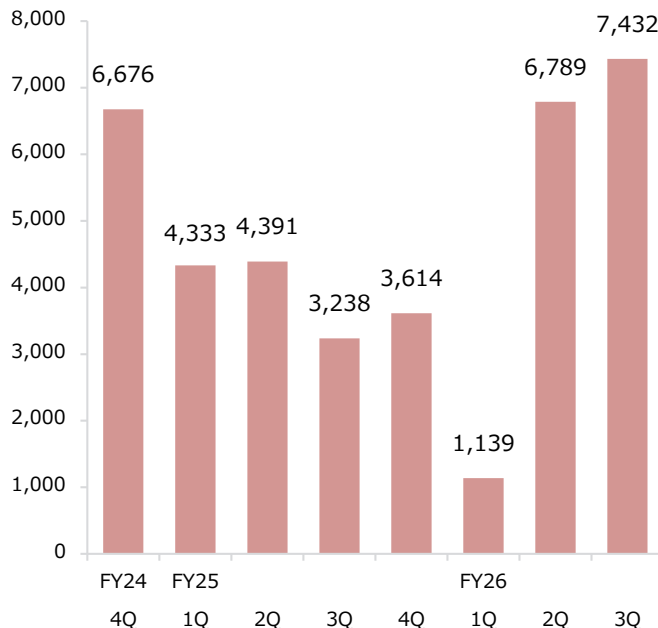
Operating revenue

(Millions of yen)



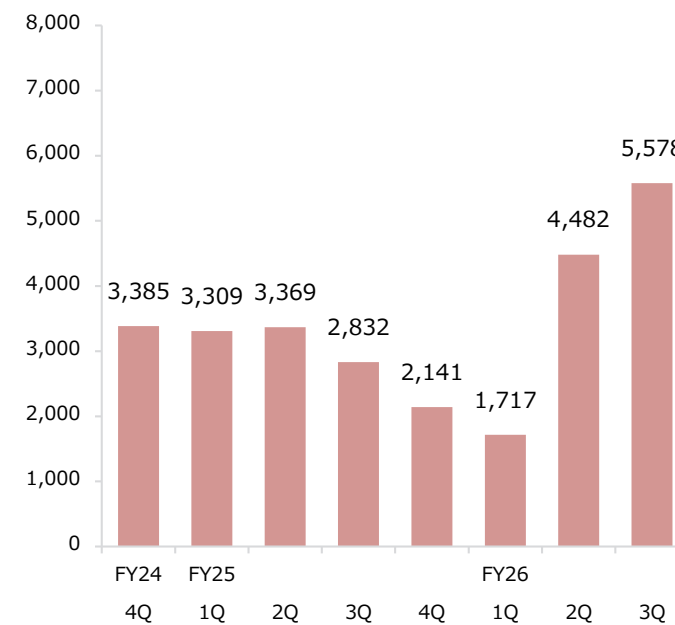
Ordinary profit

(Millions of yen)



Profit attributable to owners of parent

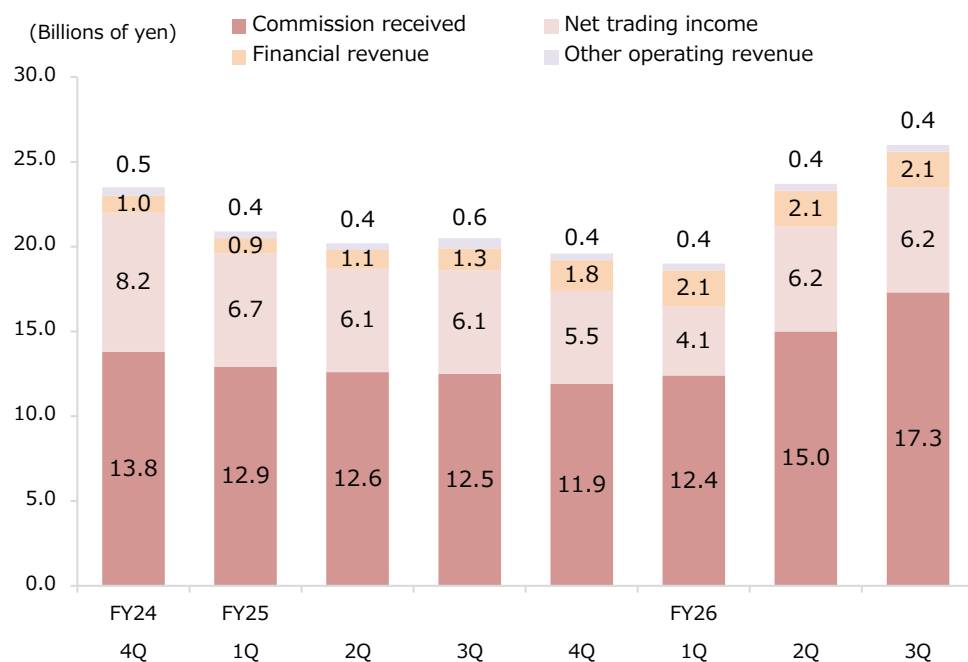
(Millions of yen)



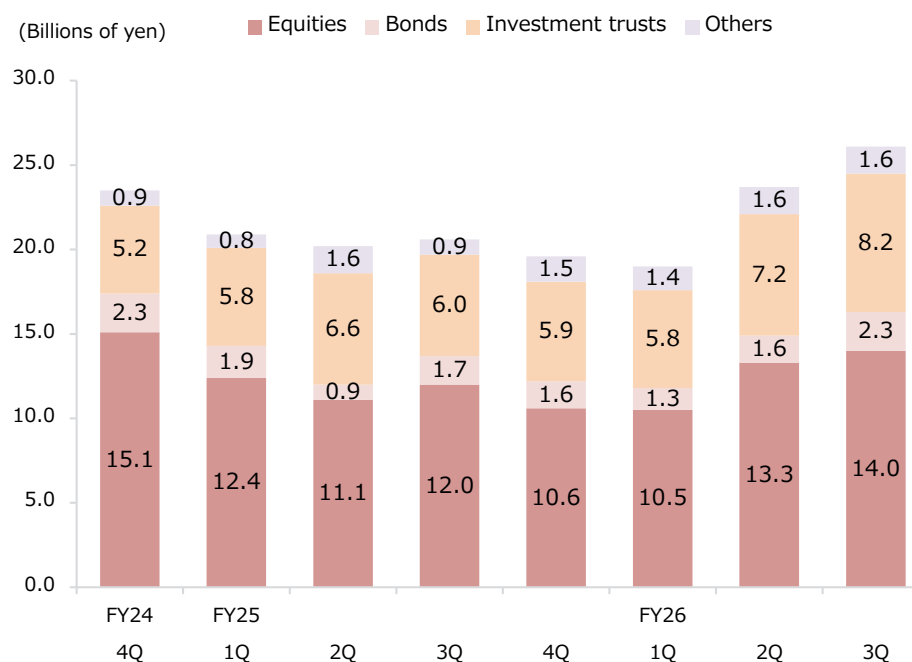
Operating Revenue I

(Millions of yen)									(Millions of yen)		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	vs.FY26 2Q	FY25 3QTOTAL	FY26 3QTOTAL	vs.FY25 3QTOTAL
Commission received	12,976	12,686	12,592	11,946	12,436	15,046	17,321	15.1%	38,255	44,804	17.1%
Brokerage	6,392	5,383	5,687	5,448	5,651	6,902	7,686	11.4%	17,463	20,240	15.9%
Underwriting	409	336	541	154	546	245	807	228.5%	1,287	1,600	24.3%
Distribution	3,224	3,949	3,259	3,101	3,102	4,178	4,721	13.0%	10,433	12,002	15.0%
Other commission received	2,950	3,016	3,104	3,242	3,135	3,719	4,106	10.4%	9,071	10,961	20.8%
Net trading income	6,790	6,124	6,133	5,523	4,158	6,232	6,255	0.4%	19,048	16,647	-12.6%
Equities	5,395	4,794	5,549	4,584	4,408	5,804	5,490	-5.4%	15,739	15,703	-0.2%
Bonds	1,500	695	885	576	-510	373	800	114.3%	3,082	662	-78.5%
Others	-106	635	-301	363	260	55	-34	-	227	281	23.7%
Financial revenue	928	1,161	1,393	1,819	2,126	2,161	2,179	0.8%	3,483	6,467	85.7%
Other operating revenue	422	412	602	422	424	471	488	3.7%	1,437	1,384	-3.6%
Operating revenue	21,117	20,384	20,723	19,712	19,145	23,912	26,246	9.8%	62,224	69,304	11.4%

