

July 30, 2026

1st Quarter of the Fiscal Year Ending March 31, 2027 Results Briefing

The objective of the document is to provide information on the results of the 1st quarter of the fiscal year ending March 31, 2027 (FY27) and not to offer investments in securities issued by Okasan Securities Group Inc. The document has been prepared based on data as of the end of June 2026. Okasan Securities Group Inc. does not accept responsibility for any omissions or errors in data, statements, etc. in this document. The opinions and forecasts included in the document are based on our judgments at the time of writing. We make no guarantees regarding the accuracy or completeness of the information, which is subject to change without notice.

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※Okasan Capital Partners Co., Ltd. (current SBI Okasan Alternative Investment Co., Ltd.), OCP1 Investment Limited Partnership, OCP2 Investment Limited Partnership deconsolidated as of the end of the 2Q/FY26. Changes for B/S and P/L are as follows;
B/S : Deconsolidated from 2Q/FY26 P/L : Deconsolidated from 3Q/FY26

01. Business Results Overviews (Consolidated)

Financial Highlights of the 1st Quarter of the FY Ending March 2027

(Cumulative: Three months ended June 30, 2026)

<YoY (vs. 1Q/FY26 (Cumulative: Three months ended June 30, 2025))>

- Operating revenue **increased 64.9%** and net operating revenue **increased 66.6%**.
Reflecting strong equity market conditions, revenue related to equities, as well as investment trusts, increased.
- Selling, general, and administrative expenses (SG&A) **increased 13.2%** due to higher personnel expenses, trading related expenses and others.
- Operating profit **increased by 11.3 times**, as well as ordinary profit **increased by 10.1 times**. Profit attributable to owners of parent **increased by 4.6 times**, amounted to **8,001 million yen**.

	(Millions of yen)						(Millions of yen)		
	1Q	FY26 2Q	3Q	4Q	FY27 1Q	vs.FY26 4Q	FY26 1QTOTAL	FY27 1QTOTAL	vs.FY26 1QTOTAL
Operating revenue	19,145	23,912	26,246	26,291	31,570	20.1%	19,145	31,570	64.9%
Net operating revenue	18,265	23,036	25,350	25,183	30,431	20.8%	18,265	30,431	66.6%
SG&A	17,315	17,652	18,764	19,371	19,607	1.2%	17,315	19,607	13.2%
Operating profit	949	5,383	6,585	5,811	10,823	86.3%	949	10,823	1,039.6%
Ordinary profit	1,139	6,789	7,432	7,506	11,525	53.5%	1,139	11,525	911.5%
Profit attributable to owners of parent	1,717	4,482	5,578	9,581	8,001	-16.5%	1,717	8,001	365.8%
EPS (YEN)	8.57	22.40	27.88	47.89	39.97		8.57	39.97	
BPS (YEN)	1,008.59	1,054.21	1,095.18	1,153.57	1,173.44		1,008.59	1,173.44	
ROE (ANNUALIZED)							3.4%	13.7%	

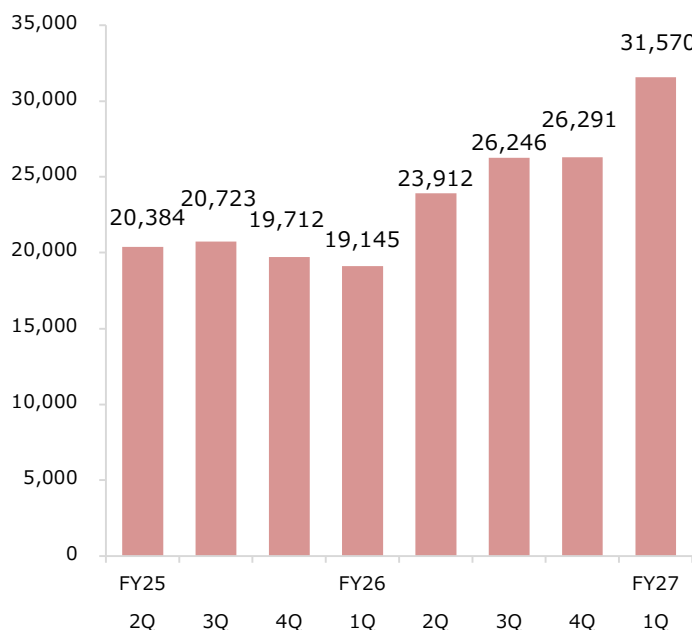
Performance by Quarter (Consolidated)

<QoQ (vs. 4Q/FY26)>

- Operating revenue **increased 20.1%** and net operating revenue **increased 20.8%**.
Mainly due to increased brokerage commission and trading income related to foreign equities.
- SG&A **increased 1.2%**, due to higher office expenses and others.
- Operating profit **increased 86.3%** and ordinary profit **increased 53.5%**. Profit attributable to owners of parent **decreased 16.5%**.
Gain on sale of investment securities was recorded as extraordinary income in the previous quarter.

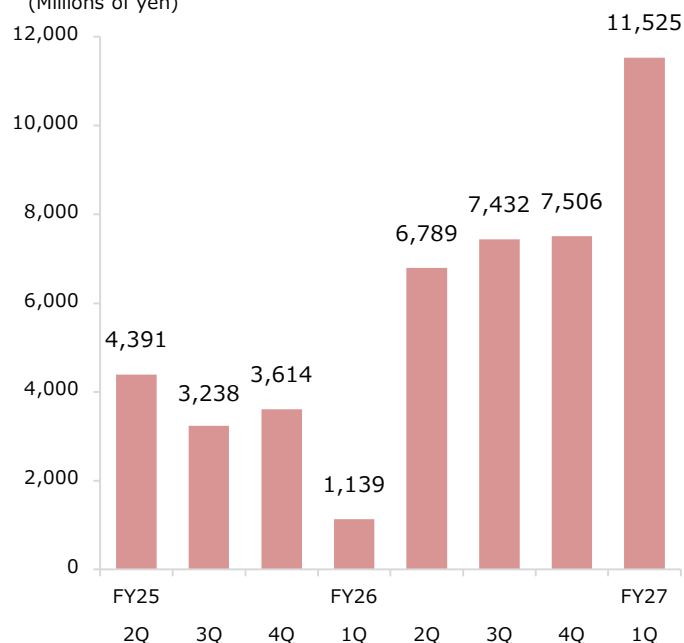
Operating revenue

(Millions of yen)



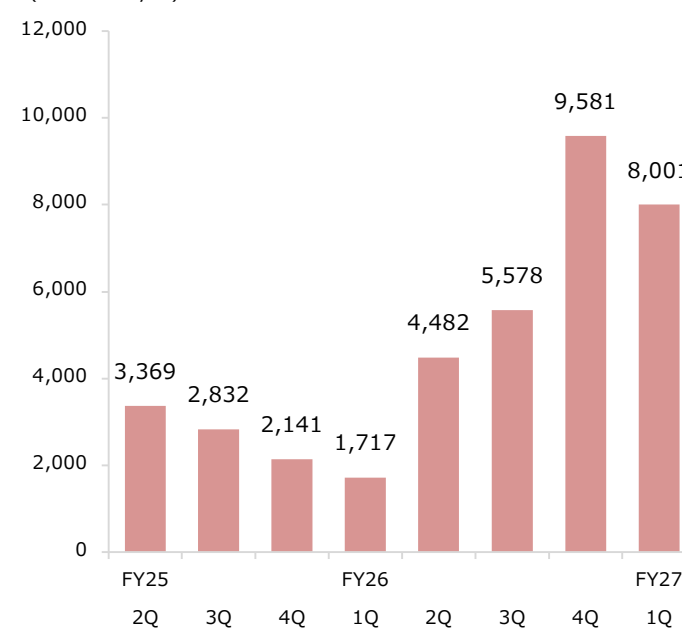
Ordinary profit

(Millions of yen)



Profit attributable to owners of parent

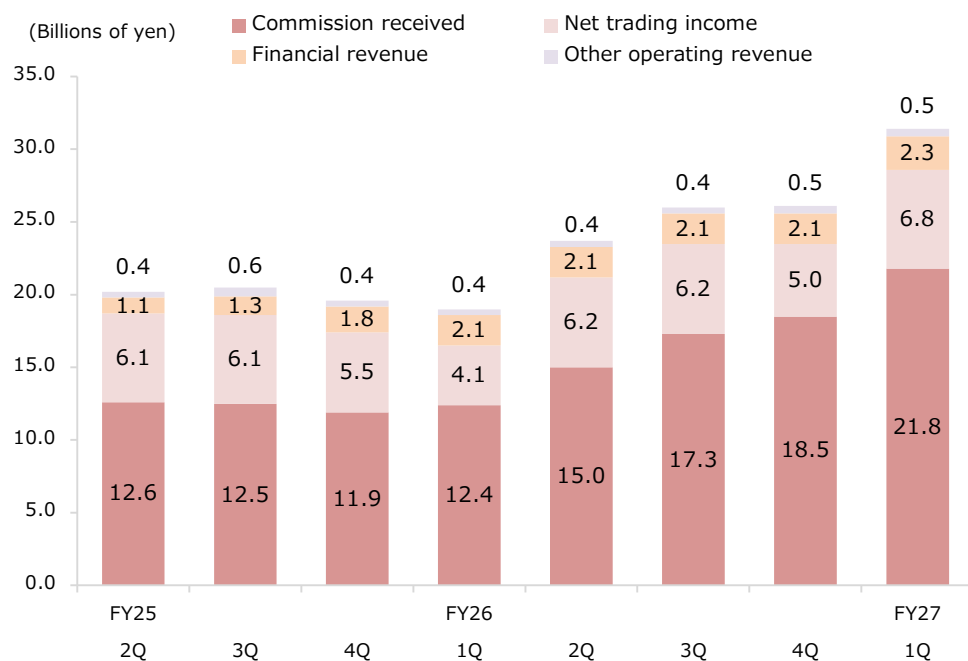
(Millions of yen)



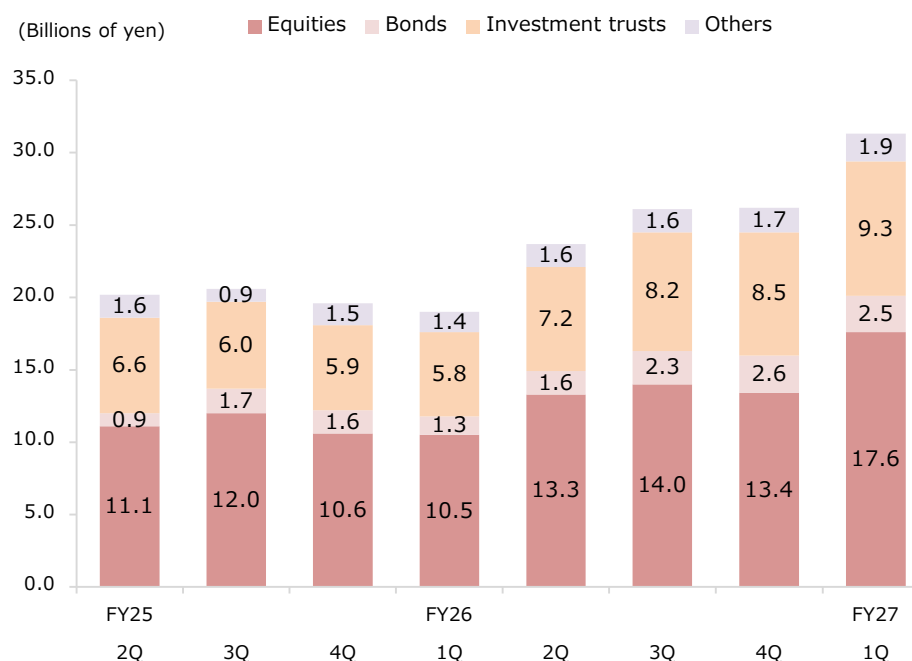
Operating Revenue I

(Millions of yen)							(Millions of yen)		
	FY26				FY27	vs.FY26	FY26	FY27	vs.FY26
	1Q	2Q	3Q	4Q	1Q	4Q	1QTOTAL	1QTOTAL	1QTOTAL
Commission received	12,436	15,046	17,321	18,536	21,808	17.7%	12,436	21,808	75.4%
Brokerage	5,651	6,902	7,686	9,160	11,336	23.8%	5,651	11,336	100.6%
Underwriting	546	245	807	243	440	80.9%	546	440	-19.4%
Distribution	3,102	4,178	4,721	4,741	5,125	8.1%	3,102	5,125	65.2%
Other commission received	3,135	3,719	4,106	4,391	4,906	11.7%	3,135	4,906	56.5%
Net trading income	4,158	6,232	6,255	5,074	6,818	34.4%	4,158	6,818	63.9%
Equities	4,408	5,804	5,490	3,470	5,553	60.0%	4,408	5,553	26.0%
Bonds	-510	373	800	1,556	1,149	-26.2%	-510	1,149	-
Others	260	55	-34	47	115	144.7%	260	115	-55.7%
Financial revenue	2,126	2,161	2,179	2,145	2,383	11.0%	2,126	2,383	12.1%
Other operating revenue	424	471	488	534	560	4.8%	424	560	32.1%
Operating revenue	19,145	23,912	26,246	26,291	31,570	20.1%	19,145	31,570	64.9%

Quarterly change in operating revenue

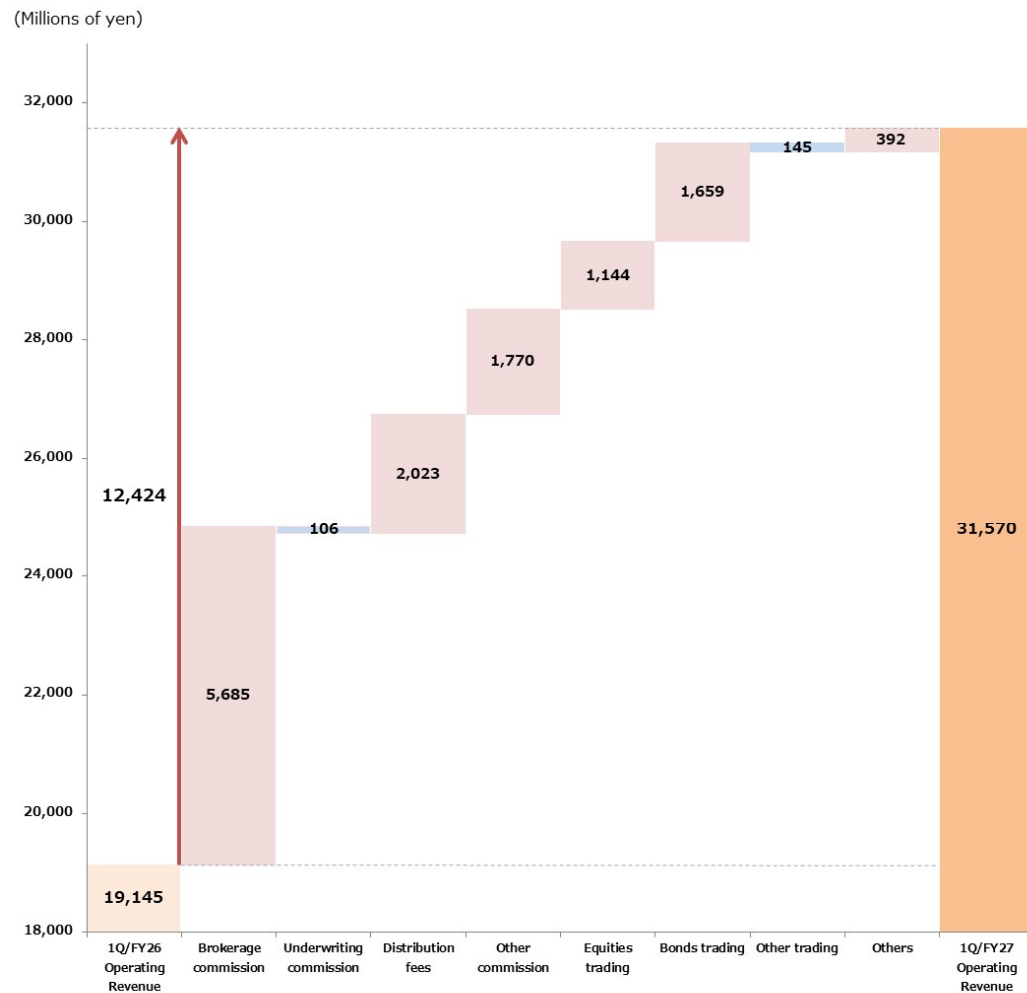


Quarterly change in operating revenue by product

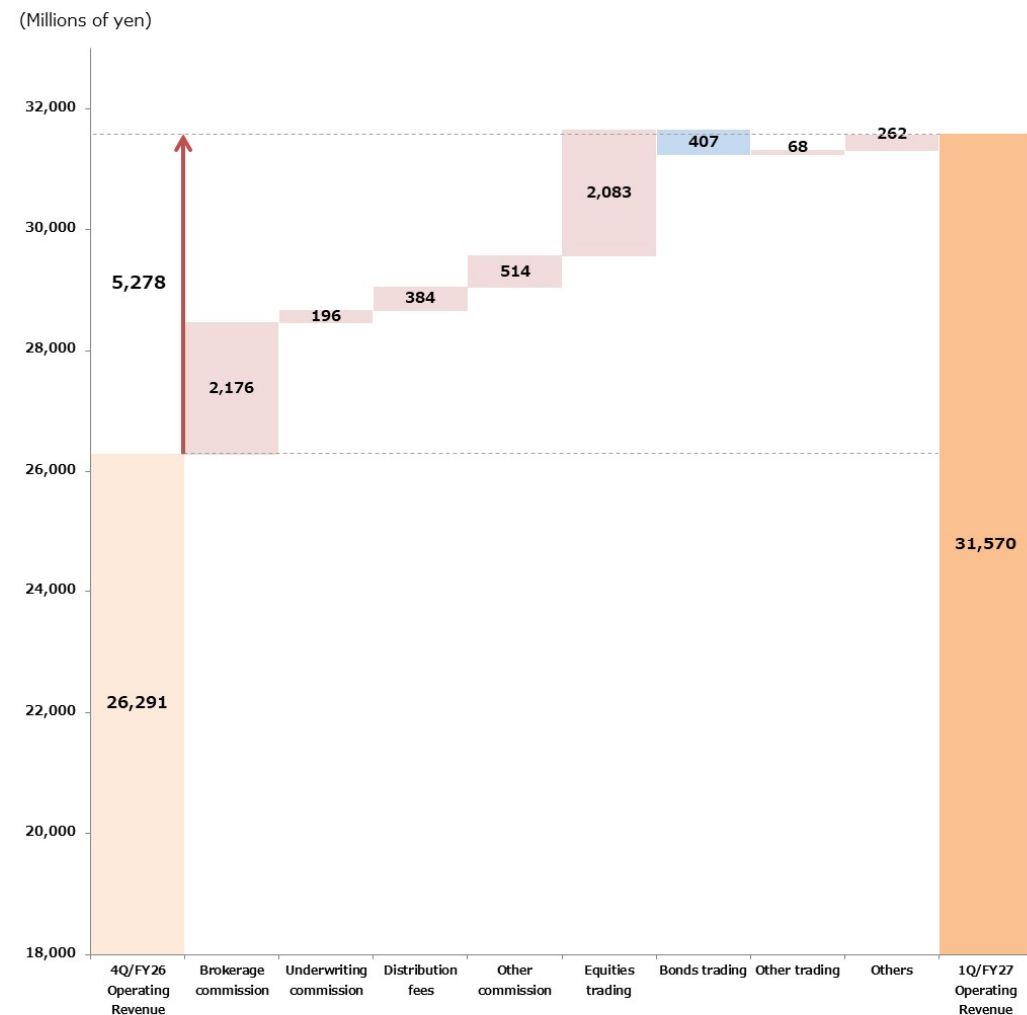


Operating Revenue II

Changing factors of operating revenue (vs. 1Q/FY26)



Changing factors of operating revenue (vs. 4Q/FY26)



※"Others" include financial revenue and other operating revenue.

※Figures less than 1 million yen are omitted.

Fees and Commission Received

<QoQ>

Brokerage commission increased 23.8%, due mainly to higher commissions from domestic equities.
Underwriting commission increased 80.9%, owing to the large-scale underwriting of corporate bond.
Distribution fees increased 8.1%, driven by strong sales of investment trusts.
Other commission increased 11.7%, driven by higher revenue on investment trusts fees and others.

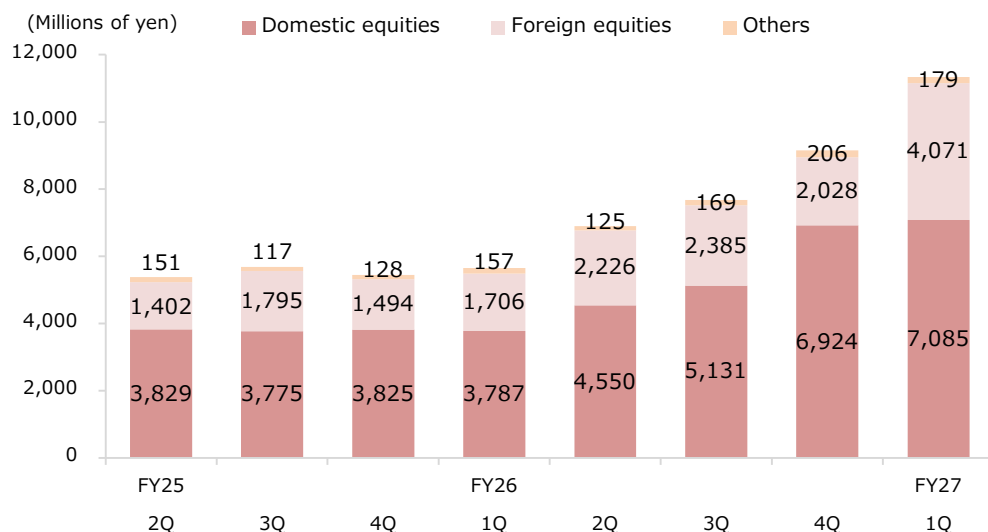
<YoY>

Brokerage commission increased by 2.0 times, due to the increase of equities brokerage commission, both domestic and overseas, reflecting the strong equities markets.
Underwriting commission decreased 19.4%, due to a decline in underwriting volume, centered on corporate bond.
Distribution fees increased 65.2%, driven by factors including higher sales volume of investment trusts.
Other commission increased 56.5%, driven by higher investment trusts fees, discretionary investment fees, as well as revenue on solution-based services such as insurance and real estate, and other factors.