Quarterly change in operating revenue

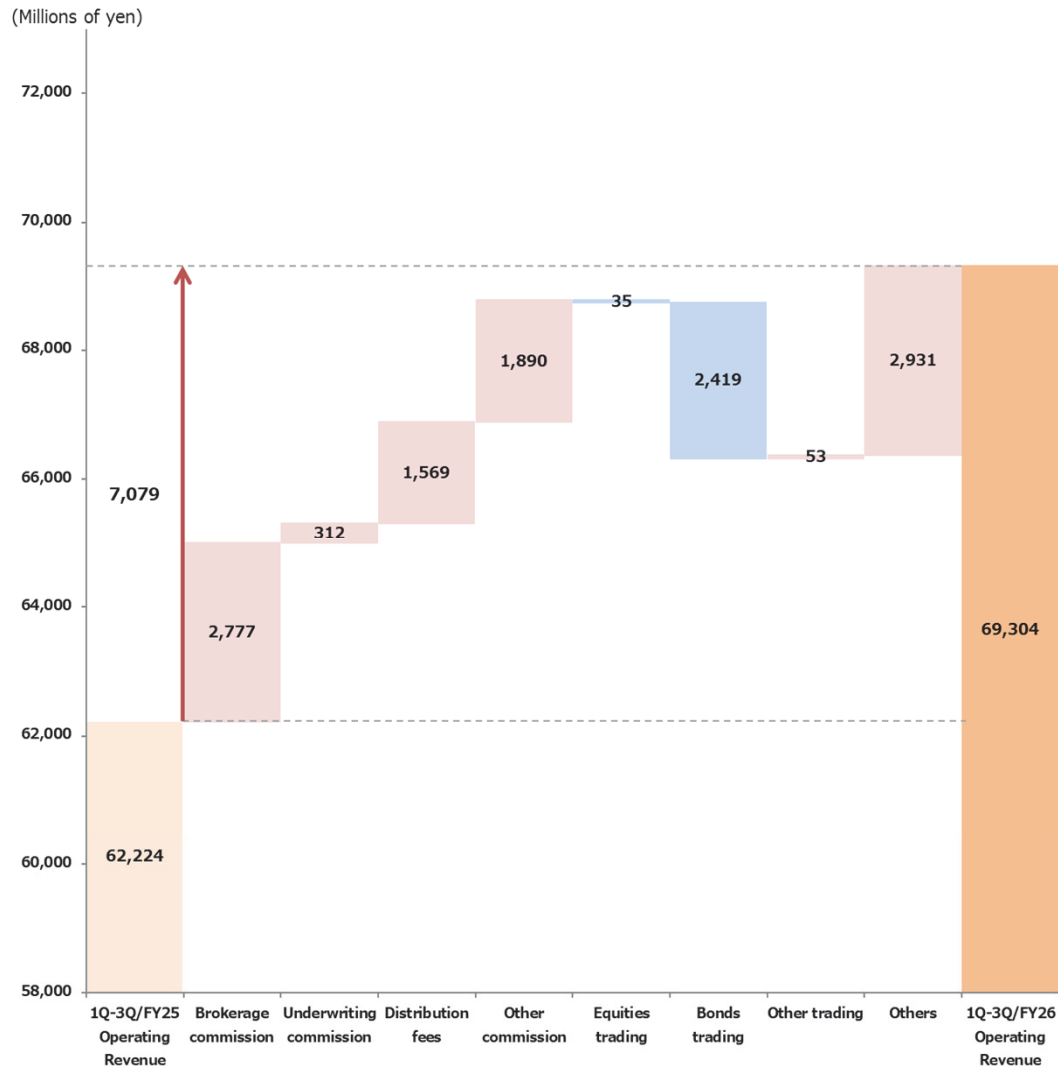


Quarterly change in operating revenue by product

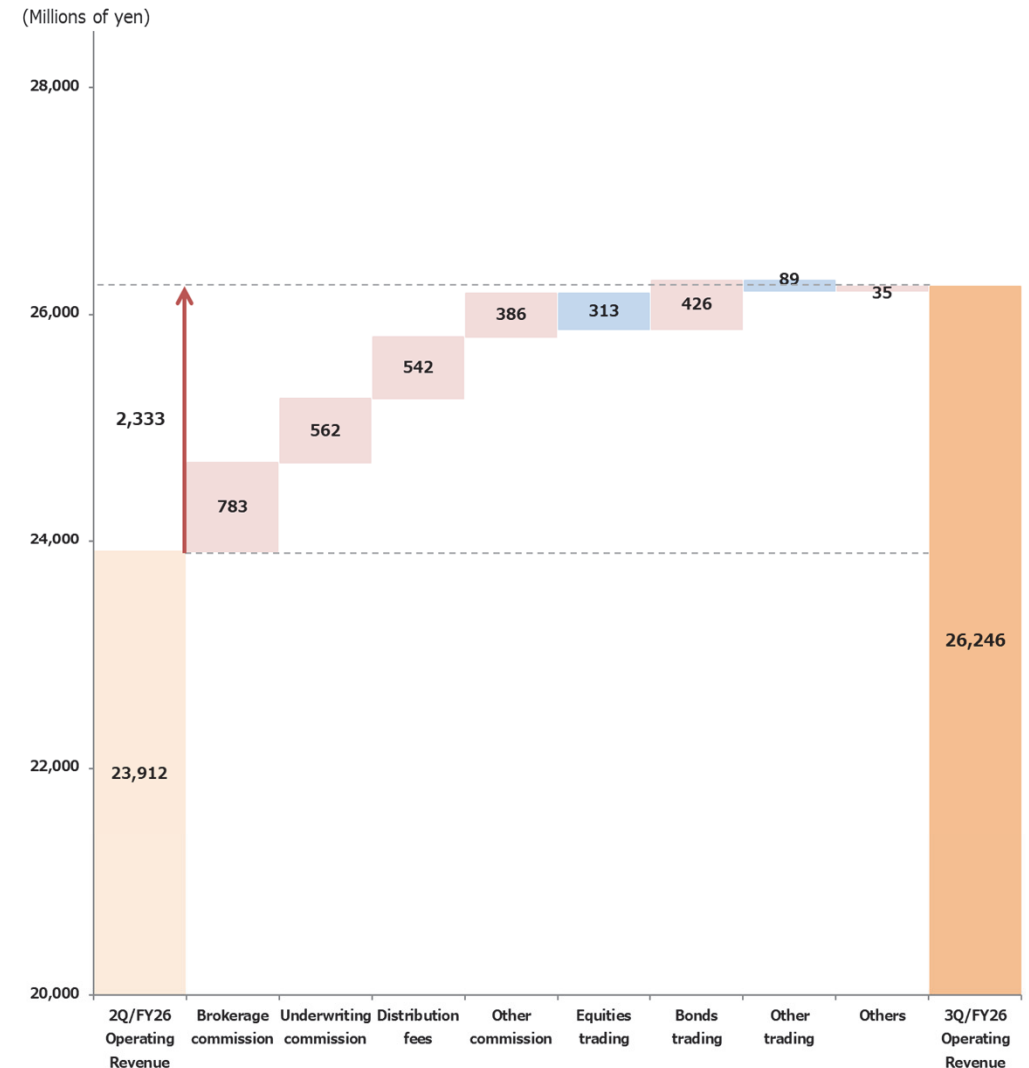


Operating Revenue II

Changing factors of operating revenue (vs. 1Q-3Q/FY25)



Changing factors of operating revenue (vs. 2Q/FY26)



※"Others" include financial revenue and other operating revenue.

※Figures less than 1 million yen are omitted.

Fees and Commission Received

<QoQ>

Brokerage commission increased 11.4%, reflecting continued strong equity market conditions.
Underwriting commission increased 228.5%, driven by large-scale IPO and corporate bonds underwriting.
Distribution fees increased 13.0%, driven by factors including higher sales volume of investment trusts.
Other commission increased 10.4%, driven by higher revenue on investment trusts fees and others.

<YoY>

Brokerage commission increased 15.9%, driven by active trading on domestic and foreign equities.
Underwriting commission increased 24.3%, driven by higher bond commissions from large-scale corporate bonds and other issuances.
Distribution fees increased 15.0%, driven by factors including higher sales volume of investment trusts.
Other commission increased 20.8%, predominantly driven by retail investors' balance growth in investment trusts and fund wraps.

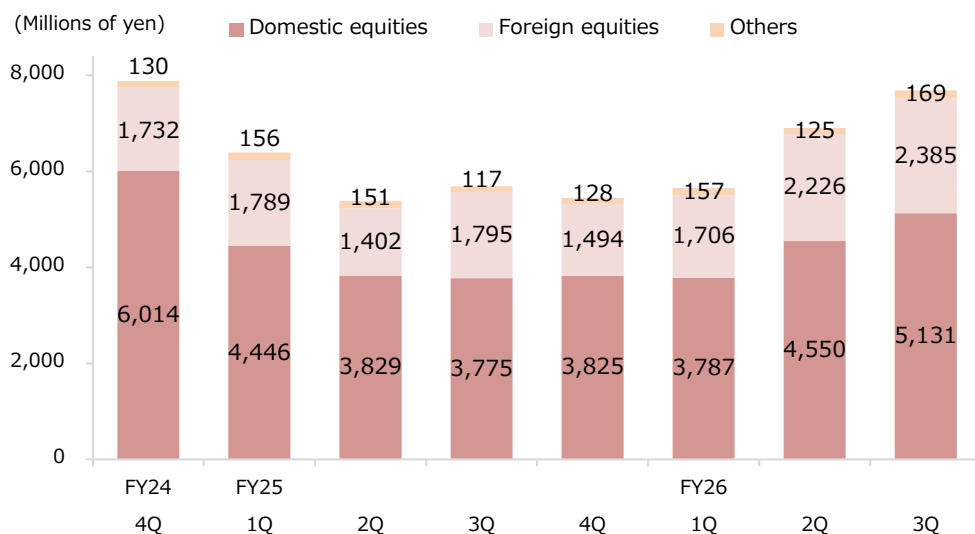
(Millions of yen)

(Millions of yen)