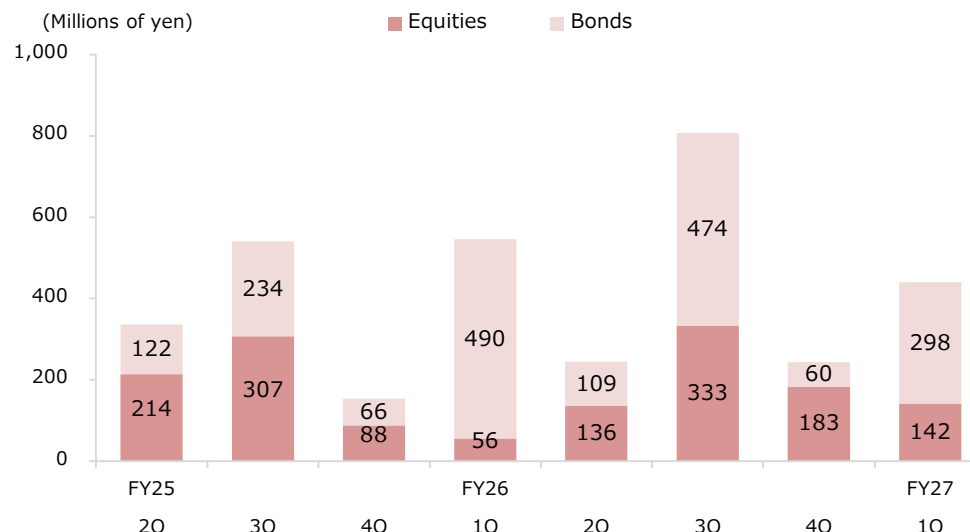
	(Millions of yen)				(Millions of yen)		(Millions of yen)		
	FY26				FY27		vs.FY26		
	1Q	2Q	3Q	4Q	1Q	4Q	1QTOTAL	1QTOTAL	1QTOTAL
Brokerage	5,651	6,902	7,686	9,160	11,336	23.8%	5,651	11,336	100.6%
Equities	5,493	6,776	7,516	8,953	11,156	24.6%	5,493	11,156	103.1%
Domestic equities	3,787	4,550	5,131	6,924	7,085	2.3%	3,787	7,085	87.1%
Foreign equities	1,706	2,226	2,385	2,028	4,071	100.7%	1,706	4,071	138.6%
Others	157	125	169	206	179	-13.0%	157	179	13.9%
Underwriting	546	245	807	243	440	80.9%	546	440	-19.4%
Equities	56	136	333	183	142	-22.5%	56	142	152.1%
Bonds	490	109	474	60	298	395.1%	490	298	-39.1%
Distribution	3,102	4,178	4,721	4,741	5,125	8.1%	3,102	5,125	65.2%
Beneficiary Certificates	3,099	4,165	4,719	4,731	5,114	8.1%	3,099	5,114	65.0%
Other commission received	3,135	3,719	4,106	4,391	4,906	11.7%	3,135	4,906	56.5%
Beneficiary Certificates	2,620	3,006	3,376	3,596	4,108	14.2%	2,620	4,108	56.8%
Commission received	12,436	15,046	17,321	18,536	21,808	17.7%	12,436	21,808	75.4%

Fees and Commission Received by Category (Quarterly)

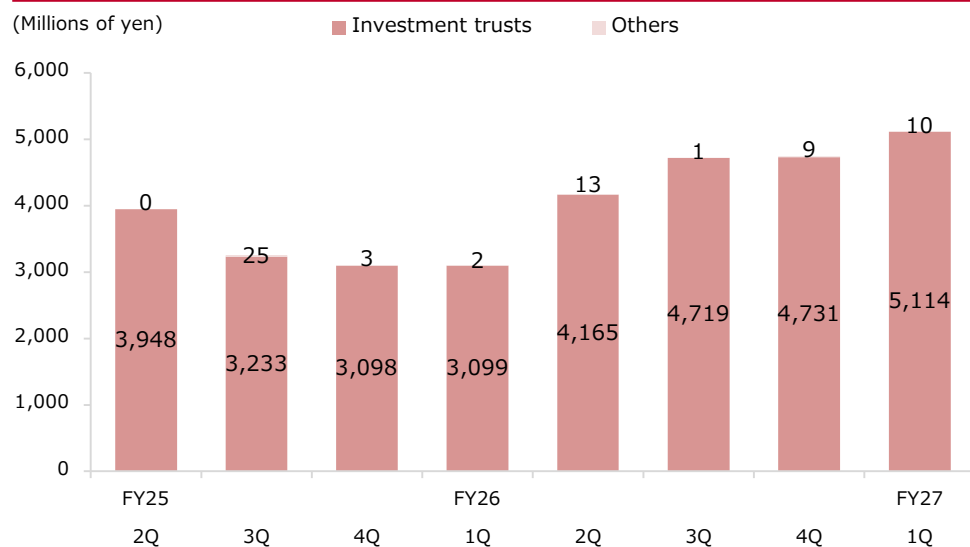
Brokerage



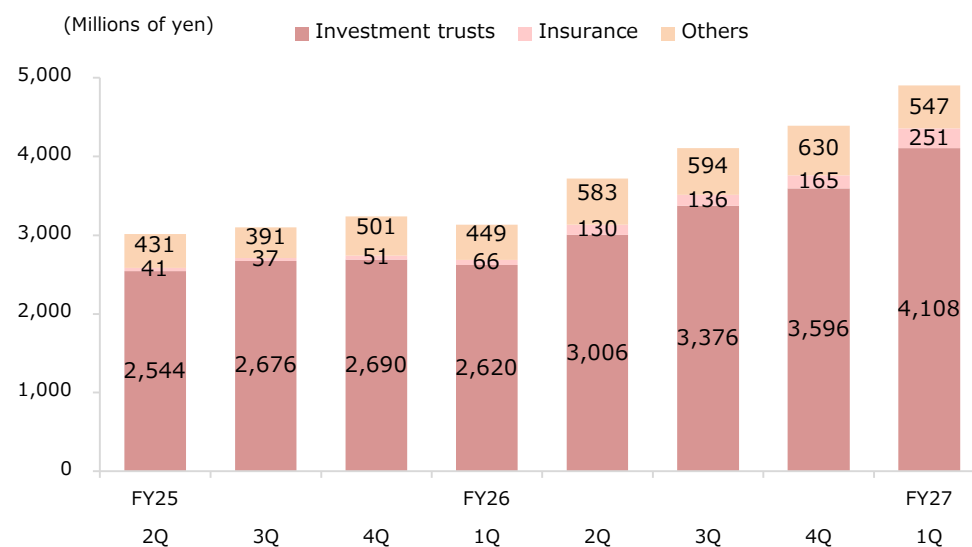
Underwriting



Distribution



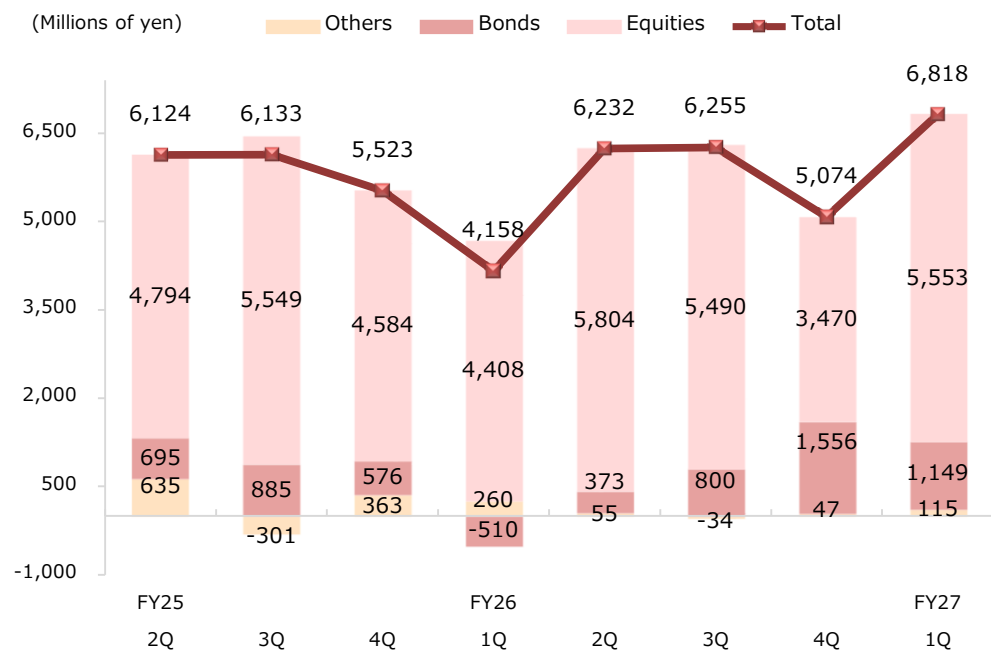
Other commission received



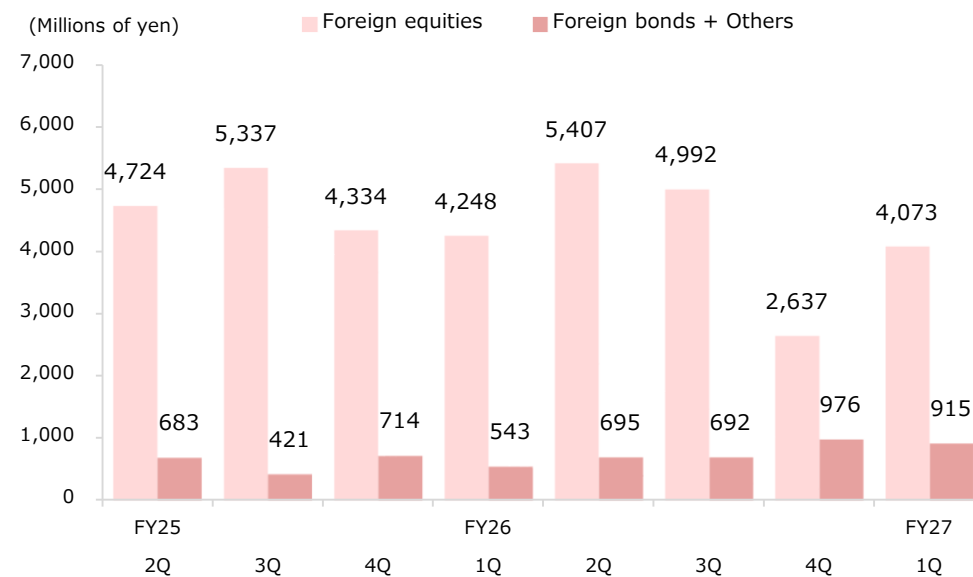
Net Trading Income

(Millions of yen)							(Millions of yen)		
	1Q	2Q	3Q	4Q	FY27	vs.FY26	FY26	FY27	vs.FY26
					1Q	4Q	1QTOTAL	1QTOTAL	1QTOTAL
Equities	4,408	5,804	5,490	3,470	5,553	60.0%	4,408	5,553	26.0%
Domestic equities	160	396	498	832	1,480	77.8%	160	1,480	822.7%
Foreign equities	4,248	5,407	4,992	2,637	4,073	54.4%	4,248	4,073	-4.1%
Bonds and others	-510	373	800	1,556	1,149	-26.2%	-510	1,149	-
Domestic bonds	-793	-266	73	626	348	-44.4%	-793	348	-
Foreign bonds	282	639	726	929	800	-13.9%	282	800	183.1%
Others	260	55	-34	47	115	144.7%	260	115	-55.7%
Net trading income	4,158	6,232	6,255	5,074	6,818	34.4%	4,158	6,818	63.9%

Net income by products



Net income from foreign equities and bonds



SG&A : Selling, General and Administrative Expenses I

<QoQ>

SG&A increased 1.2%, due to higher real estate expenses and others.