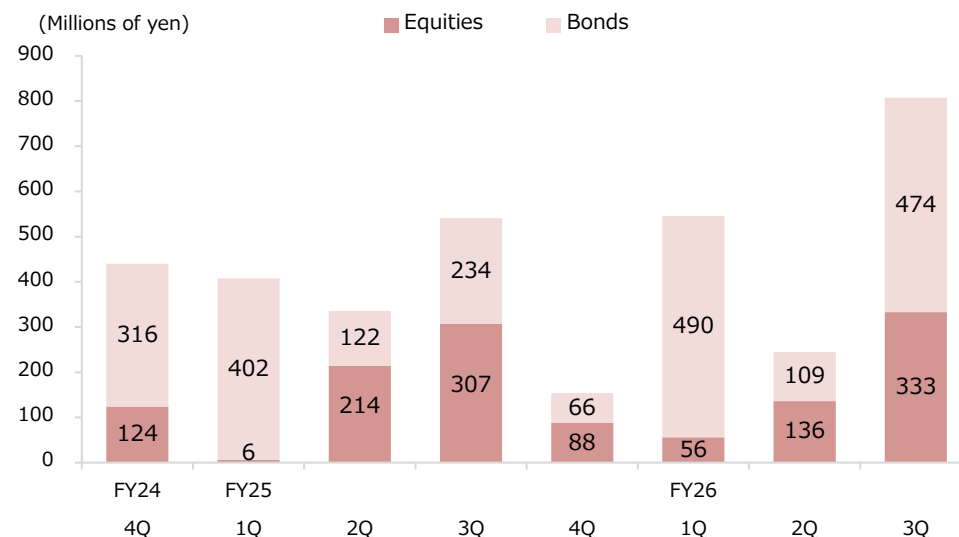
	FY25				FY26				vs. FY26		FY25	FY26	vs. FY25
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	2Q			3QTOTAL	3QTOTAL	3QTOTAL
Brokerage	6,392	5,383	5,687	5,448	5,651	6,902	7,686	11.4%			17,463	20,240	15.9%
Equities	6,235	5,231	5,570	5,320	5,493	6,776	7,516	10.9%			17,037	19,787	16.1%
Domestic equities	4,446	3,829	3,775	3,825	3,787	4,550	5,131	12.8%			12,050	13,469	11.8%
Foreign equities	1,789	1,402	1,795	1,494	1,706	2,226	2,385	7.1%			4,987	6,317	26.7%
Others	156	151	117	128	157	125	169	34.7%			425	453	6.5%
Underwriting	409	336	541	154	546	245	807	228.5%			1,287	1,600	24.3%
Equities	6	214	307	88	56	136	333	144.7%			527	526	-0.3%
Bonds	402	122	234	66	490	109	474	332.7%			759	1,074	41.4%
Distribution	3,224	3,949	3,259	3,101	3,102	4,178	4,721	13.0%			10,433	12,002	15.0%
Beneficiary Certificates	3,223	3,948	3,233	3,098	3,099	4,165	4,719	13.3%			10,405	11,984	15.2%
Other commission received	2,950	3,016	3,104	3,242	3,135	3,719	4,106	10.4%			9,071	10,961	20.8%
Beneficiary Certificates	2,468	2,544	2,676	2,690	2,620	3,006	3,376	12.3%			7,689	9,004	17.1%
Commission received	12,976	12,686	12,592	11,946	12,436	15,046	17,321	15.1%			38,255	44,804	17.1%

Fees and Commission Received by Category (Quarterly)

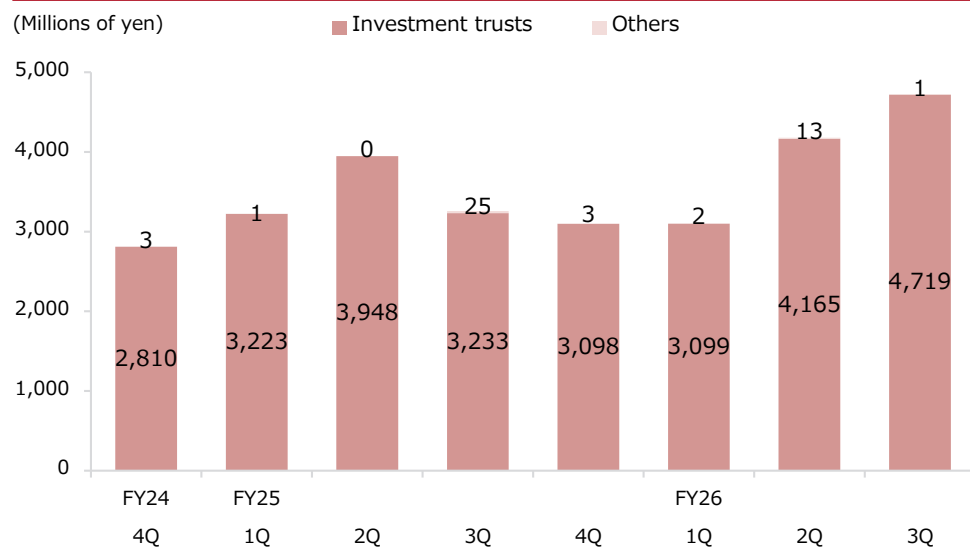
Brokerage



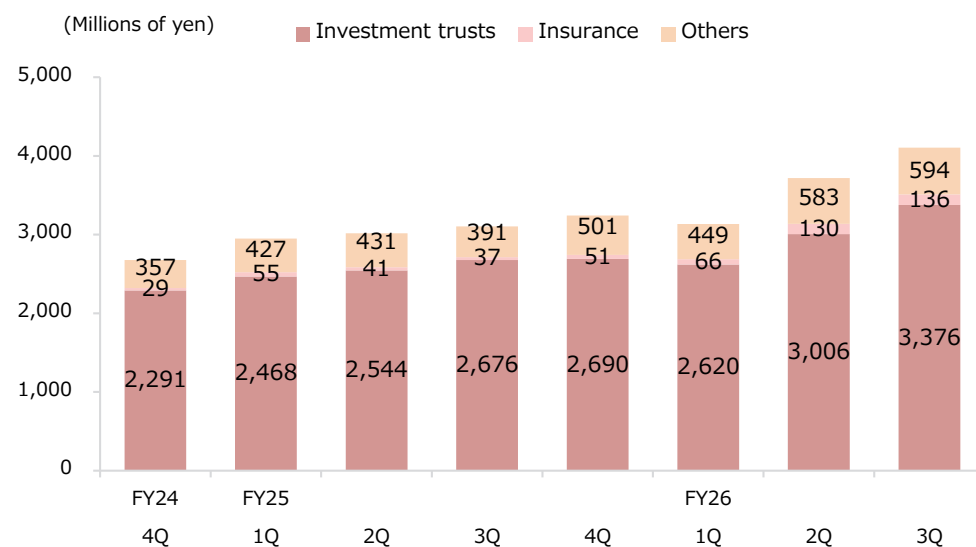
Underwriting



Distribution



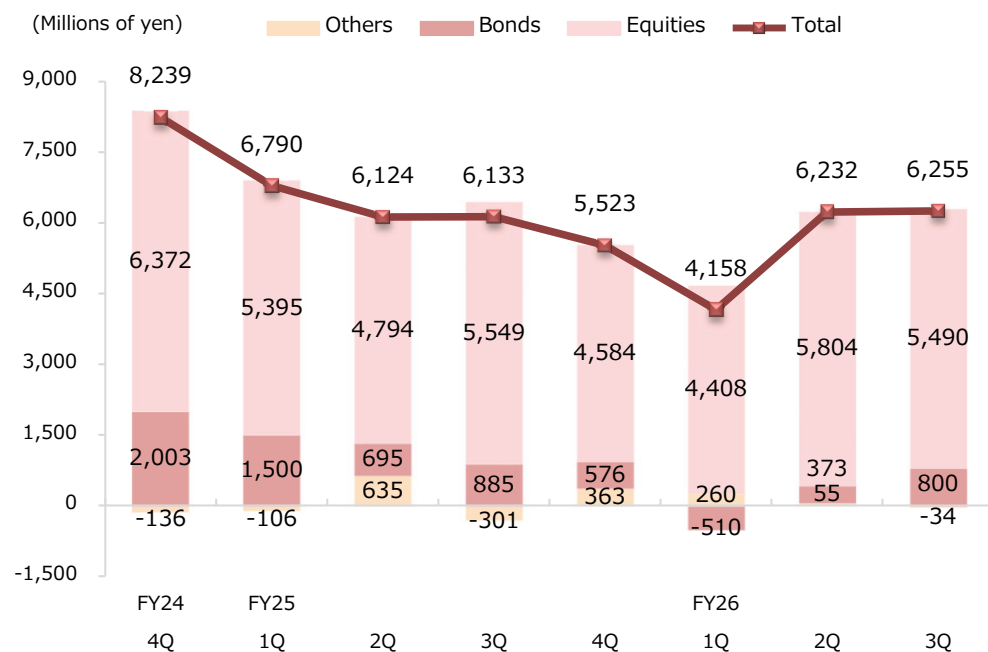
Other commission received



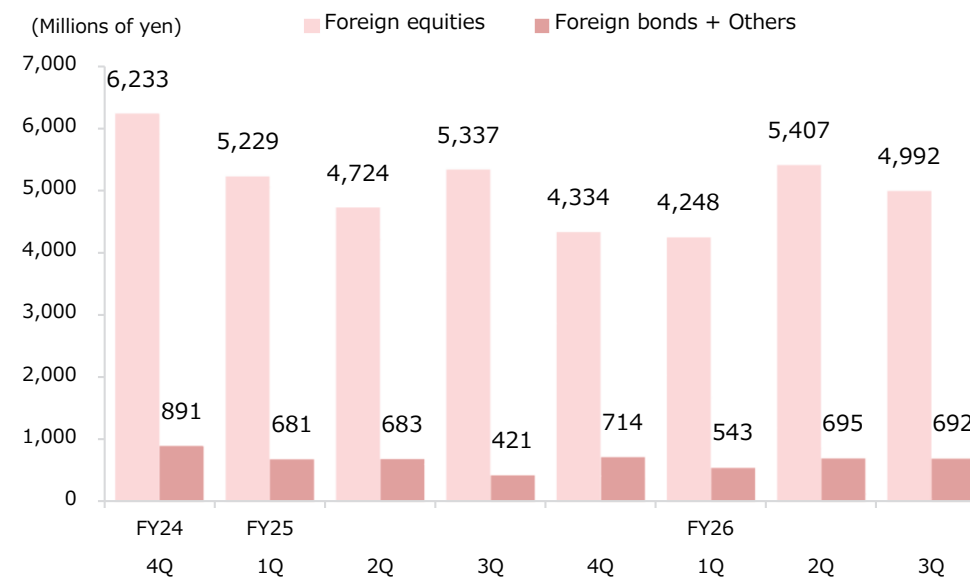
Net Trading Income

(Millions of yen)									(Millions of yen)		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	vs.FY25	FY25	FY26	vs.FY25
								2Q	3QTOTAL	3QTOTAL	3QTOTAL
Equities	5,395	4,794	5,549	4,584	4,408	5,804	5,490	-5.4%	15,739	15,703	-0.2%
Domestic equities	165	69	212	250	160	396	498	25.6%	447	1,055	135.9%
Foreign equities	5,229	4,724	5,337	4,334	4,248	5,407	4,992	-7.7%	15,291	14,648	-4.2%
Bonds and others	1,500	695	885	576	-510	373	800	114.3%	3,082	662	-78.5%
Domestic bonds	712	647	162	225	-793	-266	73	-	1,522	-987	-
Foreign bonds	787	48	723	351	282	639	726	13.6%	1,559	1,649	5.8%
Others	-106	635	-301	363	260	55	-34	-	227	281	23.7%
Net trading income	6,790	6,124	6,133	5,523	4,158	6,232	6,255	0.4%	19,048	16,647	-12.6%

Net income by products



Net income from foreign equities and bonds



SG&A : Selling, General and Administrative Expenses I

<QoQ>

SG&A **increased 6.3%**, due to higher personnel expenses, trading related expenses and others.