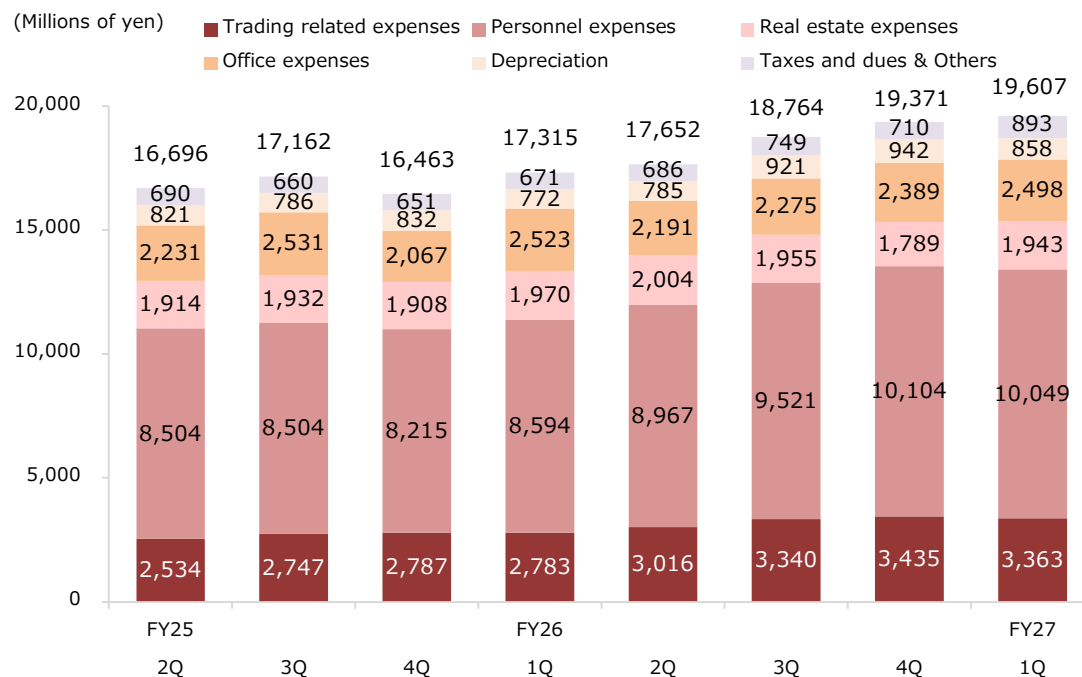
- Real estate expenses increased 8.6%, due to branch office relocations and others.
- Trading related expenses decreased 2.1%, driven by declined sales promotion expenses, and others.

<YoY>

SG&A increased 13.2%, due to higher personnel expenses, trading related expenses and others.

- Personnel expenses, including bonus and allowance, increased 16.9%.
- Trading related expenses increased 20.8%, driven by higher commission paid related to IFAs, expenses related to the Okasan BANK campaign, and others.

Change in Selling, General and Administrative Expenses



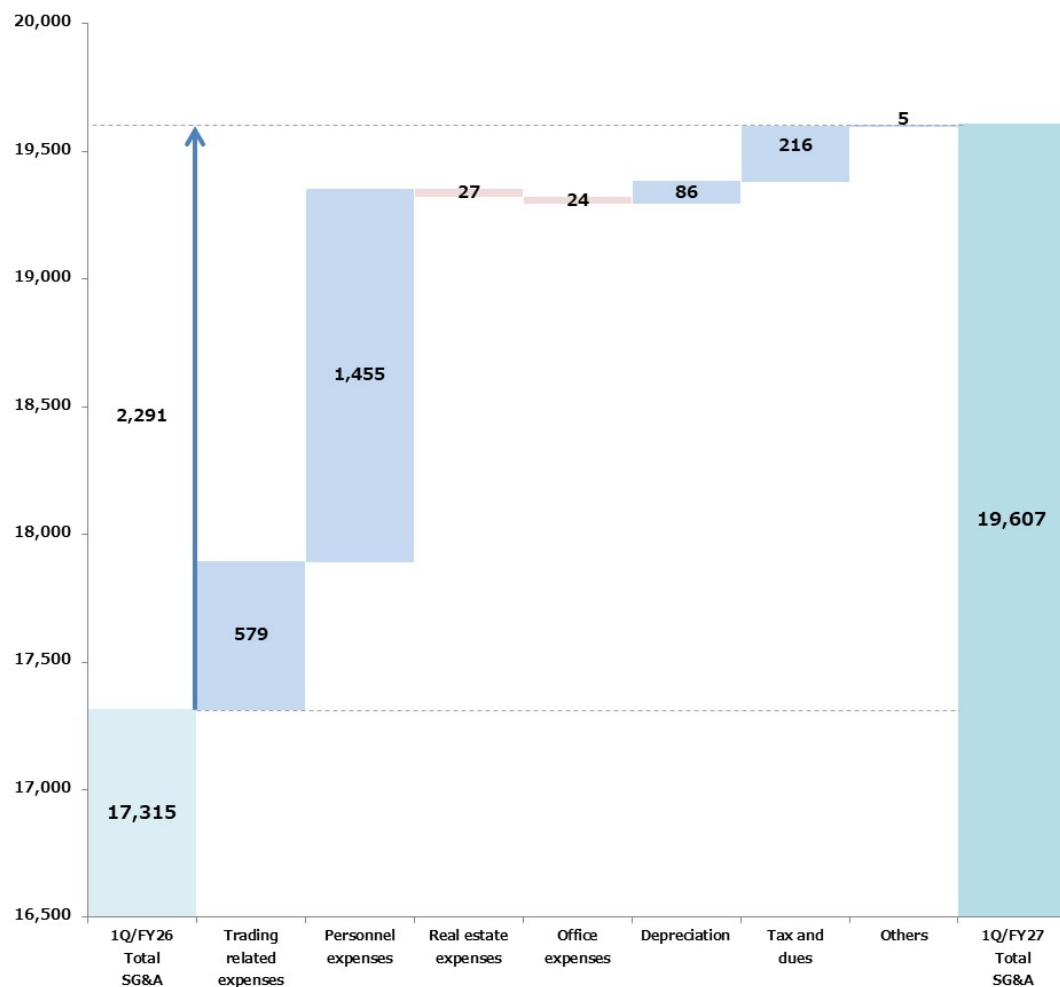
	(Millions of yen)				(Millions of yen)	
	1Q	2Q	3Q	4Q	1Q	vs.FY26 4Q
Trading related expenses	2,783	3,016	3,340	3,435	3,363	-2.1%
Personnel expenses	8,594	8,967	9,521	10,104	10,049	-0.5%
Real estate expenses	1,970	2,004	1,955	1,789	1,943	8.6%
Office expenses	2,523	2,191	2,275	2,389	2,498	4.6%
Depreciation	772	785	921	942	858	-8.9%
Taxes and dues	312	359	412	398	528	32.6%
Others	359	326	336	311	364	17.0%
SG&A	17,315	17,652	18,764	19,371	19,607	1.2%

(Millions of yen)		
FY26 1QTOTAL	FY27 1QTOTAL	vs.FY26 1QTOTAL
2,783	3,363	20.8%
8,594	10,049	16.9%
1,970	1,943	-1.4%
2,523	2,498	-1.0%
772	858	11.2%
312	528	69.2%
359	364	1.5%
17,315	19,607	13.2%

SG&A : Selling, General and Administrative Expenses II

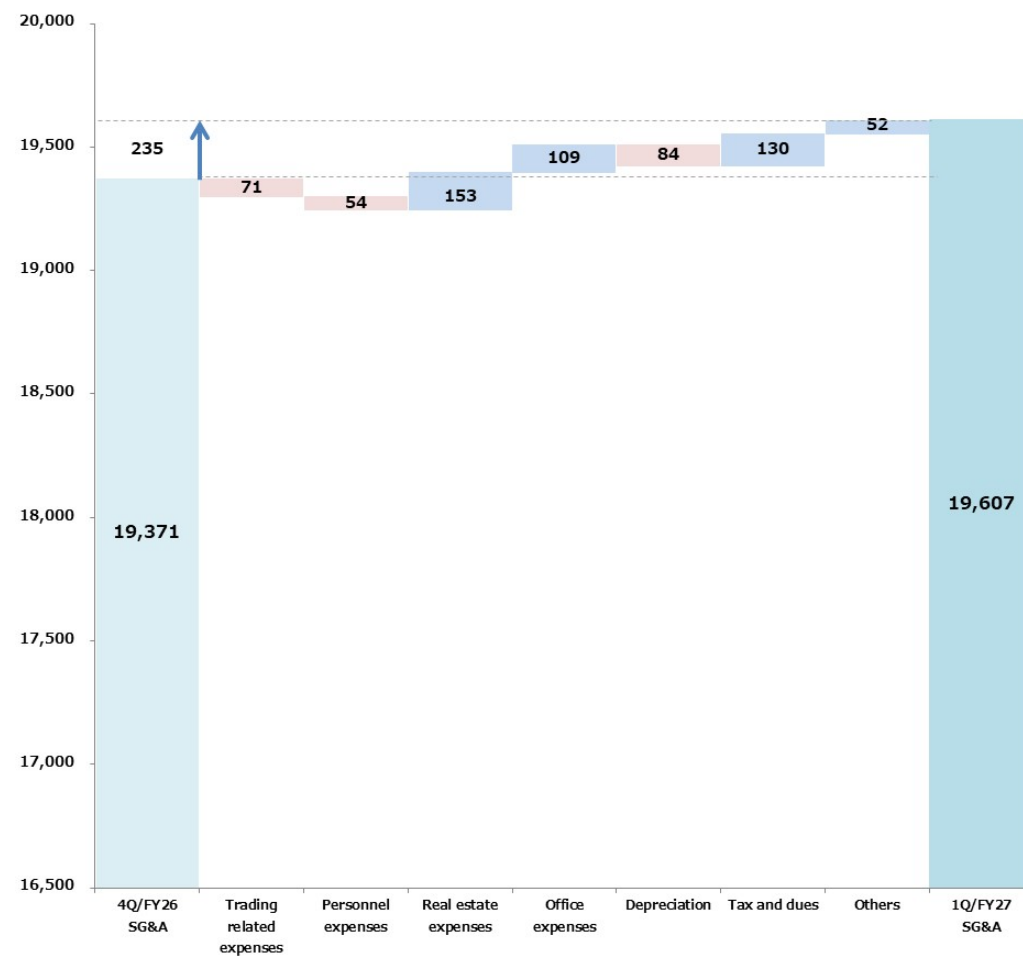
Changing factors of SG&A (vs. 1Q/FY26)

(Millions of yen)



Changing factors of SG&A (vs. 4Q/FY26)