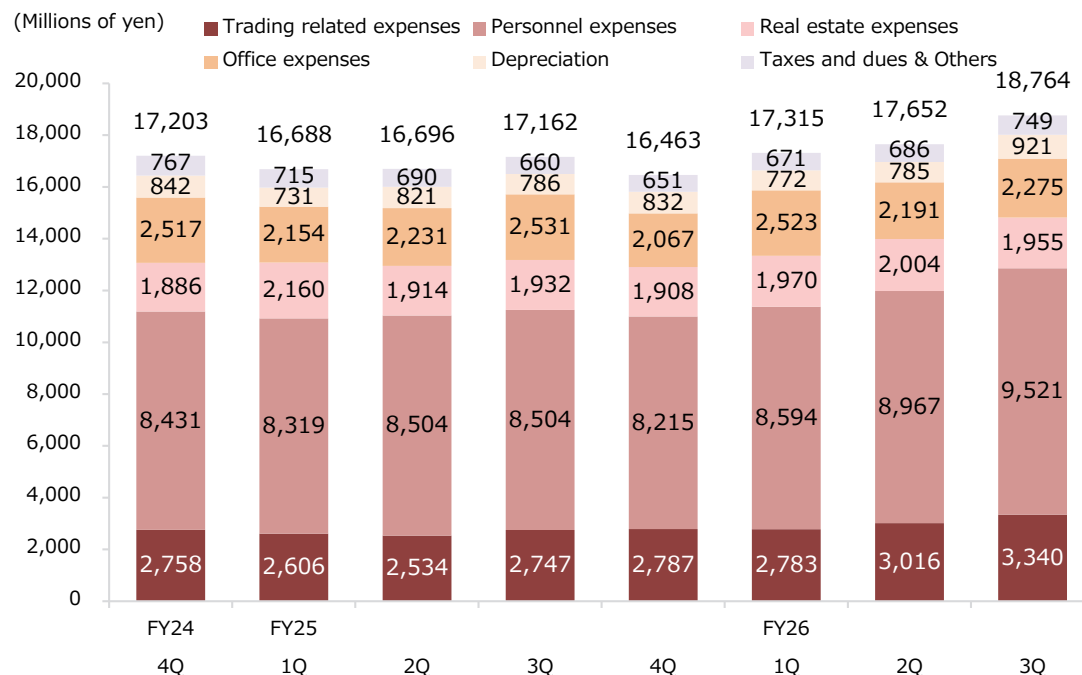
- Personnel expenses increased 6.2%.
- Trading related expenses increased 10.7%, driven by higher commission paid, advertising expenses and others.

<YoY>

SG&A **increased 6.3%**, due to higher personnel expenses, trading related expenses and others.

- Personnel expenses increased 6.9%, driven by factors including a rise in wage levels.
- Trading related expenses increased 15.9%, driven by higher advertising expenses and others.

Change in Selling, General and Administrative Expenses

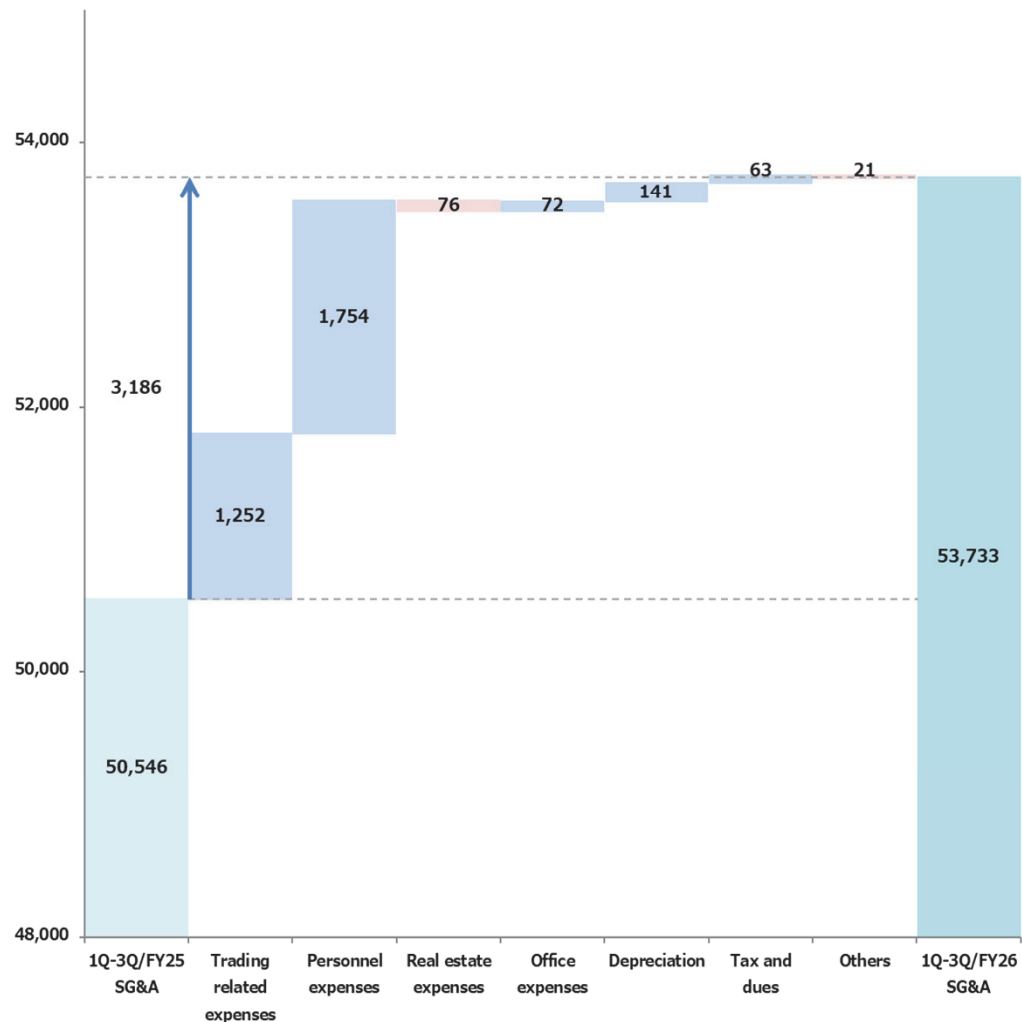


	(Millions of yen)				(Millions of yen)				vs.FY25 3QTOTAL
	FY25 1Q	FY25 2Q	FY25 3Q	FY25 4Q	FY26 1Q	FY26 2Q	FY26 3Q	FY26 2Q	
Trading related expenses	2,606	2,534	2,747	2,787	2,783	3,016	3,340	10.7%	15.9%
Personnel expenses	8,319	8,504	8,504	8,215	8,594	8,967	9,521	6.2%	6.9%
Real estate expenses	2,160	1,914	1,932	1,908	1,970	2,004	1,955	-2.5%	-1.3%
Office expenses	2,154	2,231	2,531	2,067	2,523	2,191	2,275	3.8%	1.1%
Depreciation	731	821	786	832	772	785	921	17.4%	6.0%
Taxes and dues	381	319	320	277	312	359	412	14.7%	6.2%
Others	333	371	339	374	359	326	336	3.0%	-2.1%
SG&A	16,688	16,696	17,162	16,463	17,315	17,652	18,764	6.3%	6.3%