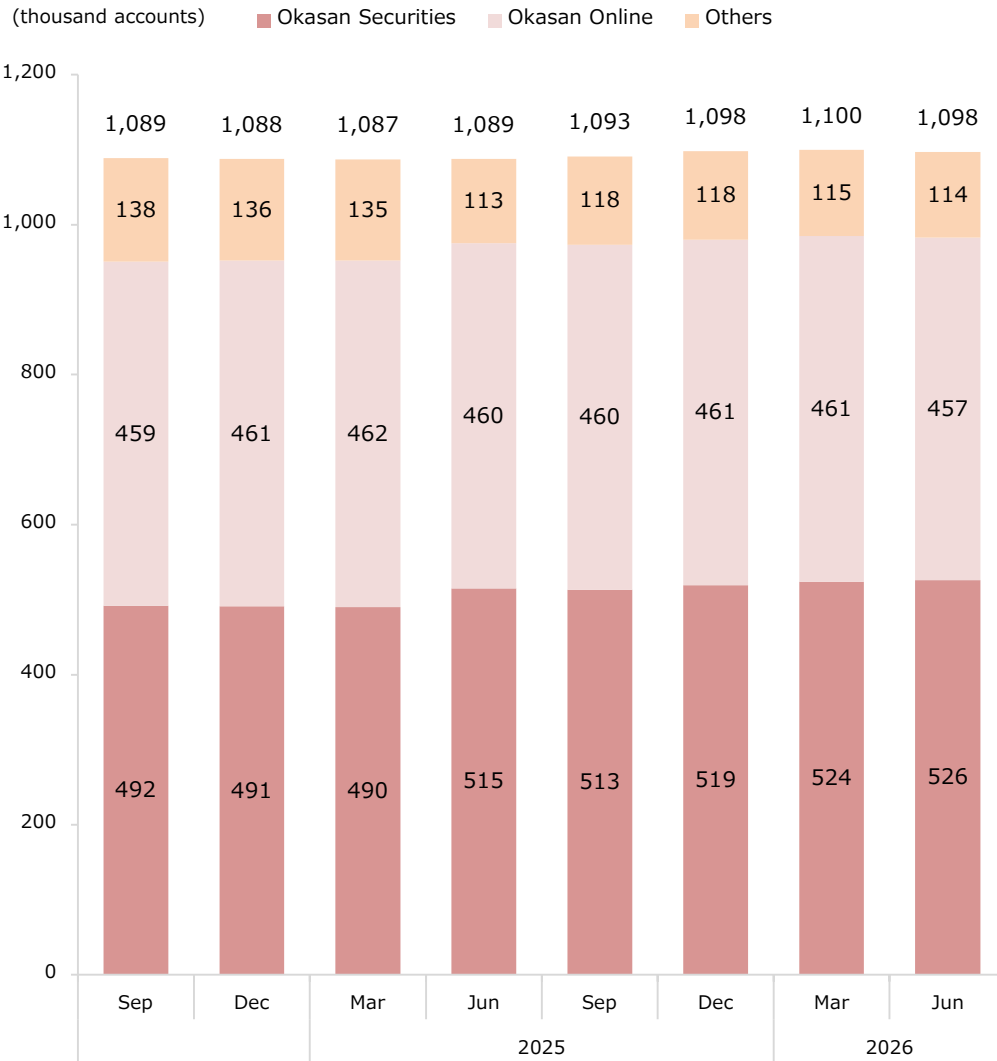
(Millions of yen)



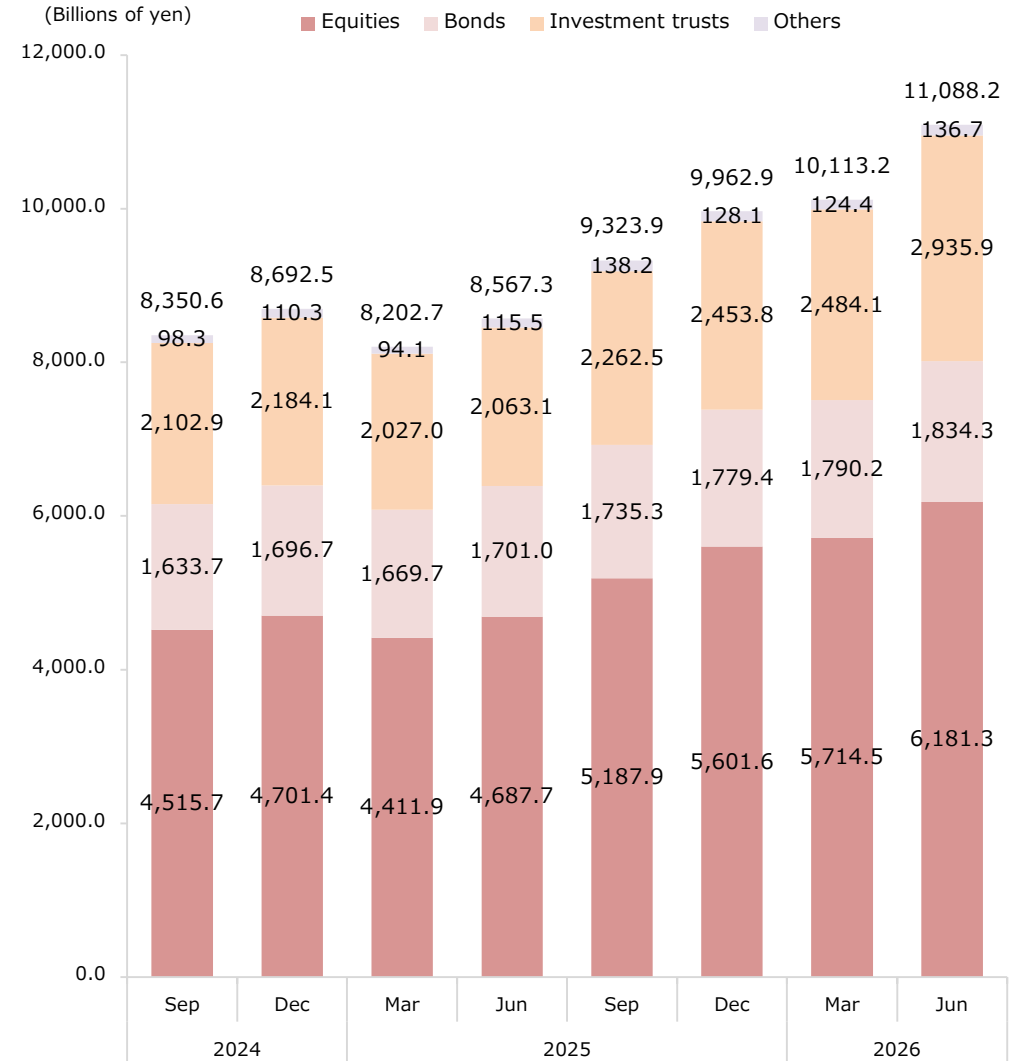
※Figures less than 1 million yen are omitted.

Group Status

Number of accounts in the Group



Assets under custody



Statement of Income

	(Millions of yen)						(Millions of yen)		
	FY26				FY27		vs.FY26		
	1Q	2Q	3Q	4Q	1Q	4Q	1QTOTAL	1QTOTAL	1QTOTAL
Operating revenue	19,145	23,912	26,246	26,291	31,570	20.1%	19,145	31,570	64.9%
Commission received	12,436	15,046	17,321	18,536	21,808	17.7%	12,436	21,808	75.4%
Net trading income	4,158	6,232	6,255	5,074	6,818	34.4%	4,158	6,818	63.9%
Financial revenue	2,126	2,161	2,179	2,145	2,383	11.0%	2,126	2,383	12.1%
Other operating revenue	424	471	488	534	560	4.8%	424	560	32.1%
Financial expenses	879	876	896	1,108	1,139	2.8%	879	1,139	29.5%
Net operating revenue	18,265	23,036	25,350	25,183	30,431	20.8%	18,265	30,431	66.6%
SG&A	17,315	17,652	18,764	19,371	19,607	1.2%	17,315	19,607	13.2%
Operating profit	949	5,383	6,585	5,811	10,823	86.3%	949	10,823	1,039.6%
Non-operating income	302	1,521	931	1,868	779	-58.3%	302	779	158.0%
Non-operating expenses	112	115	84	174	77	-55.2%	112	77	-30.8%
Ordinary profit	1,139	6,789	7,432	7,506	11,525	53.5%	1,139	11,525	911.5%
Extraordinary income	983	88	163	5,214	11	-99.8%	983	11	-98.9%
Extraordinary losses	106	970	-100	480	152	-68.3%	106	152	43.0%
Profit before income taxes	2,016	5,907	7,695	12,240	11,384	-7.0%	2,016	11,384	464.5%
Income taxes - current	-43	1,797	1,907	3,733	2,318	-37.9%	-43	2,318	-
Income taxes - deferred	341	-372	210	-1,074	1,063	-	341	1,063	211.2%
Profit	1,717	4,482	5,578	9,581	8,001	-16.5%	1,717	8,001	365.8%
Profit attributable to owners of parent	1,717	4,482	5,578	9,581	8,001	-16.5%	1,717	8,001	365.8%

Balance Sheet Summary

(Millions of yen)			
Assets	Mar.31, 2026	Jun.30, 2026	Changes from Mar.31, 2026
Current assets	1,282,515	1,439,282	156,767
Cash and deposits	83,663	101,945	18,282
Segregated deposits	125,580	139,067	13,487
Trading products	405,205	459,675	54,470
Margin transaction assets	98,250	108,165	9,915
Loans secured by securities	520,603	579,723	59,120
Other current assets	49,212	50,704	1,492
Non-current assets	118,574	127,929	9,355
Property, plant and equipment	16,814	16,753	-61
Intangible assets	5,289	4,953	-336
Investments and other assets	96,471	106,222	9,751
Total assets	1,401,090	1,567,212	166,122

(Millions of yen)			
Liabilities and net assets	Mar.31, 2026	Jun.30, 2026	Changes from Mar.31, 2026
Current liabilities	1,131,038	1,289,458	158,420
Trading products	369,394	532,559	163,165
Margin transaction liabilities	21,996	10,149	-11,847
Borrowings secured by securities	404,766	394,250	-10,516
Deposits received	112,538	170,359	57,821
Guarantee deposits received	42,102	41,000	-1,102
Short-term borrowings	124,363	128,601	4,238
Other current liabilities	55,876	12,538	-43,338
Non-current liabilities	37,733	41,385	3,652
Long-term borrowings	11,900	11,500	-400
Retirement benefit liability	4,421	4,421	0
Other non-current liabilities	21,412	25,463	4,051
Reserves under special laws	1,346	1,335	-11
Total liabilities	1,170,118	1,332,179	162,061
Share capital	18,589	18,589	-
Capital surplus	45,282	45,264	-18
Retained earnings	148,332	146,330	-2,002
Treasury shares	-15,311	-15,243	68
Accumulated other comprehensive income	33,905	39,968	6,063
Share acquisition rights	173	123	-50
Total net assets	230,972	235,032	4,060
Total liabilities and net assets	1,401,090	1,567,212	166,122

02. Reference Data

Performance by Quarter (non-consolidated: Okasan Securities)

(Millions of yen)							(Millions of yen)		
	1Q	2Q	3Q	4Q	FY27 1Q	vs.FY26 4Q	FY26 1QTOTAL	FY27 1QTOTAL	vs.FY26 1QTOTAL
Operating revenue	16,153	20,444	22,320	21,810	25,789	18.2%	16,153	25,789	59.7%
Commission received	10,290	12,677	14,591	15,544	18,366	18.2%	10,290	18,366	78.5%
Brokerage	4,177	5,225	5,824	6,921	8,819	27.4%	4,177	8,819	111.1%
Underwriting	546	245	796	243	440	81.0%	546	440	-19.4%
Distribution	2,762	3,816	4,291	4,386	4,735	8.0%	2,762	4,735	71.4%
Other commission received	2,804	3,389	3,678	3,993	4,370	9.5%	2,804	4,370	55.8%
Net trading income	3,909	5,809	5,748	4,378	5,258	20.1%	3,909	5,258	34.5%
Equities	4,224	5,376	5,000	2,833	4,042	42.7%	4,224	4,042	-4.3%
Bonds	-536	343	766	1,518	1,103	-27.3%	-536	1,103	-
Others	221	89	-18	26	112	320.1%	221	112	-49.2%
Financial revenue	1,953	1,957	1,980	1,887	2,164	14.6%	1,953	2,164	10.8%
Financial expenses	858	854	863	1,083	1,125	3.9%	858	1,125	31.2%
Net operating revenue	15,295	19,589	21,456	20,726	24,663	19.0%	15,295	24,663	61.3%
SG&A	14,637	15,153	16,513	16,834	16,336	-3.0%	14,637	16,336	11.6%
Trading related expenses	2,481	2,903	3,233	3,361	3,264	-2.9%	2,481	3,264	31.6%
Personnel expenses	6,727	7,068	7,653	8,066	7,580	-6.0%	6,727	7,580	12.7%
Real estate expenses	1,756	1,695	1,724	1,608	1,753	9.0%	1,756	1,753	-0.1%
Office expenses	3,054	2,850	3,226	3,184	3,000	-5.8%	3,054	3,000	-1.7%
Depreciation	133	136	149	155	150	-3.4%	133	150	13.0%
Taxes and dues	187	243	252	207	282	36.5%	187	282	50.5%
Others	296	254	273	250	303	20.9%	296	303	2.3%
Operating profit	657	4,435	4,942	3,891	8,326	113.9%	657	8,326	1,165.6%
Non-operating income	50	65	53	47	82	75.1%	50	82	63.0%
Non-operating expenses	40	70	38	134	20	-84.5%	40	20	-48.2%
Ordinary profit	668	4,430	4,957	3,804	8,388	120.5%	668	8,388	1,155.3%
Extraordinary income	16	-	-	-16	10	-	16	10	-33.3%
Extraordinary losses	-	-	-	287	152	-47.0%	-	152	-
Profit before income taxes	684	4,430	4,957	3,500	8,246	135.6%	684	8,246	1,104.9%
Income taxes - current	-359	1,745	1,224	1,447	1,777	22.8%	-359	1,777	-
Income taxes - deferred	560	-369	322	-848	850	-	560	850	51.7%
Profit	482	3,053	3,409	2,900	5,618	93.7%	482	5,618	1,064.2%