SG&A : Selling, General and Administrative Expenses II

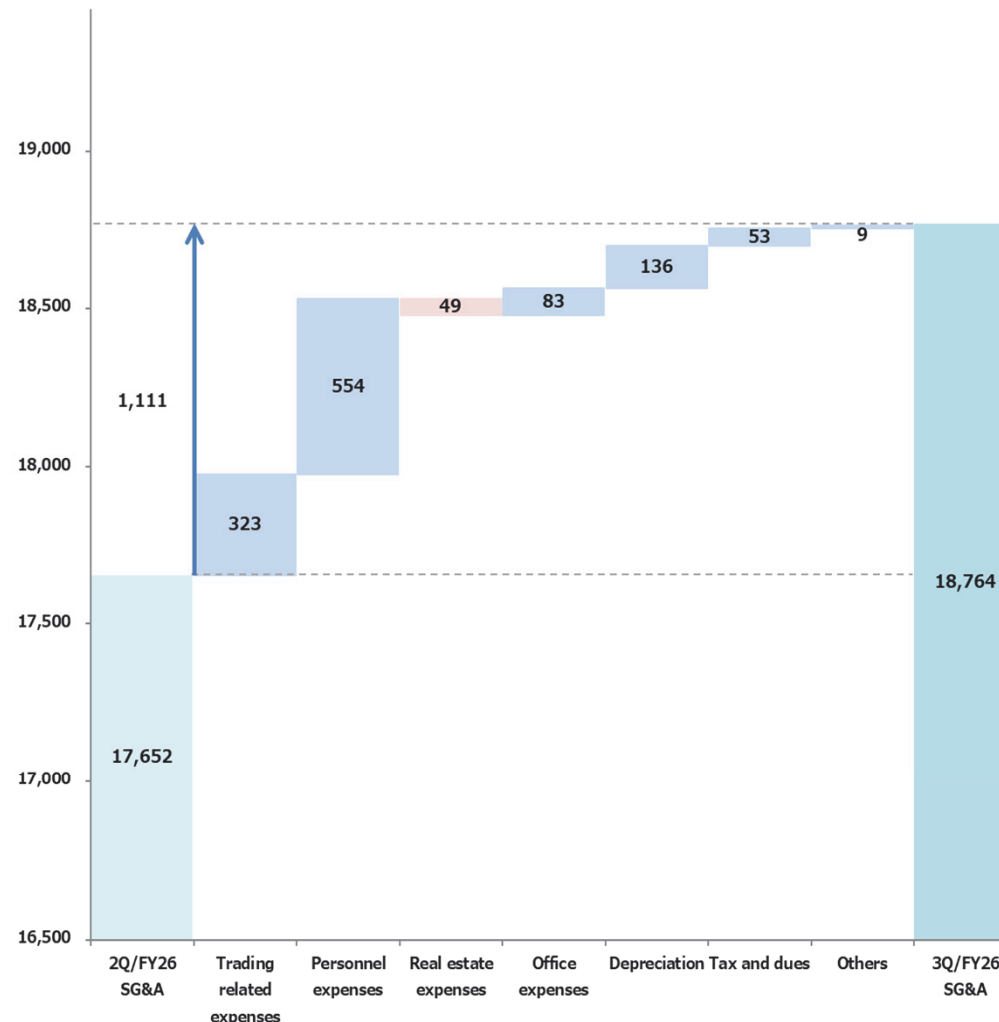
Changing factors of SG&A (vs. 1Q-3Q/FY25)

(Millions of yen)



Changing factors of SG&A (vs. 2Q/FY26)

(Millions of yen)

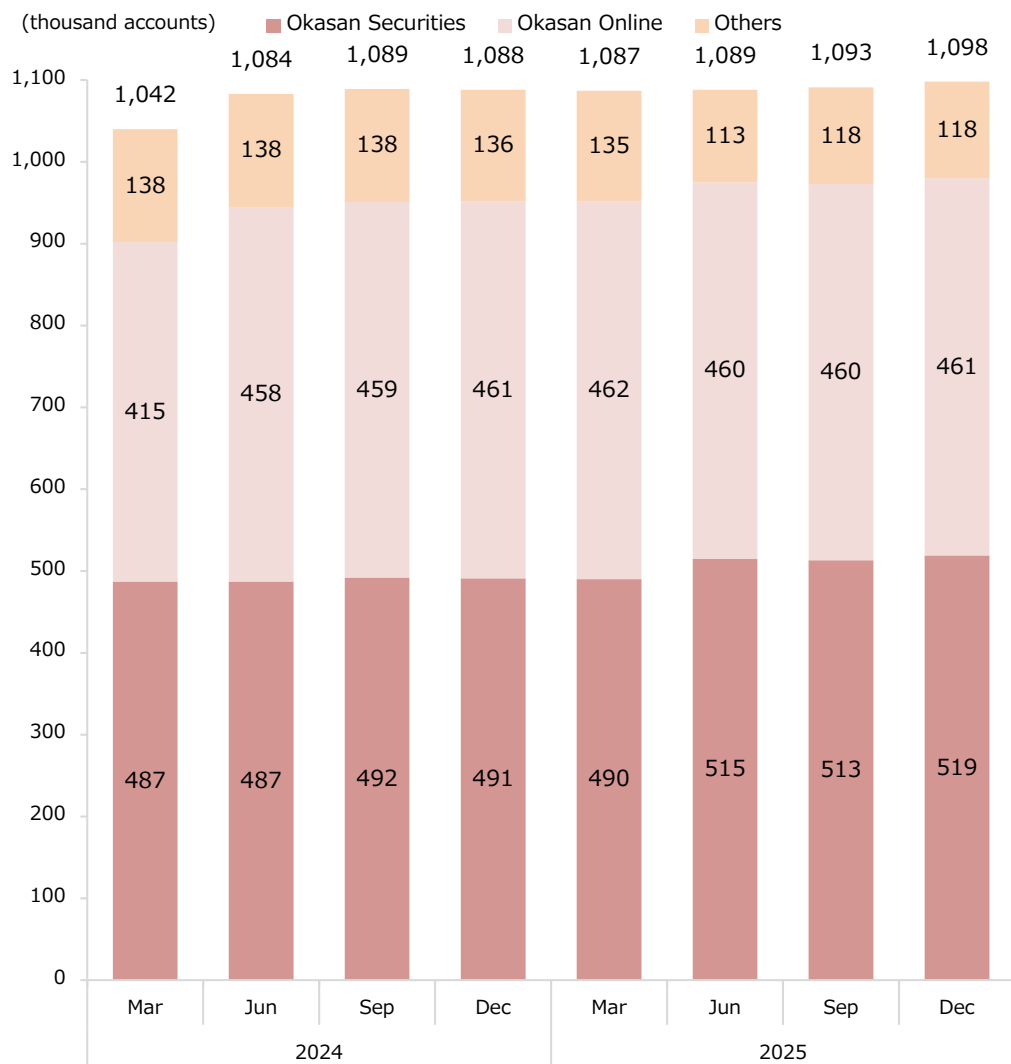


※Figures less than 1 million yen are omitted.