Investment Trusts / Fund Wraps(non-consolidated: Okasan Securities)

* Excludes data of Okasan Online Securities Company

<QoQ>

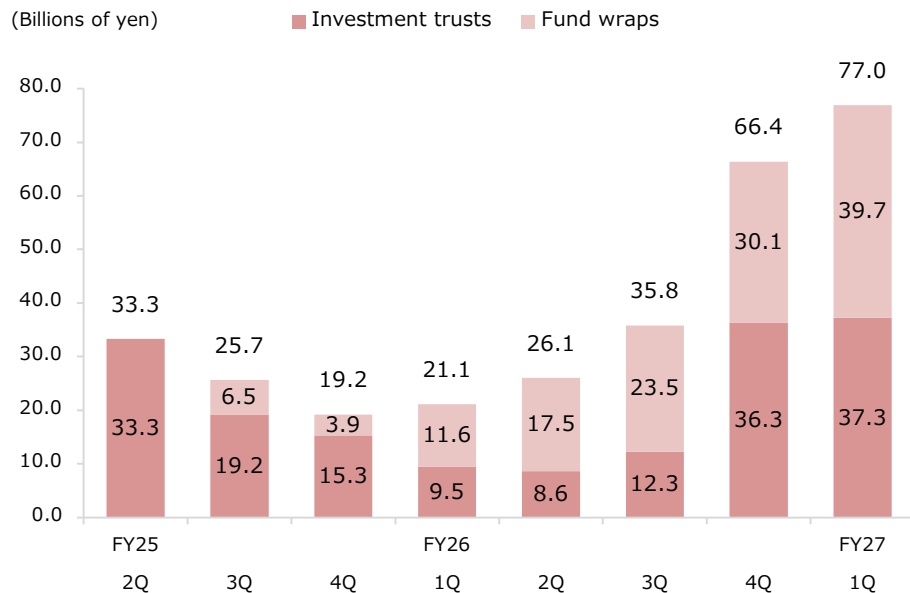
- Sales amount increased 9.9% to 218.4 billion yen.
- Sales charge increased 7.9% to 4,730 million yen.
- Agent commissions increased 10.5% to 3,255 million yen.

Top selling domestic investment trusts (quarterly: Apr-Jun 2026)

Fund	Management Company
Japan New Technology Open Fund	SBI Okasan Asset Managemet
Newton Quantum Technology Related Equity Fund	SBI Okasan Asset Managemet
Newton Power Innovation Fund	Sumitomo Mitsui DS Asset Management

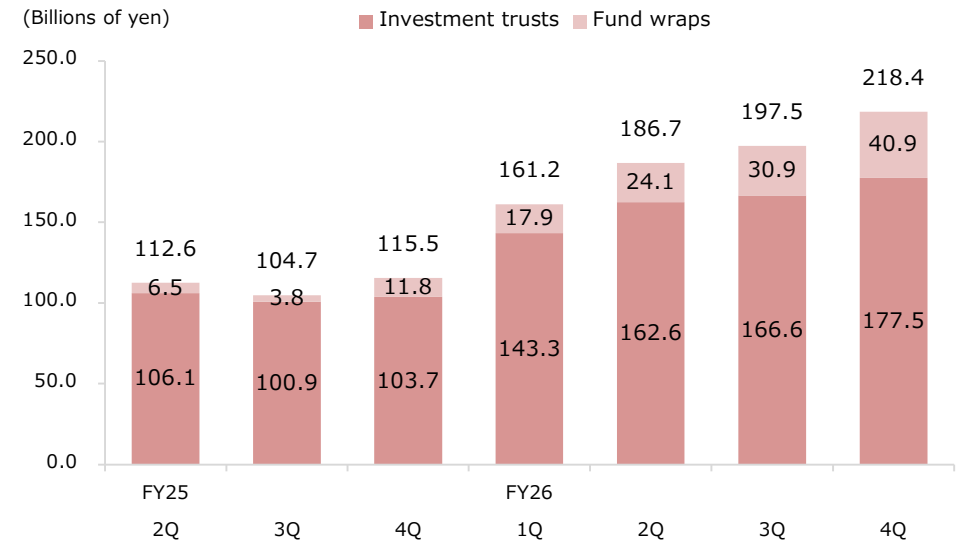
Net inflow (net of purchases and sales)

※Excludes MRF, MMF and privately placed investment trusts



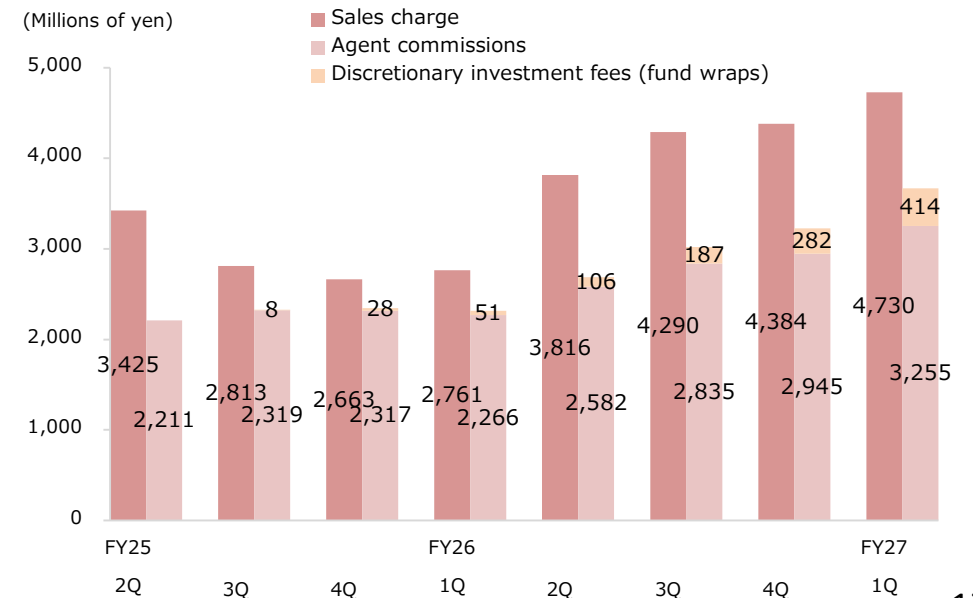
Sales amount

※Excludes MRF, MMF and privately placed investment trusts



Commissions

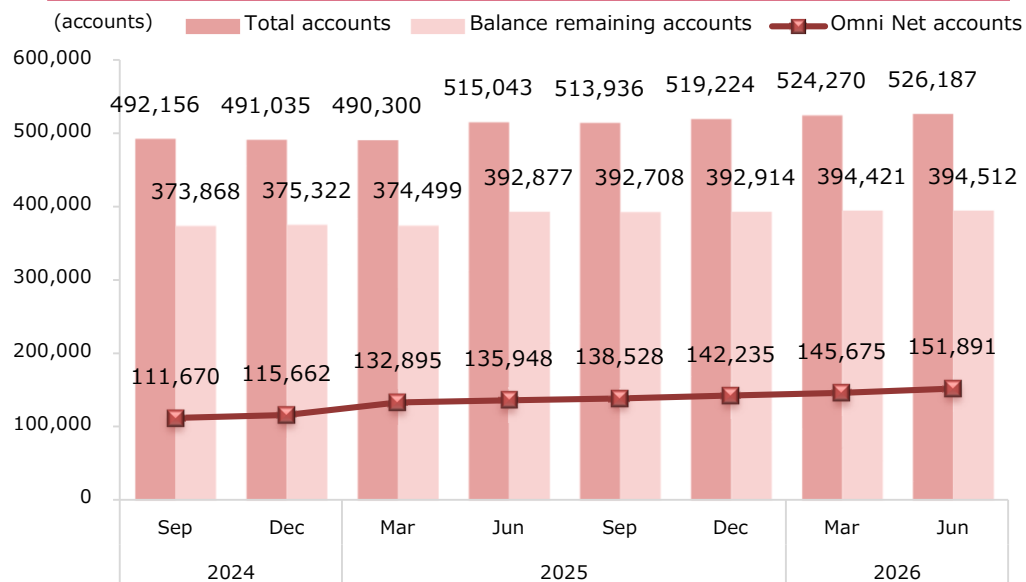
※Includes data of Okasan Online Securities Company



Number of Accounts (non-consolidated: Okasan Securities)

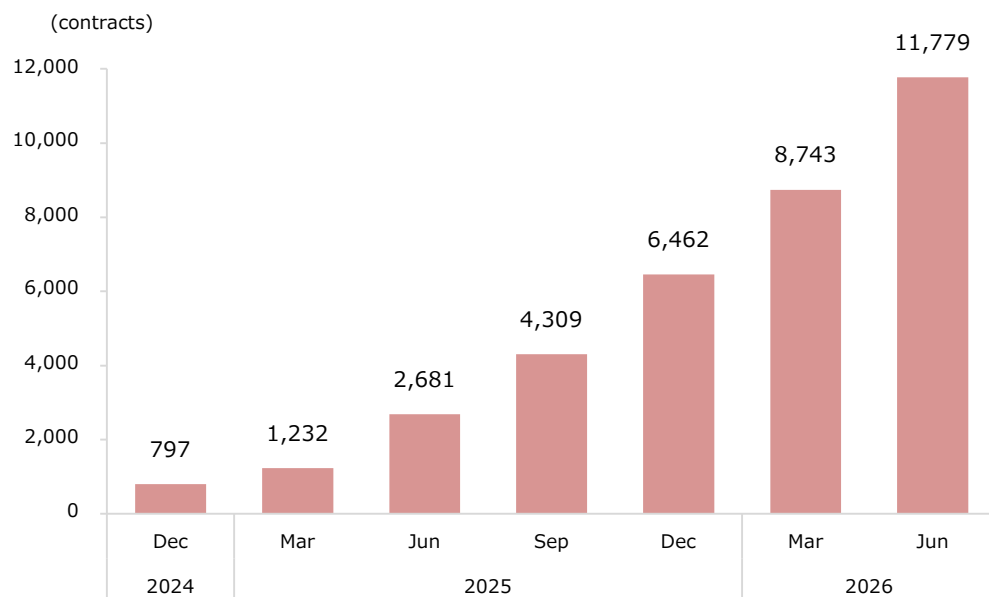
* Excludes data of Okasan Online Securities Company

Number of customer accounts

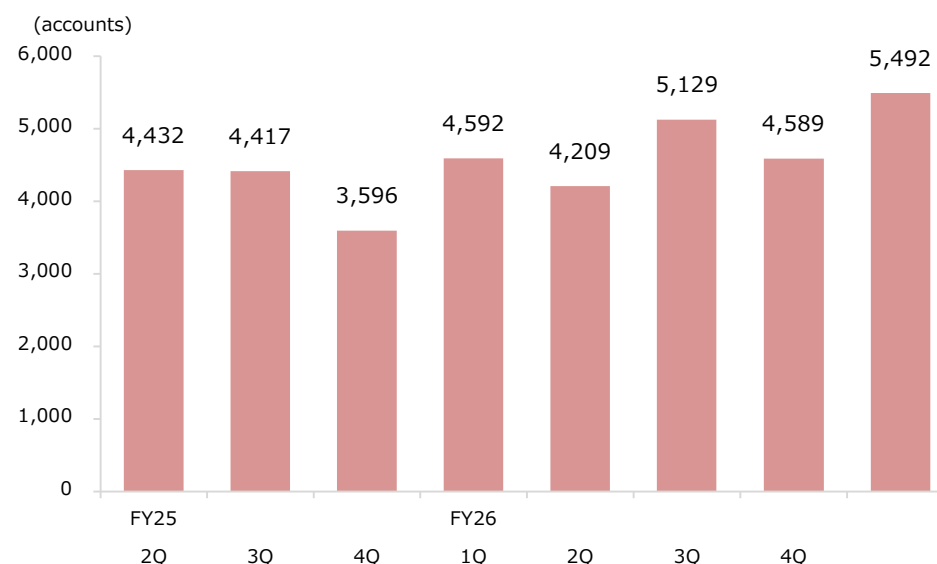


Number of fund wraps contracts

※Includes data of corporate contracts

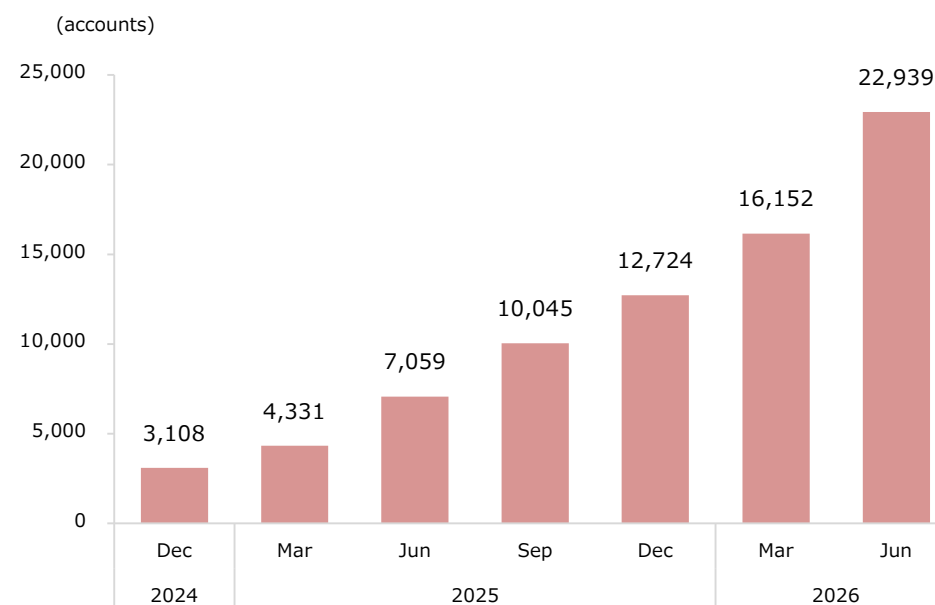


Number of new securities accounts



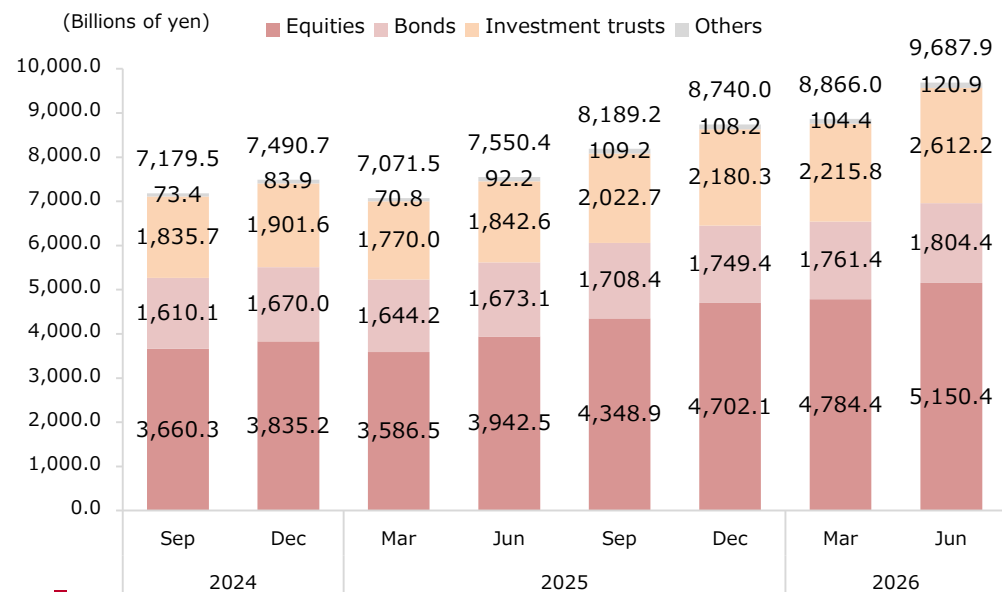
Number of Okasan BANK accounts

※Includes corporate accounts

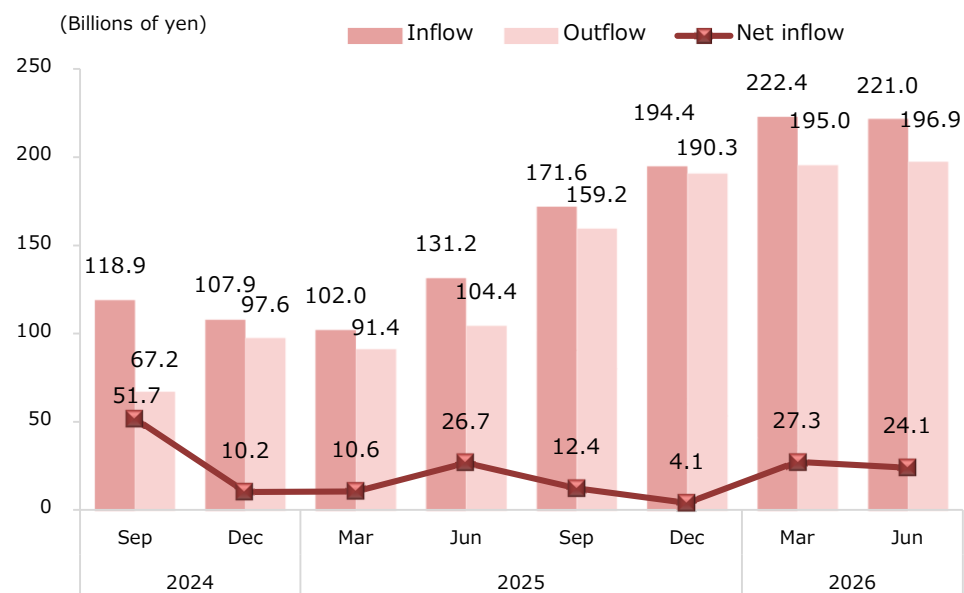


Assets under Custody/ Net Inflow of Assets (non-consolidated: Okasan Securities)

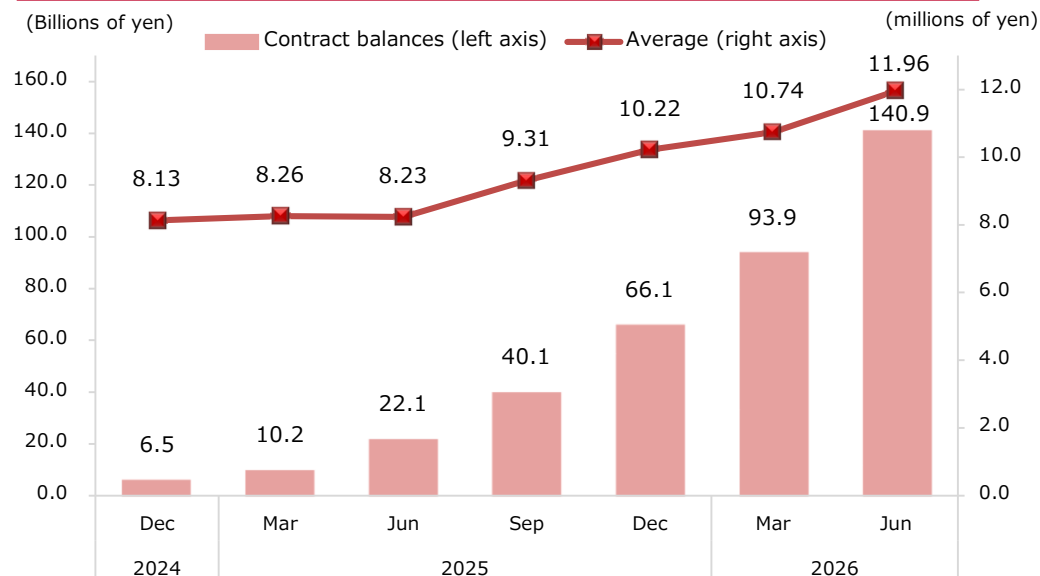
Assets under custody



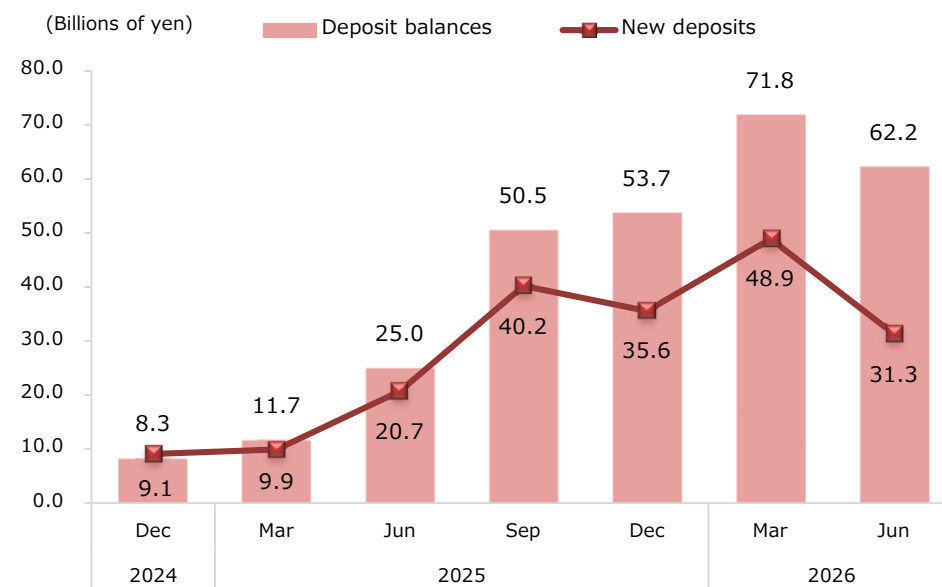
Net assets inflow (Retail Company Management Division)



Fund wrap contract balances



Okasan BANK deposit balances



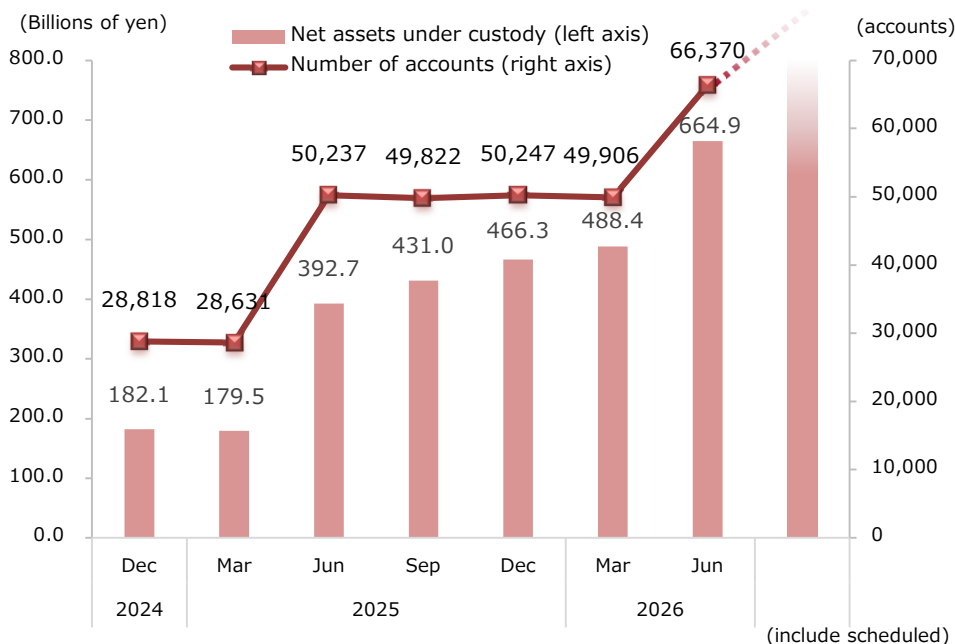
Overview of Securities Platform Business

*Business that provides all the essential infrastructure required for securities business operations, including products and solutions, investment information, trading and settlement, system, compliance measures and so on.