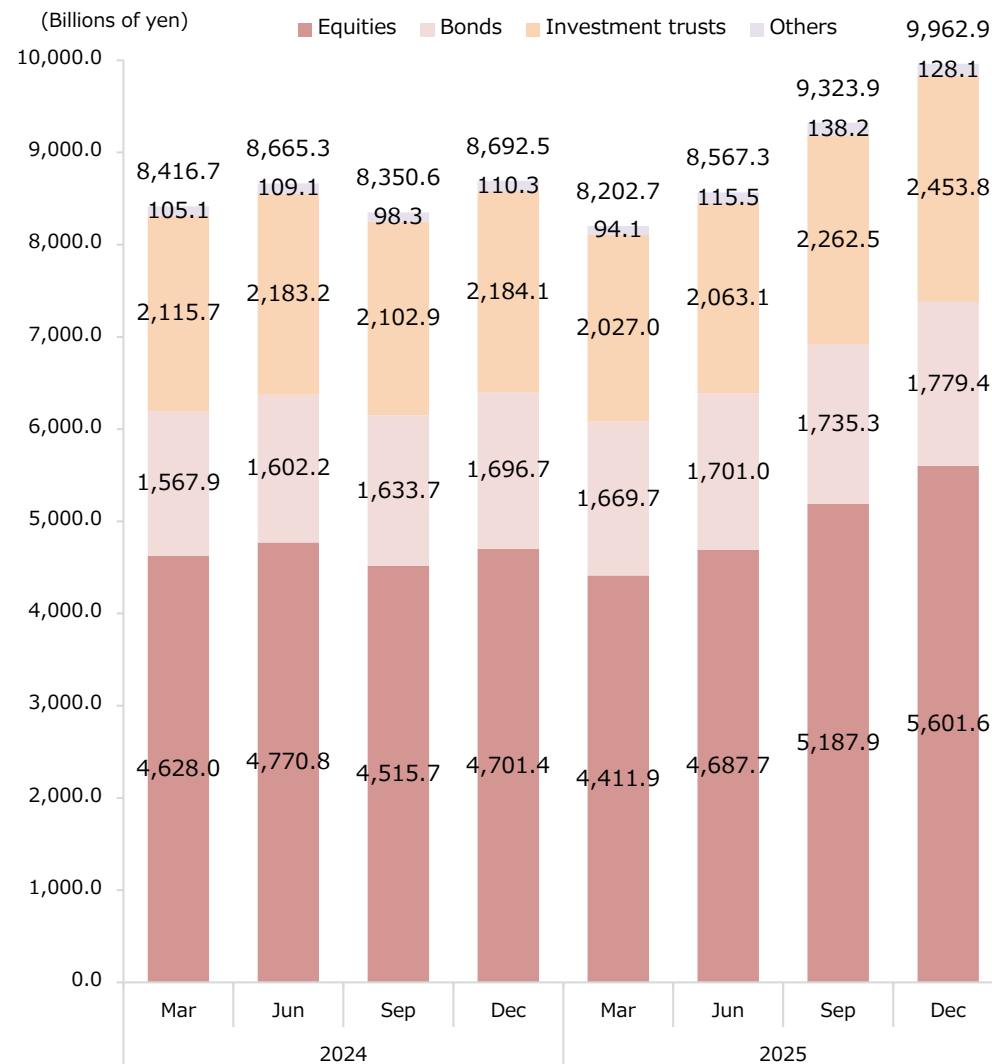
Group Status

Number of accounts in the Group

※Figures from Sep 2024 to Sep 2025 have been revised



Assets under custody



Statement of Income

(Millions of yen)									(Millions of yen)			
	FY25				FY26				vs.FY26	FY25	FY26	vs.FY25
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	2Q	3QTOTAL	3QTOTAL	3QTOTAL	
Operating revenue	21,117	20,384	20,723	19,712	19,145	23,912	26,246	9.8%	62,224	69,304	11.4%	
Commission received	12,976	12,686	12,592	11,946	12,436	15,046	17,321	15.1%	38,255	44,804	17.1%	
Net trading income	6,790	6,124	6,133	5,523	4,158	6,232	6,255	0.4%	19,048	16,647	-12.6%	
Financial revenue	928	1,161	1,393	1,819	2,126	2,161	2,179	0.8%	3,483	6,467	85.7%	
Other operating revenue	422	412	602	422	424	471	488	3.7%	1,437	1,384	-3.6%	
Financial expenses	476	410	489	710	879	876	896	2.3%	1,377	2,652	92.5%	
Net operating revenue	20,640	19,973	20,233	19,002	18,265	23,036	25,350	10.0%	60,847	66,652	9.5%	
SG&A	16,688	16,696	17,162	16,463	17,315	17,652	18,764	6.3%	50,546	53,733	6.3%	
Operating profit	3,952	3,277	3,071	2,538	949	5,383	6,585	22.3%	10,300	12,918	25.4%	
Non-operating income	446	1,194	209	1,244	302	1,521	931	-38.8%	1,849	2,755	49.0%	
Non-operating expenses	65	79	41	168	112	115	84	-27.2%	186	312	67.5%	
Ordinary profit	4,333	4,391	3,238	3,614	1,139	6,789	7,432	9.5%	11,963	15,361	28.4%	
Extraordinary income	1,291	134	778	115	983	88	163	84.1%	2,204	1,235	-43.9%	
Extraordinary losses	225	11	38	732	106	970	-100	—	276	977	253.9%	
Profit before income taxes	5,399	4,513	3,978	2,997	2,016	5,907	7,695	30.3%	13,892	15,620	12.4%	
Income taxes - current	1,780	1,295	1,107	1,016	-43	1,797	1,907	6.1%	4,183	3,661	-12.5%	
Income taxes - deferred	-126	-187	30	-161	341	-372	210	—	-282	179	—	
Profit	3,744	3,405	2,841	2,141	1,717	4,482	5,578	24.4%	9,991	11,779	17.9%	
Profit attributable to non-controlling interests	435	36	8	—	—	—	—	—	480	—	—	
Profit attributable to owners of parent	3,309	3,369	2,832	2,141	1,717	4,482	5,578	24.4%	9,511	11,779	23.8%	

Balance Sheet Summary

(Millions of yen)			
Assets	Mar.31, 2025	Dec.31, 2025	Changes from Mar.31, 2025
Current assets	1,271,956	1,127,799	-144,157
Cash and deposits	49,372	96,342	46,970
Segregated deposits	106,417	127,933	21,516
Trading products	520,976	360,001	-160,975
Margin transaction assets	82,455	88,070	5,615
Loans secured by securities	473,712	414,765	-58,947
Other current assets	39,021	40,684	1,663
Non-current assets	107,782	117,283	9,501
Property, plant and equipment	16,817	17,129	312
Intangible assets	6,545	5,787	-758
Investments and other assets	84,419	94,366	9,947
Total assets	1,379,738	1,245,082	-134,656

(Millions of yen)			
Liabilities and net assets	Mar.31, 2025	Dec.31, 2025	Changes from Mar.31, 2025
Current liabilities	1,142,917	989,416	-153,501
Trading products	462,855	393,797	-69,058
Margin transaction liabilities	14,768	23,341	8,573
Borrowings secured by securities	363,881	246,929	-116,952
Deposits received	75,185	154,132	78,947
Guarantee deposits received	33,439	41,003	7,564
Short-term borrowings	158,928	110,937	-47,991
Other current liabilities	33,859	19,274	-14,585
Non-current liabilities	27,450	35,264	7,814
Long-term borrowings	3,916	8,900	4,984
Retirement benefit liability	4,922	4,689	-233
Other non-current liabilities	18,611	21,675	3,064
Reserves under special laws	1,137	1,108	-29
Total liabilities	1,171,505	1,025,789	-145,716
Share capital	18,589	18,589	-
Capital surplus	45,342	45,282	-60
Retained earnings	133,012	138,750	5,738
Treasury shares	-14,209	-15,310	-1,101
Accumulated other comprehensive income	25,267	31,808	6,541
Share acquisition rights	229	173	-56
Total net assets	208,232	219,293	11,061
Total liabilities and net assets	1,379,738	1,245,082	-134,656

02. Reference Data

Performance by Quarter (non-consolidated: Okasan Securities)

	(Millions of yen)								(Millions of yen)			
	FY25				FY26				vs.FY26	FY25	FY26	vs.FY25
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	2Q	3QTOTAL	3QTOTAL	3QTOTAL	
Operating revenue	17,521	16,946	16,897	16,269	16,153	20,444	22,320	9.2%	51,366	58,917	14.7%	
Commission received	10,256	10,212	9,928	9,471	10,290	12,677	14,591	15.1%	30,398	37,560	23.6%	
Brokerage	4,540	3,835	3,865	3,826	4,177	5,225	5,824	11.5%	12,241	15,227	24.4%	
Underwriting	408	325	552	154	546	245	796	224.5%	1,286	1,588	23.5%	
Distribution	2,743	3,425	2,814	2,664	2,762	3,816	4,291	12.4%	8,984	10,871	21.0%	
Other commission received	2,563	2,624	2,696	2,826	2,804	3,389	3,678	8.5%	7,885	9,872	25.2%	
Net trading income	6,518	5,772	5,756	5,169	3,909	5,809	5,748	-1.0%	18,047	15,466	-14.3%	
Equities	5,180	4,486	5,189	4,289	4,224	5,376	5,000	-7.0%	14,856	14,601	-1.7%	
Bonds	1,434	666	826	549	-536	343	766	123.5%	2,926	573	-80.4%	
Others	-96	619	-258	330	221	89	-18	-	264	292	10.5%	
Financial revenue	746	961	1,212	1,627	1,953	1,957	1,980	1.2%	2,920	5,890	101.7%	
Financial expenses	412	362	455	687	858	854	863	1.1%	1,231	2,577	109.3%	
Net operating revenue	17,109	16,583	16,442	15,581	15,295	19,589	21,456	9.5%	50,135	56,340	12.4%	
SG&A	13,728	13,797	13,763	13,624	14,637	15,153	16,513	9.0%	41,290	46,304	12.1%	
Trading related expenses	2,048	2,038	2,154	2,225	2,481	2,903	3,233	11.4%	6,242	8,618	38.1%	
Personnel expenses	6,417	6,537	6,534	6,347	6,727	7,068	7,653	8.3%	19,489	21,450	10.1%	
Real estate expenses	2,032	1,823	1,755	1,820	1,756	1,695	1,724	1.7%	5,611	5,175	-7.8%	
Office expenses	2,600	2,681	2,728	2,621	3,054	2,850	3,226	13.2%	8,011	9,131	14.0%	
Depreciation	150	207	124	135	133	136	149	9.1%	482	419	-13.1%	
Taxes and dues	222	218	191	182	187	243	252	3.7%	632	683	8.1%	
Others	255	291	274	290	296	254	273	7.5%	821	825	0.5%	
Operating profit	3,380	2,785	2,678	1,957	657	4,435	4,942	11.4%	8,844	10,036	13.5%	
Non-operating income	36	77	39	93	50	65	53	-18.5%	153	169	10.6%	
Non-operating expenses	21	8	15	15	40	70	38	-45.2%	45	149	232.2%	
Ordinary profit	3,396	2,854	2,701	2,034	668	4,430	4,957	11.9%	8,952	10,055	12.3%	
Extraordinary income	-	-	-	-	16	-	-	-	-	16	-	
Extraordinary losses	151	-	-	54	-	-	-	-	151	-	-	
Profit before income taxes	3,244	2,854	2,701	1,979	684	4,430	4,957	11.9%	8,801	10,071	14.4%	
Income taxes - current	290	1,309	98	804	-359	1,745	1,224	-29.8%	1,698	2,611	53.7%	
Income taxes - deferred	734	-416	720	-413	560	-369	322	-	1,038	514	-50.5%	
Profit	2,219	1,961	1,883	1,588	482	3,053	3,409	11.7%	6,063	6,946	14.6%	

Investment Trusts / Foreign Bonds Sales (non-consolidated: Okasan Securities)

* Excludes data of Okasan Online Securities Company

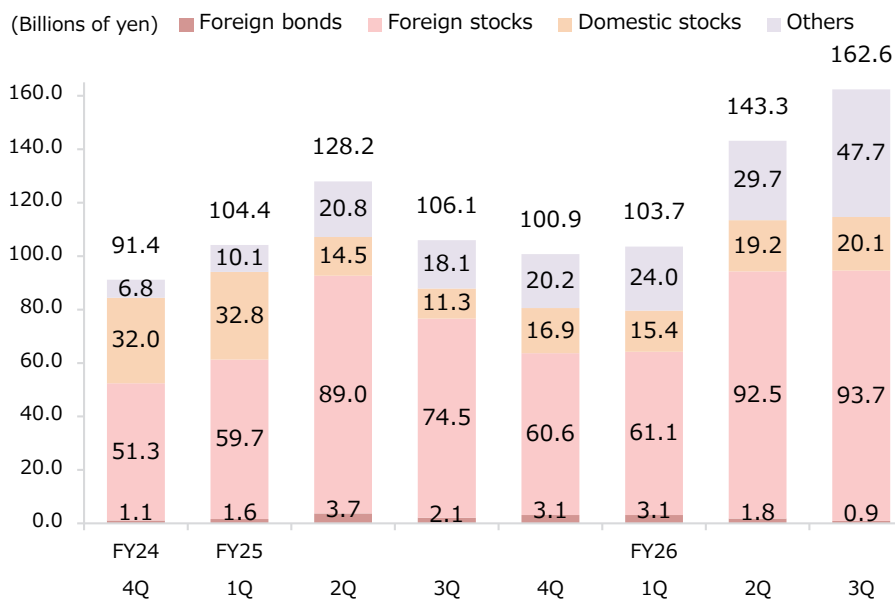
<QoQ>

- Investment trusts sales increased 13.4% to 162.6 billion yen.
- Sales charge increased 12.4% to 4,290 million yen.
- Agent commissions increased 9.8% to 2,835 million yen.
- Foreign bonds sales amount increased 18.8% to 12.4 billion yen.

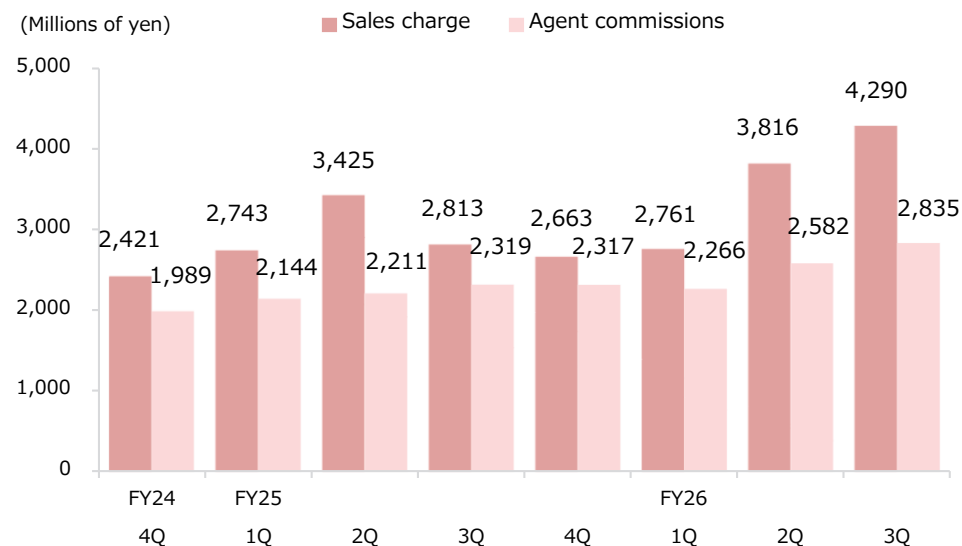
Top selling investment trusts (quarterly: Oct-Dec 2025)

Fund	Management Company
Next Generation AI Equity Strategy Fund	SBI Okasan Asset Managemet
Daiwa Blackstone Private Credit Fund	Daiwa Asset Management (Europe)
US Next Vision Fund	SBI Okasan Asset Managemet

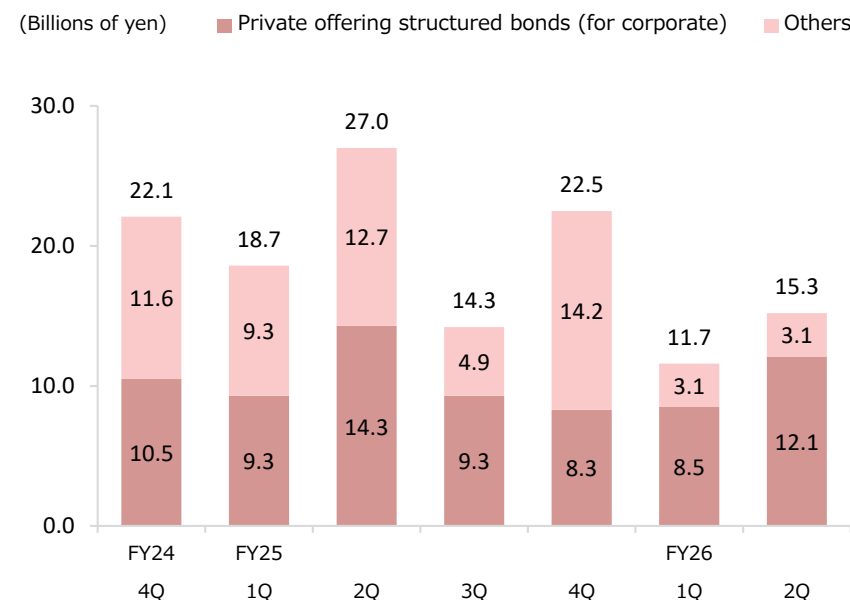
Investment trusts sales amount ※Excludes MRF, MMF, privately placed investment trusts and fund wraps



Investment trusts commissions ※Includes data of Okasan Online Securities Company



Foreign bonds sales amount

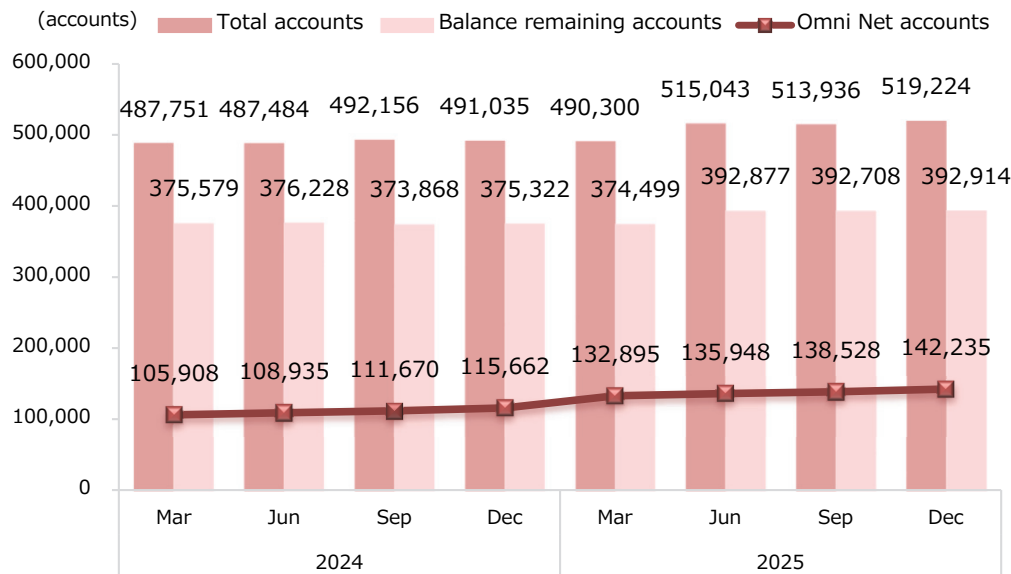


Number of Accounts / Net Inflow of Assets (non-consolidated: Okasan Securities)

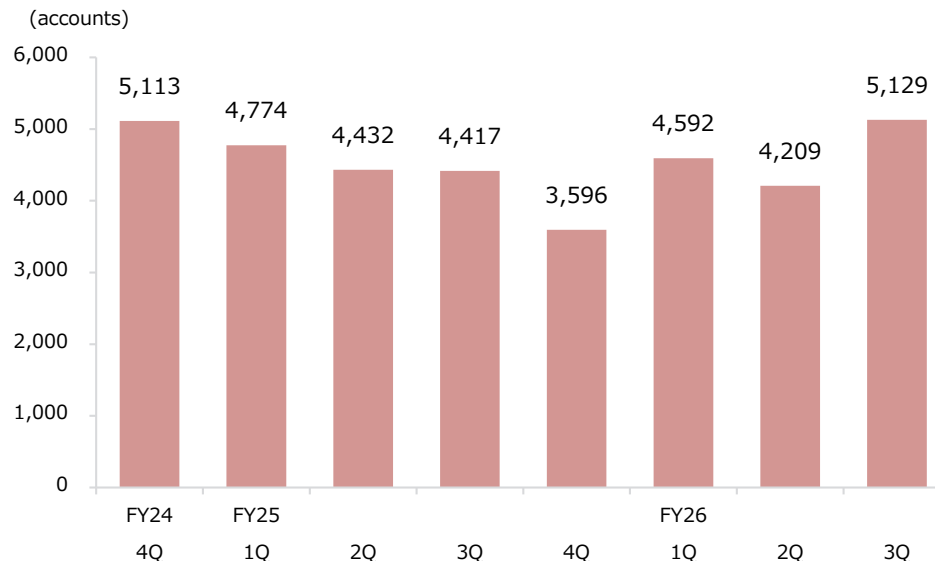
* Excludes data of Okasan Online Securities Company