12 companies utilizing the Okasan Platform (as of June 2026)

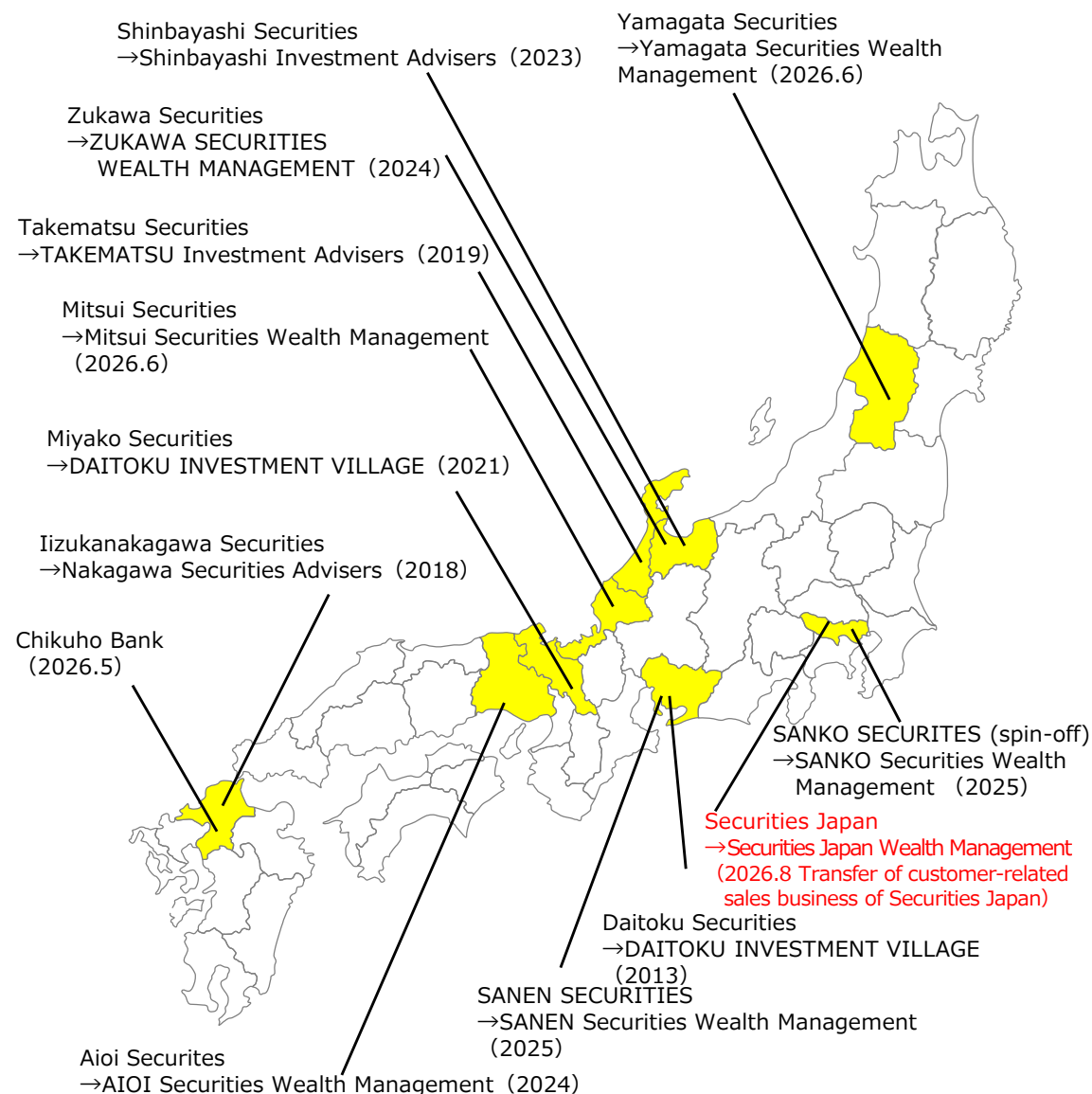
- Offering the securities platform service to Chikuhō Bank, for the first time to regional banks.
- Implementation to Mitsui Securities Wealth Management and Yamagata Securities Wealth Management in June 2026.
- Okasan Business & Technology Securities, the strategic core company for the securities platform business, will start operations in August 2026. Securities Japan Wealth Management, which will take over customer-related business of Securities Japan, is scheduled to utilize the platform.

Net under custody and customer accounts



Companies utilizing the Okasan Platform

*Parentheses indicate the year of participation



Capital Adequacy Ratio (non-consolidated: Okasan Securities)

<Compared to the end of the previous fiscal year>

The capital adequacy ratio decreased 26.0 points to 316.7%.

- While basic items increased, risk equivalents also rose, so the capital adequacy ratio decreased.

		(Millions of yen)						
			FY26				FY26	vs.FY26
			1Q	2Q	3Q	4Q	1Q	4Q
Basic items		(A)	77,854	80,908	84,318	85,219	90,837	5,618
Complementary items	Appraisal gains (losses) etc.		44	26	26	25	25	–
	Security transaction responsibility reserve		985	985	985	1,212	1,201	-11
	General provision for loan losses		4	11	9	11	12	1
	Total	(B)	1,034	1,022	1,020	1,249	1,240	-9
Assets to be deducted		(C)	12,055	12,458	12,645	13,108	13,214	106
Unfixed equity capital	(A) + (B) – (C)	(D)	66,834	69,472	72,693	73,360	78,863	5,503
Risk equivalents	Market risk equivalents		4,858	5,325	3,707	3,696	6,154	2,458
	Customer risk equivalents		1,870	2,190	2,097	2,467	2,599	132
	Basic risk equivalents		13,823	14,206	14,711	15,241	16,140	899
	Total	(E)	20,552	21,722	20,516	21,405	24,894	3,489
Capital adequacy ratio	(D) / (E) ×100 (%)		325.1%	319.8%	354.3%	342.7%	316.7%	-26.0pt

Target indicators of the Medium-term Business plan

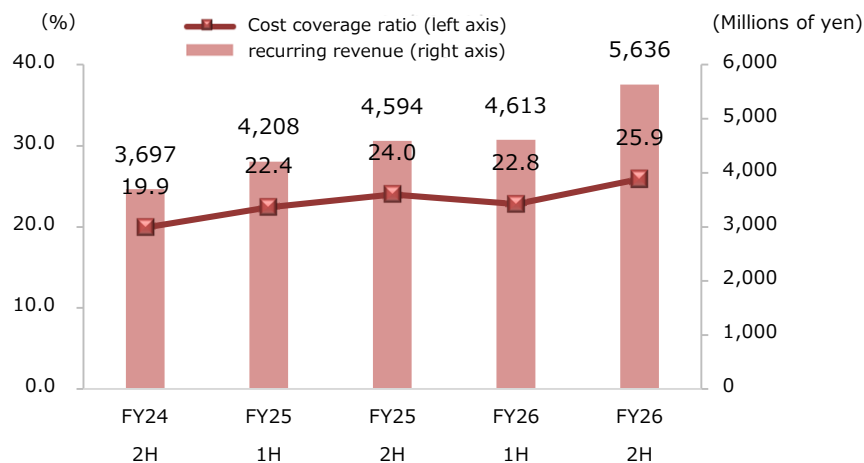
Stakeholder	Item	As of March 2023	→ As of June 2026	Target for March 2028
Customer	Assets under custody	¥6.9 trillion	→ ¥11.0 trillion	¥10.0 trillion
	Investment trust assets under custody	¥1.8 trillion	→ ¥2.9 trillion	¥3.0 trillion
	Customer satisfaction indicator* ¹	5.8 pt (Mar. 2023 survey)	→ 6.9pt (Mar. 2026 survey)	7.0 pt
Employee	Employee engagement* ¹ [Desire to continue working for the company]	6.26 pt (Jan. 2024 survey)	→ 6.65 pt (Feb. – Mar. 2026 survey) *Out of 10pt	Sustainable improvement of the score
	Number of salesperson* ¹	1,428	→ 1,836	2,000
Business Partner	Number of companies utilizing the Okasan platform (Securities Plus) * ²	4	→ 12	15
Shareholder	ROE (Return on Equity)	0.3 %	→ 13.7 % (FY27 1Q total · annualized)	8.0 %
	Total dividend payout ratio	29.5~1,248.0 % (FY21~FY23)	→ 53.8 % (FY26)	50.0 %
	Cost coverage ratio* ³	Approximately 15 %	→ 24.4 % (FY26)	30.0 %

*1. Data of Okasan Securities (core subsidiary) on a standalone basis

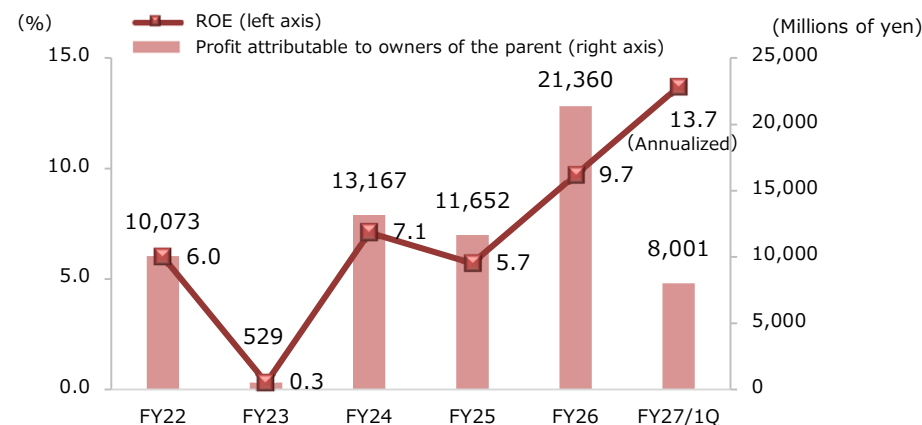
*2. Large-scale independent financial advisor firms converted from securities companies (not exclusively) that utilize our platform "Securities Plus"

*3. Ratio of "recurring revenue" divided by "SG&A" based on Okasan Securities - Retail Company Management Division

Cost coverage ratio



ROE



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