Number of customer accounts

※Figures from Sep 2024 to Sep 2025 have been revised

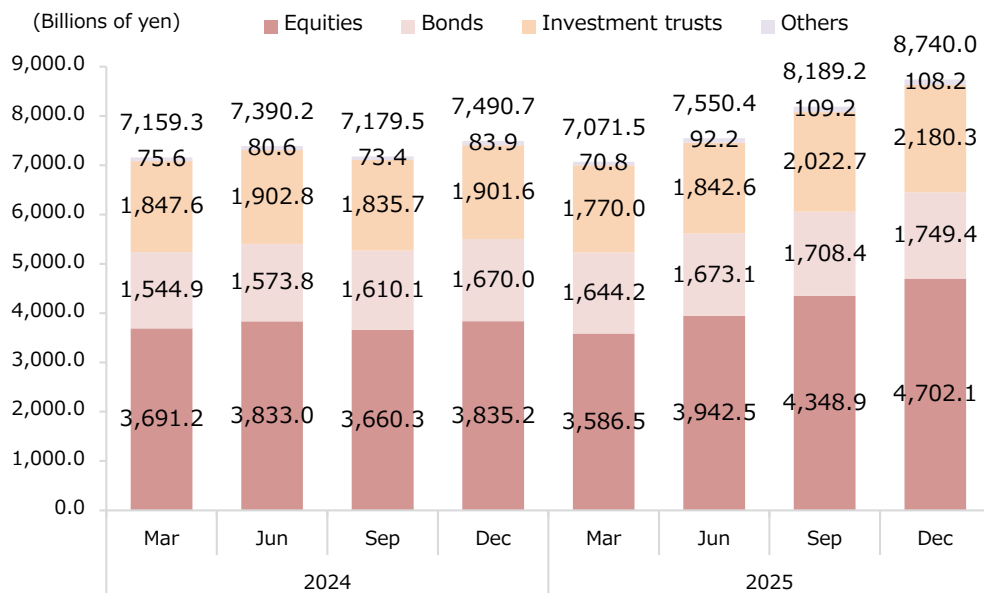


Number of new accounts



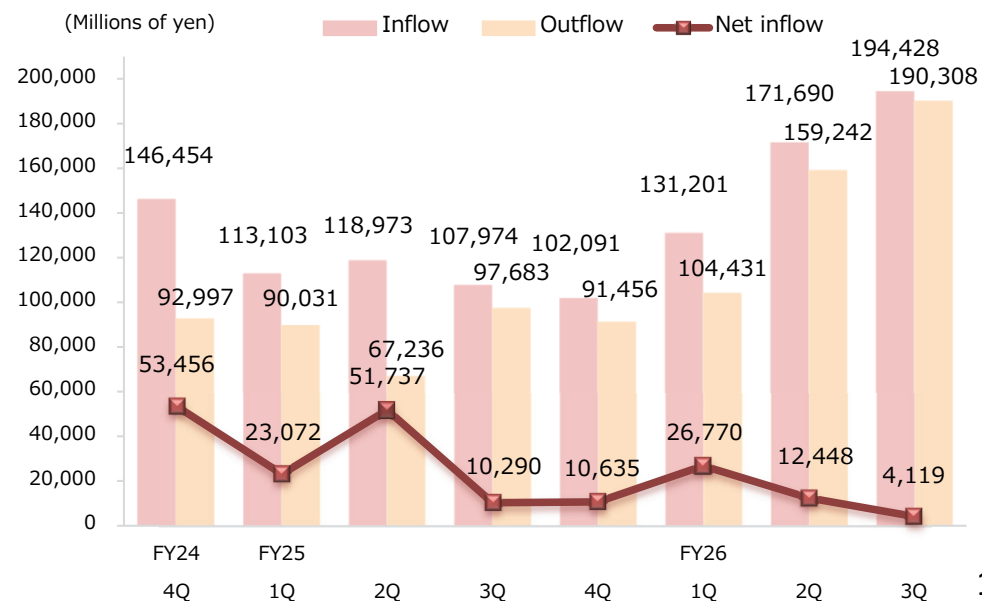
Assets under custody

※Includes data of Okasan Online Securities Company



Net Assets inflow

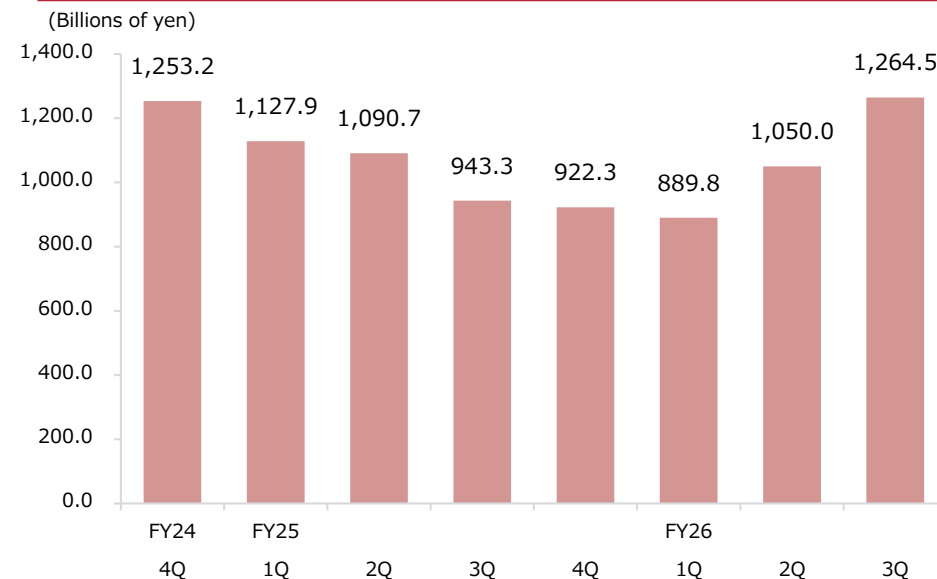
(Retail Company Management Division) ※3Q/FY25 onward: Includes data of OKASAN BANK



Business Data of Okasan Online Securities Company

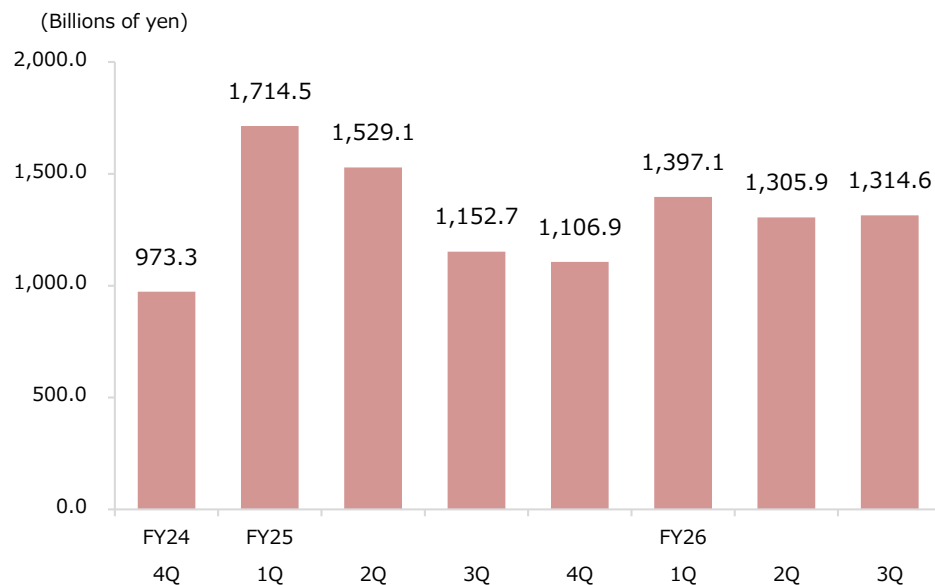
- Trading volume for domestic equities increased, driven by strong equity market conditions.
- “Click 365” contract amount remained flat QoQ.
- “Click kabu 365” contract amount increased QoQ, driven by factors including the Nikkei Stock Average remaining at elevated levels.

Domestic equities trading volume



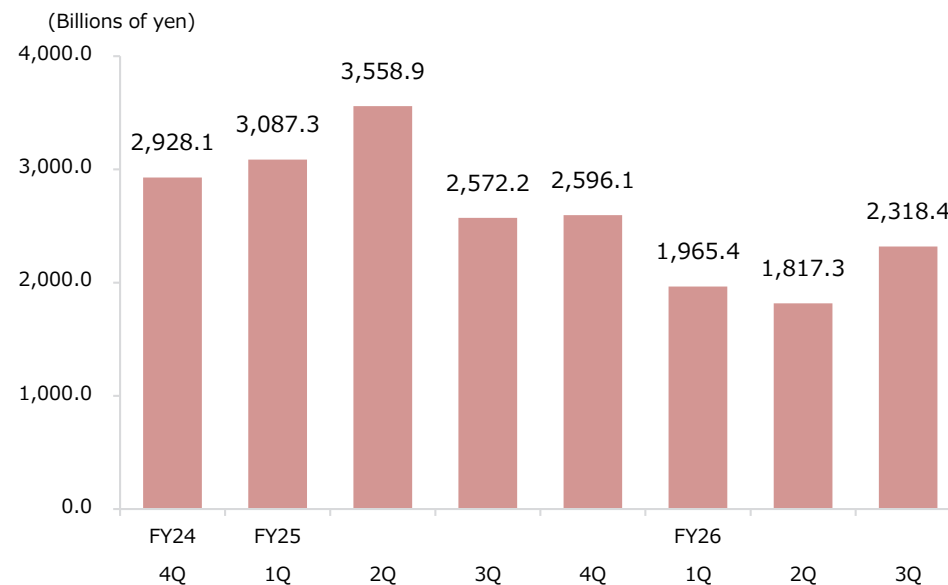
“Click 365” contract amount

※Exchange Listed Forex



“Click kabu 365” contract amount

※Exchange Listed Equity Index
Daily Futures contracts



Capital Adequacy Ratio (non-consolidated: Okasan Securities)

<Compared to the end of the previous fiscal year>

The capital adequacy ratio increased 38.7 points to 354.3%.

- Increased ratio to reflect higher equity capital, as well as lower market risk equivalents.

(Millions of yen)

		FY25				FY26			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	vs.FY25 4Q
Basic items	(A)	77,591	79,552	81,435	77,372	77,854	80,908	84,318	6,946
Complementary items	Appraisal gains (losses) etc.	30	41	41	44	44	26	26	-18
	Security transaction responsibility reserve	994	994	994	1,001	985	985	985	-16
	General provision for loan losses	22	24	25	25	4	11	9	-16
	Short-term subordinated debt	4,000	2,000	2,000	—	—	—	—	—
	Total	(B)	5,047	3,061	3,062	1,071	1,034	1,020	-51
Assets to be deducted	(C)	11,337	11,768	11,677	12,081	12,055	12,458	12,645	564
Unfixed equity capital	(A) + (B) - (C)	(D)	71,301	70,845	72,821	66,362	66,834	69,472	6,331
Risk equivalents	Market risk equivalents		3,092	3,872	3,894	5,386	4,858	5,325	-1,679
	Customer risk equivalents		2,584	2,091	1,620	1,839	1,870	2,190	258
	Basic risk equivalents		13,521	13,583	13,699	13,796	13,823	14,206	915
	Total	(E)	19,197	19,548	19,214	21,022	20,552	21,722	-506
Capital adequacy ratio	(D) / (E) × 100 (%)		371.4%	362.4%	378.9%	315.6%	325.1%	319.8%	354.3%
									38.7p

(Note) Short-term subordinated debt consists of subordinated borrowing.

【MEMO】

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